



REVISED

CITY OF MIAMI SPRINGS, FLORIDA

Mayor Billy Bain

Vice Mayor Walter Fajet
Councilwoman Maria Puente Mitchell

Councilman Bob Best
Councilman Jaime Petralanda

Decorum: "Any person making impertinent or slanderous remarks or who becomes boisterous while addressing the City Council, shall be barred from further audience before the City Council by the Mayor, unless permission to continue or again address the City Council is granted by the majority vote of the City Council members present. In accordance with the foregoing, the City Council has determined that racial or ethnic slurs, personal attacks and comments unrelated to City matters or issues constitute prohibited comments from the podium."

CITY COUNCIL REGULAR MEETING AGENDA

Monday, August 24, 2020 – 6:00 p.m.

Virtual Council Meeting

(see p. 3-4 for instructions on how to access the meeting)

- 1. Call to Order/Roll Call**
- 2. Invocation:** Councilman Jaime Petralanda
Pledge of Allegiance: Audience will lead the Pledge of Allegiance and Salute to the Flag
- 3. Agenda / Order of Business**
- 4. Awards & Presentations: None.**
- 5. Open Forum:** Due to COVID-19 requirements, persons wishing to speak on items of general City business, may do so virtually by following the instructions on p.3-4. This portion of the meeting also includes any pre-screened video submittals. *The purpose of Open Forum is to encourage residents and members of the public to address their concerns and make comments on any item. The City Council will not enter into a dialogue at this time. City staff will gladly address any question, issue, and/or comment after the meeting. The Mayor is the presiding officer of all Council meetings and shall conduct the meetings accordingly.*
- 6. Approval of Council Minutes:**
 - A) August 3, 2020 – Budget Workshop Meeting
 - B) August 10, 2020 – Regular Meeting
 - C) August 12, 2020 – Regular Meeting (Continued from August 10, 2020)
- 7. Reports from Boards & Commissions: None.**
- 8. Public Hearings: None.**
- 9. Consent Agenda: (Funded and/or Budgeted): None.**
- 10. Old Business:**
 - A) FY 2020-2021 Budget Workshop Update

11. New Business:

A) **Resolution** – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Co-Designating A Portion Of Westward Drive Between Apache Street And Chippewa Street As “Jim Caudle Way”; Providing For Authorization; And Providing For An Effective Date

B) **Resolution** – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Approving A First Amendment To The City Of Miami Springs Country Club Food And Beverage Concessionaire Agreement With HRS Mgmt Group, LLC; Providing For Authorization; And Providing For An Effective Date

C) **Resolution** – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Selecting Humana, Inc. Pursuant To Request For Proposals No. 05-19/20 For The City’s Group Medical Insurance Coverage For Employees And Their Dependents In An Amount Not To Exceed \$1,338,931.00; Providing For Authorization; And Providing For An Effective Date

12. Other Business: None.

13. Reports & Recommendations:

A) City Attorney

- Update on upcoming vacancy process

B) City Manager

C) City Council

14. Adjourn



CITY OF MIAMI SPRINGS VIRTUAL PUBLIC MEETING NOTICE

The City of Miami Springs will hold a **virtual** Council meeting on:
Monday, August 24, 2020 at 6:00 p.m.

The meeting agenda is available online at:
<https://www.miamisprings-fl.gov/meetings>

Elected officials and City staff will participate through video conference.

Members of the public may watch or call in to the virtual public meeting live by following these instructions:

WATCH THE VIRTUAL PUBLIC MEETING

- **Comcast/Xfinity:** Channel 77 (Meeting will not be live broadcast)
- **YouTube: LIVE** <https://www.youtube.com/channel/UC2at9KNngUxZRSw1UkhdHLQ/featured>
- **From your computer/mobile device: LIVE** <https://www.miamisprings-fl.gov/meetings>

CALL IN TO THE VIRTUAL PUBLIC MEETING

Dial 305-805-5151 or 305-805-5152

*(Alternatively, you may also dial the phone numbers below to join the meeting:
1 (646) 558 8656, 1 (301) 715 8592, 1 (312) 626 6799, 1 (669) 900 9128, 1 (253) 215 8782,
1 (346) 248 7799) then input the Meeting ID: 863-9512-4146, followed by #.*

There is no participant ID. Press # again.

Any person requiring special accommodations to access this proceeding is asked to advise the City at least 2 days before the proceeding by contacting the City Clerk at cityclerk@miamisprings-fl.gov

PUBLIC COMMENTS WILL BE ACCEPTED BY THE FOLLOWING MEANS:

EMAILED COMMENTS: Members of the public may email their public comments to the City in advance of the meeting. Please email the City at cityclerk@miamisprings-fl.gov by 12:00 p.m. on the day of the meeting with the subject line "PUBLIC COMMENT" and the following information in the body of the email: Your Name, Address, if you are a hired Consultant or City Employee, and/or if you are engaged in Lobbying Activities and/or representing an organization. Please limit your comments to no more than 350 words. Public comments received via email may be read into the record during the public comment portion of the agenda, if any.

