



CITY OF MIAMI SPRINGS, FLORIDA

Mayor Xavier M. Garcia

Vice Mayor Roslyn Buckner
Councilman Billy Bain

Councilman Bob Best
Councilman Jaime Petralanda

***Decorum:** "Any person making impertinent or slanderous remarks or who becomes boisterous while addressing the City Council, shall be barred from further audience before the City Council by the Mayor, unless permission to continue or again address the City Council is granted by the majority vote of the City Council members present. In accordance with the foregoing, the City Council has determined that racial or ethnic slurs, personal attacks and comments unrelated to City matters or issues constitute prohibited comments from the podium."*

CITY COUNCIL SPECIAL MEETING AGENDA **Thursday, July 28, 2015 – 5:01 p.m.** **City Hall, Council Chambers, 201 Westward Drive**

1. Call to Order/Roll Call

2. Invocation: Councilman Best

Salute to the Flag: Audience participation


3. New Business:

- A) **Resolution** – A Resolution Of The City Council Of The City Of Miami Springs Setting The Tentative Operating Millage Levy For Fiscal Year 2016-2017; Setting Time, Date And Place For Public Hearings On The Proposed 2016-2017 Budget And Tentative Millage Rate
- B) Termination of Operational Food and Beverage Agreement for the Miami Springs Golf and Country Club
- C) Recommendation by the City Manager's office that Council approve a \$709,636 payoff of the Golf Course Note with BB&T Bank on the available payoff date of August 1, 2016

4. Consent Agenda:

- A) Approval of City Attorney's Invoice for June 2016 in the Amount of \$13,729.50

5. Adjourn

Please visit www.miamisprings-fl.gov for current meeting schedule or follow us on  Twitter @MIAMISPRINGSFL

Live streaming video of this meeting is available at <http://www.miamisprings-fl.gov/webcast>.

Anyone wishing to obtain a copy of an agenda item may contact the City Clerk at (305) 805-5006, download the complete agenda packet from www.miamisprings-fl.gov or view the materials at City Hall during regular business hours.

Pursuant to Florida Statute 286.0114, the City Council provides the public with a reasonable opportunity to be heard on all matters.

If any person decides to appeal any decision of this Board with respect to any matter considered, s/he will need a record of the proceedings and for such purpose may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is made (F. S. 286.0105), all of which the City does not provide.

In accordance with the Americans with Disabilities Act, persons needing a special accommodation to participate in this proceeding should contact the City Clerk, 201 Westward Drive, Miami Springs, Florida 33166. Telephone: (305) 805-5006, no later than (7) days prior to the proceeding.

Pursuant to Sec. 2-11.1 (S) of the Miami-Dade County Code and Miami Springs Code of Ordinances Chapter 33 - §33-20, all persons, firms or corporations employed or retained by a principal who seeks to encourage the passage, defeat, or modifications of (1) ordinance, resolution, action or decision of the City Council; (2) any action, decision, recommendation of any City Board or Committee; or (3) any action, decision or recommendation of City personnel during the time period of the entire decision-making process on such action, decision or recommendation which will be heard or reviewed by the City Council, or a City Board or Committee shall register with the City before engaging in any lobbying activities on forms prepared for this purpose and shall state under oath his or her name, business address, the name and business address of each person or entity which has employed said registrant to lobby, and the specific issue on which he or she has been employed to lobby. A copy of the lobbyist registration form is available from the Office of the City Clerk.



AGENDA MEMORANDUM

Meeting Date: 7/18/2016

To: Mayor and Council

From: Ron Gorland, City Manager
William Alonso, Assistant City Manager/ Finance Director

Subject: FY2016-17 Millage Setting Meeting

The July 1 property value assessment was 1,050,756,136 or over \$1.7 million higher than the June 1st assessment and almost \$78 million higher than the prior year's assessment. This represents approx. \$463,000 in net additional ad valorem revenues for next year at the current millage rate.