LIVE REMOTE & TELEPHONE COMMENTS: *If there is a public comment portion of the agenda or the City Council opens a matter for public comment, live remote public comments will be accepted as follows:*

By telephone: To ask to speak during the meeting, please press *9 from your telephone. You will be called on to speak during public comments and identified by the last 4-digits of your telephone number.

During the virtual meeting, when your name or last 4-digits of your telephone number is called, you will be unmuted and you may deliver your comments.

Please be sure to be in a quiet area to avoid unnecessary noise. Please provide the following information before delivering your comments: Your Name, Address, if you are a hired Consultant or City Employee, and/or if you are engaged in Lobbying Activities and/or representing an organization.

A time limit may be imposed for each speaker during public comment.

Your cooperation is appreciated in observing the time limit.

Decorum: Any person making impertinent or slanderous remarks or who becomes boisterous while addressing the City Council, shall be barred from further audience before the City Council by the Mayor, unless permission to continue or again address the City Council is granted by the majority vote of the City Council members

present. In accordance with the foregoing, the City Council has determined that racial or ethnic slurs, personal attacks and comments unrelated to City matters or issues constitute prohibited comments when addressing the Council during public comments.

PUBLIC RECORDS

The meeting will be recorded for later viewing and is a public record. The virtual chat, if any, will be saved and is a public record. Minutes of the meeting will be taken and will be made available.

NOTICE PURSUANT TO §286.0105, FLORIDA STATUTES

IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY THE BOARD, AGENCY, OR COMMISSION WITH RESPECT TO ANY MATTER CONSIDERED AT THIS MEETING OR HEARING, HE OR SHE WILL NEED A RECORD OF THE PROCEEDINGS, AND FOR SUCH PURPOSE, HE OR SHE MAY NEED TO ENSURE THAT A VERBATIM RECORD OF THE PROCEEDINGS IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED.

AMERICANS WITH DISABILITIES ACT

Pursuant to the provisions of the Americans with Disabilities Act, any person requiring special accommodations to participate in this proceeding is asked to advise the City at least 2 days before the proceeding by contacting the City Clerk's Office at 305-805-5006.

LOBBYING ACTIVITIES

In accordance with Section 33-01 of the City Code, adopting Section 2-11.1(s) of the Miami-Dade County Code, any person engaging in lobbying activities, as defined therein, must register at the City Clerk's Office before addressing the City Council on the agenda items or engaging in lobbying activities. Specifically, all persons, firms or corporations employed or retained by a principal who seeks to encourage the passage, defeat, or modifications of (1) ordinance, resolution, action or decision of the City Council; (2) any action, decision, recommendation of any City Board or Committee; or (3) any action, decision or recommendation of City personnel during the time period of the entire decision-making process on such action, decision or recommendation which will be heard or reviewed by the City Council, or a City Board or Committee shall register with the City before engaging in any lobbying activities on forms prepared for this purpose and shall state under oath his or her name, business address, the name and business address of each person or entity which has employed said registrant to lobby, and the specific issue on which he or she has been employed to lobby. A copy of the lobbyist registration form is available from the Office of the City Clerk and online at: <https://www.miamisprings-fl.gov/cityclerk/lobbyist-registration-form-0>.

Have questions or need additional information?

Write: cityclerk@miamisprings-fl.gov

Call: 305-805-5006

Mail: 201 Westward Drive, Miami Springs, FL 33166



City of Miami Springs, Florida
City Council Workshop Meeting Minutes
Monday, August 3, 2020, 6:00 p.m.

Virtual Council Meeting using Communications Media Technology Pursuant to
Governor's Executive Order 20-69

- 1. Call to Order/Roll Call:** The meeting was called to order by the Mayor at 6:00 p.m.

Present were the following:

Mayor Billy Bain
Vice Mayor George V. Lob
Councilman Bob Best
Councilwoman Maria Mitchell
Councilman Jaime A. Petralanda

City Manager/Finance Director William Alonso
Assistant City Manager Tammy Romero
City Clerk Erika Gonzalez-Santamaria
City Attorney Haydee Sera
Public Works Director Tom Nash
Golf Director Paul O'Dell
Elderly Service Manager Tammy Key
Planning Director Chris Heid

- 2. Invocation:** Offered by Vice Mayor Lob
Salute to the Flag: The audience participated.