In order to prepare for this millage setting meeting, we have prepared a budget analysis (see pages 3-5) which shows the following:

1. At the current millage rate of 7.5000, the budget will provide a surplus of \$69,254. This scenario also includes the funding requirements detailed below.
2. At a millage of 7.4307, the budget would be balanced but will generate no surplus.
3. At the "rollback" rate of 7.0458, the budget would show a deficit of \$384,137. This budget would require cost reductions in order to balance it.

The Administration recommends setting the millage cap at 7.5000 in order to provide Council the flexibility to make budget decisions during our upcoming workshops.

The total **General fund** budget is \$15,965,158 of which \$9,980,361 or 62.5% represents employee salary and benefits. This leaves \$5,984,796 to cover all other city needs.

Following are the more significant budget assumptions:

1. The initial Proposed Budget maintains the millage at the current 7.5000, provides a surplus, and assumes no new outsourcing of services as well as no reduction in current services.
2. The health insurance renewal for next year is 8% higher.
3. The FY16-17 budget includes a 3% COLA for all General employees (except the City Manager) total cost of this is approx. \$102,496. The Police budget includes a 2% pay increase for all uniformed officers in accordance with the current contract terms.

4. The Police budget continues the 1% reduction in police pension contribution until September 30, 2017 which has an additional cost of \$10,000..
5. The Police budget includes retirement payouts in an amount of approx. \$68,870 for three Officers while the Public Works budget includes \$27,530 in retirement payouts for two employees.
6. Budget assumes a 1.5% cost of living increase for all operating expenditures (e.g.: fuel, utilities, supplies, etc.)
7. This General Fund budget request also contains approximately \$262,794 in police vehicles, city-wide infrastructure including city hall air conditioner chiller replacement and duct work(see Page 8).
8. Budget includes \$45,000 for the City's lobbyist.
9. The Police budget includes \$20,000 in lease fees for the upcoming contract negotiations with the Police Union, the Finance budget includes \$25,000 for anticipated legal and Actuary costs also related to the contract negotiations.
10. The projected loss at the golf course is approx. \$356,821.
11. The Public Works budget includes \$50,000 for citywide tree planting.
12. Council budget includes a \$35,000 funding request from CMI for next fiscal year, and \$4,800 request from the Historic Museum for storage costs.

Page 6 lists some departmental budget wish list considerations that are not included in the base budget discussed above but are presented for Council discussion and consideration. I have also included Page 7 to this memo which shows that at present there is \$563,913 in designated fund balance which includes \$500,000 for an additional Hurricane Contingency.

ATTACHMENT A

CITY OF MIAMI SPRINGS BUDGET WORKSHEET FY2016-17 PROPOSED BUDGET

FUND:		Proposed Budget Based on Current Millage FY16-17	
General Fund:		Current Millage	7.5000
		REVENUES	16,034,412
Mayor & City Council	136,112	136,112	-
Office of the City Manager	325,623	325,623	-
Office of the City Clerk			
Operations	280,888		
Capital Outlay	-	280,888	
Office of the City Attorney	166,000	166,000	
Human Resource Department			
Operations	227,588		
Capital Outlay	8,000	235,588	
Finance Department	420,385	420,385	
Finance-Professional Services			
Operating Expenses	205,179		
Capital Outlay	-	205,179	
IT Department			
Operating Expenses	337,921		
Capital Outlay	6,000	343,921	-
Planning Department			
Operating Expenses	74,237		
Capital Outlay	-	74,237	
Police:			
Police-Operations	6,249,422		
Police-Capital Outlay	180,208	6,429,630	-
Police-Crossing Guards	24,423	24,423	
Code Compliance			
Operating Expenses	191,496		
Capital Outlay	-	191,496	
Public Works - Administration			
Operating Expenses	387,301		
Capital Outlay	-	387,301	
Public Works - Streets			
Operating Expenses	437,256		
Capital Outlay	-	437,256	
Public Works - Properties			
Operating Expenses	648,181		
Capital Outlay	-	648,181	
Public Works - Building Maintenance			
Operating Expenses	224,888		
Capital Outlay	63,486	288,374	
Public Works - Fleet Maintenance	39,000	39,000	
Recreation	1,372,750	1,372,750	
Aquatics	606,033	606,033	
Tennis	25,813	25,813	
Park Maintenance			
Maintenance Operations	195,779		
Maintenance Capital Outlay	-	195,779	
Golf- Admin	16,122	16,122	
Golf-Pro Shop	591,394	591,394	
Golf-Maintenance			
Maintenance Operations	1,216,100		
Maintenance Capital Outlay	-	1,216,100	
Transfers to other funds:			
Senior Center Fund	177,646	177,646	
Debt Service Fund	1,129,928	1,129,928	-
TOTAL GENERAL FUND EXPENDITURES			15,965,158
SURPLUS AT CURRENT MILLAGE			69,254

ATTACHMENT A

CITY OF MIAMI SPRINGS BUDGET WORKSHEET FY2016-17 PROPOSED BUDGET

FUND:		Proposed Budget Based on Millage To Balance FY16-17	
General Fund:		Millage to Balance	7.4307
		REVENUES	15,965,235
Mayor & City Council	136,112	136,112	-
Office of the City Manager	325,623	325,623	-
Office of the City Clerk			
Operations	280,888		
Capital Outlay	-	280,888	
Office of the City Attorney	166,000	166,000	
Human Resource Department			
Operations	227,588		
Capital Outlay	8,000	235,588	
Finance Department	420,385	420,385	
Finance-Professional Services			
Operating Expenses	205,179		
Capital Outlay	-	205,179	
IT Department			
Operating Expenses	337,921		
Capital Outlay	6,000	343,921	-
Planning Department			
Operating Expenses	74,237		
Capital Outlay	-	74,237	
Police:			
Police-Operations	6,249,422		
Police-Capital Outlay	180,208	6,429,630	-
Police-Crossing Guards	24,423	24,423	
Code Compliance			
Operating Expenses	191,496		
Capital Outlay	-	191,496	
Public Works - Administration			
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Operating Expenses	648,181		
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Recreation	1,372,750	1,372,750	
Aquatics	606,033	606,033	
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Golf- Admin	16,122	16,122	
Golf-Pro Shop	591,394	591,394	
Golf-Maintenance			
Maintenance Operations	1,216,100		
Maintenance Capital Outlay	-	1,216,100	
Transfers to other funds:			
Senior Center Fund	177,646	177,646	
Debt Service Fund	1,129,928	1,129,928	-
TOTAL GENERAL FUND EXPENDITURES			15,965,158
SURPLUS AT CURRENT MILLAGE			78

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ATTACHMENT A

CITY OF MIAMI SPRINGS BUDGET WORKSHEET FY2016-17 PROPOSED BUDGET

FUND:		Proposed Budget Based on Rollback Millage FY16-17	
General Fund:		Rollback Millage	7.0458
		REVENUES	15,581,021
Mayor & City Council	136,112	136,112	-
Office of the City Manager	325,623	325,623	-
Office of the City Clerk			
Operations	280,888		
Capital Outlay	-	280,888	
Office of the City Attorney	166,000	166,000	
Human Resource Department			
Operations	227,588		
Capital Outlay	8,000	235,588	
Finance Department	420,385	420,385	
Finance-Professional Services			
Operating Expenses	205,179		
Capital Outlay	-	205,179	
IT Department			
Operating Expenses	337,921		
Capital Outlay	6,000	343,921	-
Planning Department			
Operating Expenses	74,237		
Capital Outlay	-	74,237	
Police:			
Police-Operations	6,249,422		
Police-Capital Outlay	180,208	6,429,630	-
Police-Crossing Guards	24,423	24,423	
Code Compliance			
Operating Expenses	191,496		
Capital Outlay	-	191,496	
Public Works - Administration			
Operating Expenses	387,301		
Capital Outlay	-	387,301	
Public Works - Streets			
Operating Expenses	437,256		
Capital Outlay	-	437,256	
Public Works - Properties			
Operating Expenses	648,181		
Capital Outlay	-	648,181	
Public Works - Building Maintenance			
Operating Expenses	224,888		
Capital Outlay	63,486	288,374	
Public Works - Fleet Maintenance	39,000	39,000	
Recreation	1,372,750	1,372,750	
Aquatics	606,033	606,033	
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Maintenance Operations	1,216,100		
Maintenance Capital Outlay	-	1,216,100	
Transfers to other funds:			
Senior Center Fund	177,646	177,646	
Debt Service Fund	1,129,928	1,129,928	-
TOTAL GENERAL FUND EXPENDITURES			15,965,158
SURPLUS AT CURRENT MILLAGE			(384,137)

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FISCAL YEAR 2016-17 WISH LIST ITEMS

Department	Item	Cost
Police	IT Consultant or P/T IT employee for Police	\$30,000
	Independent Email Server for Police Dept.	<u>\$30,000</u>
	Total for Police	<u>\$60,000</u>
Professional Services	Digital marque sign for Circle	\$50,000
Golf	2016 Pick Up Truck	\$24,000
	10 new sets of golf rental clubs	<u>\$10,013</u>
	Total for Golf	<u>\$34,013</u>
Recreation	Ford ranger small p/u to replace old chevy p/u	\$15,000
	Midsize SUV for administrative staff use	\$20,000
	Artificial turf for new tot lot	\$100,000
	Re-sod Prince Athletic Field	\$60,000
	Sound panels in gymnasium	\$85,000
	Replace shade structure at Stafford Park	\$15,000
	Replace old sand pro maintenance equipment	<u>\$15,000</u>
		<u>\$310,000</u>
City Clerk	Wall Council Pictures	\$10,000
	Concrete for Lobby Fill-in by stairs	\$5,000
	Mural for 2nd floor	\$6,000
	Signage for Cuty Hall Departments and Office Directory	\$3,000
	Window for City Clerk's office	<u>\$5,000</u>
	Total for City Clerk	<u>\$29,000</u>
Total all General fund requests		<u>\$483,013</u>
Sanitation	2 new F750 Diesel Open Body Trash Dump Trucks	<u>\$192,600</u>

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CITY OF MIAMI SPRINGS

CITY OF MIAMI SPRINGS
FY 2015-2016 Budget
CAPITAL EXPENDITURE SUMMARY-ALL FUNDS

Department	Total Budgeted	Description of expenditure	
Information technology	\$ 6,000	HP Server-DL series	6,000
			<u>6,000</u>
Elderly Services	\$ 5,100	Ice machine	2,600
		Stand up commercial freezer	2,500
			<u>5,100</u>
Police	\$ 180,208	Four (4) 2016 Ford Taurus Unmarked Vehicles for Detectives @ \$25,000/ea	100,000
		Vehicle emergency equipment & installation @ \$4,000/ea (inc boxes)	16,000
		Two (2) speed detection devices (radars) @ \$2,500/ea	5,000
		Stationary Portable Two-Camera Automated License Plate Reader system	22,294
		K-9 Bite Suit	1,500
		Four (4) laptop computers w/software and accessories for Detectives	5,000
		Two (2) Heartsmart Automated External Defibrillator Machines	2,820
		Stalker Portable Pole-Mounted Radar Speed Sign w/data recording	3,600
		Four(4) mobile tablet writers for Motorcycle Officers	4,000
		Ductless Split A/C system for Police Communications/Dispatch area	7,994
		Remodel cubicles in Detective Bureau	12,000
			<u>\$ 180,208</u>
Public Works	\$ 63,486	Trane A/C Chiller Compressor Overhaul City Hall	38,248
		Install multiple ductless split A/C system for Fire Dept. common areas	25,238
			<u>63,486</u>
Human Resources	\$ 8,000	Mini fingerprint scanner and software for creating FBI/FDLE applicant transactions	8,000
			<u>8,000</u>
			-
Total	\$ 262,794	Total	\$ 262,794

RESOLUTION NO. 2016 –

**A RESOLUTION OF THE CITY COUNCIL OF
THE CITY OF MIAMI SPRINGS SETTING THE
TENTATIVE OPERATING MILLAGE LEVY FOR
FISCAL YEAR 2016-2017; SETTING TIME,
DATE AND PLACE FOR PUBLIC HEARINGS
ON THE PROPOSED 2016-2017 BUDGET AND
TENTATIVE MILLAGE RATE**

WHEREAS, the City Council of the City of Miami Springs is required to establish a tentative millage rate as per Florida Statute 200.065; and,

WHEREAS, in accordance with provisions of the City Charter and State law, the City Council is presenting the tentative millage levy and budget to formally notify all interested persons and to allow all interested persons to be heard at the public hearings specified herein in regard to any proposed item thereof,

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA:

Section 1: That a tentative millage levy for the City of Miami Springs of _____ mills be and the same is hereby tentatively adopted as the City's official general operating Ad Valorem millage levy for the period October 1, 2016 through September 30, 2017.

Section 2: That the City of Miami Springs City Council will conduct its first public hearing on the proposed 2015-2016 budget and tentative millage rate on Monday, September 12, 2016, at 7:00 p.m., and the second and final public hearing on Monday, September 26, 2015, at 7:00 p.m. in the City Hall Council Chambers.

PASSED AND ADOPTED by the City Council of the City of Miami Springs, Florida, this ____ day of _____, 2016, on a motion by _____ and seconded by _____.

Vice Mayor Buckner	_____
Councilman Best	_____
Councilman Bain	_____
Councilman Petralanda	_____
Mayor Garcia	_____

Zavier M. Garcia, Mayor

ATTEST:

Erika Gonzalez-Santamaria, MMC, City Clerk

APPROVED AS TO LEGALITY AND FORM:

Jan K. Seiden, City Attorney

The City of Miami Springs
Summary of Monthly Attorney Invoice
Orshan, Lithman, Seiden, Ramos, Hatton & Huesmann, LLP

July 15 for June

<u>General Fund Departments</u>	<u>Cost</u>	<u>Hours</u>
Office of the City Clerk	3,130.65	23.19
Human Resources Department	1,147.50	8.50
Risk Management	317.25	2.35
Finance Department	168.75	1.25
Professional Services	135.00	1.00
Building,Zoning & Planning Department	2,358.45	17.47
Code Enforcement	438.75	3.25
Police Department	324.00	2.40
Public Works Department	371.25	2.75
Recreation Department	229.50	1.70
IT Department		0.00
Golf	533.25	3.95
Senior		0.00
General - Administrative Work	4,575.15	33.89
Sub-total - General Fund	<u>\$13,729.50</u>	<u>101.70</u>
 <u>Special Revenue, Trust & Agency Funds</u>		
Golf Course Operations		0.00
L.E.T.F.		0.00
Due from Pension Funds		<u>0.00</u>
Sub-total - Special Funds	\$0.00	0.00
 GRAND TOTAL: ALL FUNDS	 \$13,729.50	 101.70

Ronald K. Gorland, City Manager
City of Miami Springs
201 Westward Drive
Miami Springs, Florida 33166

RE: Termination of Operational Food and Beverage Agreement for the
Miami Springs Golf and Country Club

Dear Mr. Gorland,

It is with great regret that I request, on behalf of Miami Springs Country Club Food & Beverage, Inc., the termination of all agreements with the City of Miami Springs effective July 31, 2016.

At the present time, I intend to honor the events that are currently scheduled for the Country Club during the months of August, September and October 2016. (see listing attached hereto).

In consideration of the City permitting the honoring the aforesaid scheduled events, and the termination of all agreements between Miami Springs Country Club Food & Beverage, Inc., and the City as of October 31, 2016, I am prepared to modify the current business relationship between the parties as follows, to wit;

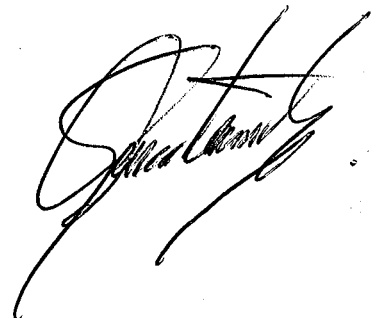
1. The City Golf Department, or its assignee will assume the operation of the Country Club Bar and Grill effective August 1, 2016.
2. The City Golf Department, or its assignee, will assume the operation of scheduling Golf Tournament/Golf Outing food and beverage support services effective August 1, 2016.
3. All Country Club rooms and other facilities that are required for the above functions/operations will be made available to the City Golf Department, or its assignee, by Miami Springs Country Club Food & Beverage, Inc based on availability. The City Golf department will coordinate booking dates with Miami Springs Country Club Food & Beverage until October 31, 2016.
4. All other operational functions and requirements of the Country Club contained in the agreements between the parties shall continue to be the responsibility of Miami Springs Country Club Food & Beverage, Inc. until October 31, 2016.

Unfortunately, the current state of my health prevents me from continuing the operations of my corporation and the food and beverage services at the Miami Springs Country Club.

I wish to thank the City for its assistance in my operation of the Country Club since 2005.

Sincerely,

Carlos Santana
President

A handwritten signature in black ink, appearing to read 'Carlos Santana', is written over a large, stylized, and somewhat illegible signature that appears to be 'Santana'.

Acknowledged and agreed to this _____ day of _____, 2016.

Ronald K. Gorland, City Manager

Acknowledged and agreed to this 21 day of July, 2016.



Carlos Santana, President

Customer deposits.

August

08/06/16 -	Guillermo Trujillo	\$ 2,700.00 ✓
08/07/16 -	Ivette Cejas	\$ 300.00 ✓
08/13/16 -	Maria Triana	\$ 1,300.00 ✓
08/13/16 -	Proof	\$ 0

September

09/04/16	Angelli Dawkins	\$ 500.00 ✓
09/10/16	Daug of Am Rev	\$ 100.00
09/24/16	Karla Roy	\$ 1,700.00 ✓

OCTOBER

10/08/16	Archbishop Coleman	\$ 0.0
10/08/16	Isabel Aude	\$ 1450.0 ✓
10/21/16	Fabiana Conunyan	\$ 2000.00 (cash) ✓
10/22/16	Lisette Gonzalez	\$ 1950.00 ✓
10/22/16	Delta Kappa Gamma	\$ 100.00
10/29/16	Hernan Moreno	\$ 2000.0 ✓



AGENDA MEMORANDUM

Meeting Date: 7/28/2016

To: The Honorable Mayor and Members of the City Council

Via: Ron Gorland, City Manager

From: William Alonso, Assistant City Manager/ Finance Director

Subject: \$709,636 Golf Course Note Payoff Proposal

Recommendation:

Recommendation by the City Manager's office that Council approve a \$709,636 payoff of the Golf Course Note with BB&T Bank on the available payoff date of August 1, 2016.

Discussion/Analysis:

Pursuant to the early contract termination by of Mr. Carlos Santana, the City will be preparing a Request for Proposal for the operation of the Country Club operation. In order to develop a business model wherein the City recognizes revenue from the potential operator, Councilman Billy Bain requested that we research the possibility of paying off the current Note since we would need to payoff the existing Note with BB&T Bank so that we are in compliance with IRS guidelines under our tax exempt borrowing.

I requested a payoff letter from BB&T (Attachment A) which shows the amount due on August 1, 2016 as \$709,636.00. Under the terms of our Note, payoffs are only allowed on the interest payment dates of August 1 or February 1(Attachment B).

Fiscal Impact (If applicable):

The \$709,636 payoff would have to come from available fund balance for the current fiscal year (FY15-16). This means that our fund balance at the end of the current fiscal year (September 30, 2016) would be reduced by this amount. In order to replenish our fund balance we propose the following: 1) we have \$363,205 budgeted in the proposed FY2016-17 budget which would then be added back in order to reimburse our fund balance at the end of next fiscal year (September 30, 2017), 2) the remaining shortfall of \$346,431 (\$709,636 less \$363,205) would be added back to fund balance in the FY2017-18 budget.

BB&T

BB&T Governmental Finance

5130 Parkway Plaza Blvd.
Charlotte, N.C. 28217
(704) 954-1700
Fax (704) 954-1799

July 20, 2016

City of Miami Springs
201 Westward Dr.
Miami Springs, FL 33166

c/o William Alonso at alonso@miamisprings-fl.gov

Re: Payoff Quote for: City of Miami Springs
Contract #: 9909000561-00001
Note Date: November 29, 2010

Dear Valued Client:

Thank you for your recent inquiry concerning your BB&T Governmental Finance loan. The payoff amount of the outstanding debt detailed above is in the amount equal to the following:

Payoff Date:	August 1, 2016
Remaining Principal:	\$ 709,636.00
Accrued Interest:	\$ 8,430.24
Prepayment Premium:	
Total:	\$ 718,066.24
Less Project Fund:	
*Total Payoff:	\$ 718,066.24
Per Diem Amount:	\$ 46.32

The payoff total is valid through the respective payoff date as noted above. If funds are not received by this date, the per diem amount for the number of additional days should be added to the total.

Upon receipt of the payoff amount, all indebtedness in connection with this loan shall be satisfied and paid in full. Additionally, any documentation acknowledging and securing the collateral shall be released and returned to the borrower.

Funds must be received by the payoff date as stated above and may be paid by check or wire. To wire or mail the funds to BB&T, please follow these instructions:

You may wire the funds to:

Branch Banking & Trust Company
BB&T Governmental Finance
223 West Nash Street
Wilson, NC 27893
ABA # 053101121
Account # 5203964953

or

You may mail the check to:

Branch Banking & Trust Company
BB&T Governmental Finance
Attn: Payoff Department
5130 Parkway Plaza Boulevard
Charlotte, NC 28217

(B)

William Alonso

From: Britt, Trina <TMBritt@BBandT.com>
Sent: Tuesday, July 12, 2016 12:26 PM
To: William Alonso
Subject: FW: Note Payoff

Good afternoon William,

In reviewing the documents for the request below, I see that the note may only be prepaid on a regularly scheduled interest payment date. The next date would be August 1, 2016. Would you like a payoff letter for that date?

Thank you,

Trina Britt
Project Specialist
BB&T Governmental Finance
Phone: 704-954-1873
Fax: 704-954-1799
Email: tmbritt@bbandt.com

From: Smith, Andrew - Columbia, SC
Sent: Thursday, June 30, 2016 1:05 PM
To: Britt, Trina
Subject: FW: Note Payoff

Trina, this is for Unit 00001 for Miami Springs. Could you do a payoff for William? See below

Andy Smith
Sr. Vice President
BB&T Governmental Finance
1201 Main St.
Suite 700
Columbia, SC 29201

803.251.1328

From: William Alonso [<mailto:alonsow@miamisprings-fl.gov>]
Sent: Thursday, June 30, 2016 12:46 PM
To: Zapletal, Laurie
Cc: Smith, Andrew - Columbia, SC
Subject: RE: Note Payoff

Good afternoon, Andrew:

We would like to know what the payoff amount would be if we wanted to pay this Note off on October 1, 2016?

Thank you

Please include a description on the wire ticket or check to include:

- Customer Name
- Customer Contract #

Should you have any questions, please contact us at 704-954-1700. Our office hours are Monday-Friday, 8:30 a.m. - 5:00 p.m. (ET).

We hope that you will consider BB&T as you evaluate your future financial needs. In addition to Governmental Finance loans, we offer a wide variety of other financial services to our clients.

Thank you for banking with BB&T.

Sincerely,



Trina Britt
Project Specialist
BB&T Governmental Finance
704-954-1873

Payoff calculation confirmed by:



Date:

7/20/16

\$ 363,205 FY 16-17

\$ 346,431 - Em FY 17-18




AGENDA MEMORANDUM

Meeting Date: 7/28/2016

To: The Honorable Mayor and Members of the City Council

Via: Ron Gorland, City Manager

From: William Alonso, Assistant City Manager/ Finance Director 

Subject: \$709,636 Golf Course Note Payoff Proposal

As additional information for the Note payoff, attached is an analysis of the impact on fund balance for the current fiscal year ending September 30, 2016. As you can see we project the ending fund balance at September 30, 2016 to be \$3,402,277 which is \$597,723 below the target fund balance of \$4 Million. We will replenish this deficit by October 1, 2017 as shown on the analysis.

I have also attached a copy of City Financial Policy #130(IV) which details the process for replenishment of fund balance in any year where the ending fund balance is below the required target. As you can see in the last two sentences, it states that any deficit must be restored no later than the end of the second fiscal year following the occurrence.

By paying off the Note on August 1, 2016, the City will recognize a savings of \$17,000 in interest and be able to execute an agreement with the selected Operator that provides revenues to the City from day 1.

The next allowed payoff dates would be February 1, 2017 or August 1, 2017. If we delay the payoff to one of these dates, we would need to execute an agreement that, as an example, would have no revenues for the first year and revenues starting from years two thru five.

IMPACT OF EARLY NOTE PAYOFF ON FUND BALANCE

Current fund balance	\$3,963,913.00
Projected year end surplus	\$148,000.00
Less Loan payoff	<u>-\$709,636.00</u> (we would save \$17,000 in interest)
Projected fund balance at 9/30/16	\$3,402,277.00
Required reserves	<u>\$4,000,000.00</u> (25% plus \$500,000 additional Hurricane contingency)
Shortall at 9/30/16	\$597,723.00
Plan to replenish fund balance:	(See financial policies attached)
FY16-17 surplus to fund balance (Oct 1, 2016)	\$363,205.00 (Debt service budeted for golf debt in FY16-17)
FY17-18 surplus to fund balace (Oct 1, 2017)	\$234,518.00 (Debt service budeted for golf debt in FY17-18)

CITY OF MIAMI SPRINGS

FINANCIAL POLICIES

DEPARTMENT: Finance

POLICY NO: 130

EFFECTIVE DATE: October 1, 2009

TITLE: Fund balance policy

REVISION DATE: November 1, 2009

III. Utilization of Surplus Reserves

In the event that the unassigned or unrestricted net assets exceed the amounts set forth above, the excess may be utilized for any lawful purpose. Nevertheless, it is recommended that priority be given to utilizing the excess within the fund in which it was generated. The excess funds may also be used for one-time costs, including the establishment of, or increase in the assigned or unassigned fund balance, or restrictions of net assets.

IV. Replenishment of Reserve Deficits

If, at the end of any fiscal year, the actual amount of unassigned fund balance or unrestricted net assets falls below the required fund levels set forth herein, the City Manager shall prepare and submit a plan for expenditure or expense reductions and / or revenue increases to the City Council. As a part of the annual budget review, the City Council shall review and, if necessary, amend the plan submitted by the City Manager for restoring the amounts of unassigned fund balance or unrestricted net assets to the required levels. Any deficit in the required amount must be restored no later than the end of the second fiscal year following the occurrence.

V. Fund Balance Hierarchy

Non-spendable — Amounts that cannot be spent either because they are in non-spendable form or because they are legally or contractually required to be maintained intact.

Restricted — Amounts that can be spent only for specific purposes because of constitutional provisions or enabling legislation or because of constraints that are externally imposed by creditors, grantors, contributors, or the laws or regulations of other governments.

Committed — Amounts that can be used only for specific purposes determined by a formal action of the City Council. The City Council is the highest level of decision-making authority for the City. Commitments may be established, modified, or rescinded only through ordinances or resolutions approved by the City Council.

Assigned — amounts that do not meet the criteria to be classified as restricted or committed but that are intended to be used for specific purposes. Under the City's adopted policy, only the City Council may assign amounts for specific purposes.

Unassigned — all other spendable amounts.

When an expenditure is incurred for purposes for which both restricted and unrestricted fund balance is available, the City considers restricted funds to have been spent first. When an expenditure is incurred for which committed, assigned, or unassigned fund balances are available, the City considers amounts to have been spent first out of committed funds, then assigned funds, and finally unassigned funds, as needed, unless the City Council has provided otherwise in its commitment or assignment actions.