- 3. Workshop on Proposed Fiscal Year 2020-2021 Budget**

- I. Opening Remarks by City Manager/Finance Director William Alonso

City Manager Alonso introduced the upcoming workshop and stated that the upcoming budget discussions offers Council various options and decisions required to finalize the FY2020-2021 budget. He presented a statement based on the millage rate of 7.5228, revenues of \$18,201,947.00. There are no reduction in services and no new outsourced services. The new proposed budget includes a proposed COLA increase of 3% for all General Employees and \$49,000.00 for payout to retiring police officer, includes the resurfacing of the tennis courts for \$20,000.00, \$12,000.00 for the replacement of the police K-9 unit. The City is budgeting for a 15% health insurance increase.

II. City Council

City Manager/Finance Director Alonso stated that the budget shows a \$23,905 decrease in the Council proposed budget. He stated that the decrease is due to the renovation Historic Museum building project. Council budget includes \$35,000 for the Curtiss Mansion, \$14,000 for the River Cities Festival and \$4,000 for the Historic Museum's museum storage costs.

III. City Clerk

The City Clerk's budget is \$640 lower than last year. The budget includes \$20,000.00 mainly due to the 2021 City general election. There were no further changes to the Clerk budget.

There were no other questions or comments on this portion of the budget.

IV. City Manager

Mr. Alonso stated that the City Manager's budget is \$7,579.00 lower than last year mainly due to \$40,000 in legal costs related to annexation. He stated that the City Manager budget includes \$45,000 for lobbyist services.

There were no further changes in this portion of the budget.

V. Golf

City Manager/Finance Director Alonso stated that the Golf Department budget is \$106,782.00 lower than last year.

Golf Director Paul O'Dell answered the Council's questions. Golf Course Maintenance Superintendent Laurie Bland was present to answer questions regarding the golf maintenance budget; no further changes were made.

VI. Elderly Services

City Manager/Finance Director Alonso stated that the Elderly Services budget is approximately \$159,778.00 or 23.5% higher than the previous year. This increase is due to the \$185,900.00 LSP grant we were awarded by the State. He stated that the proposed budget includes costs for the new Senior center building as well as additional staffing for administration as well as instructors.

Elderly Services Manager Tammy Key answered Council's questions to their satisfaction. There were no further discussions on this section of the budget.

VII. Planning

Mr. Alonso stated that the proposed budget is \$3,228.00 or 3.6% higher than the current year. City Council inquired about the national conference, Planning Director Chris Heid explained that the purpose would be to network with other cities that have similarities with Miami Springs in development and smart growth.

Zoning and Planning Director Chris Heid addressed the Council's questions. There was no further discussion on this portion of the budget.

VIII. Public Services Department

i. Administration

Mr. Alonso stated that the Administration budget is approximately \$2,141,085 lower than the current year. Decrease is mainly due to the costs of city hall mold remediation. There were no changes in this portion of the budget.

ii. Streets/Streetlights Division

City Manager/Finance Director Alonso explained the budget is \$80,520 lower or 16.6% than the current year. Budget includes \$25,000 for tree planting city-wide.

iii. Public Properties

City Manager/Finance Director Alonso stated that the Public Properties budget is about \$56,680 higher than the current year. The budget includes \$100,000 for city-wide tree trimming.

iv. Building Maintenance

City Manager/Finance Director Alonso said the department is \$536,084 lower than the current year. The decrease is due to the City Hall mold remediation costs incurred FY19-20.

There were no further questions for this section of the budget.

v. Fleet Maintenance

Mr. Alonso explained that the Fleet Maintenance budget is \$20,489 lower than the current year.

vi. Road and Transportation

City Manager/Finance Director Alonso stated that the Road and Transportation, Sanitation

and Stormwater funds do not impact the General Fund. The Road and Transportation fund includes funds from the Citizens Independent Transportation Trust (CITT) and the projected revenue for next year is approximately \$575,996. This budget is \$173,695 lower than FY19-20.

vii. Sanitation

The Sanitation fund is self-sufficient as it is funded through the sanitation fees that are collected on an annual basis, according to Mr. Alonso. The proposed budget is \$104,393 or 4.3% higher than FY2019-2020. Sanitation fees collected are \$2,628,338.00.

viii. Stormwater

Mr. Alonso explained that the Stormwater fund includes fees collected through the water bill. The proposed budget is \$5,672 higher. Stormwater fees collected are \$472,522.00.

IX. Finance

City Manager/Finance Director Alonso stated that there was a 1.1% decrease. This section of the budget also includes the Professional Services budget. He explained that the budget is slightly lower this year, 2.1% approximately; budget includes a request for \$1,500 for new computers for staff.

There were no further changes to the budget.

4. Adjourn

There being no further business to be discussed the meeting was adjourned at 7:25 p.m.

Respectfully submitted:

*Erika Gonzalez-Santamaria, MMC
City Clerk*

*Adopted by the City Council on
this 24th day of August, 2020.*

Billy Bain, Mayor

PURSUANT TO FLORIDA STATUTES 286.0105, THE CITY HEREBY ADVISES THE PUBLIC THAT IF A PERSON DECIDES TO APPEAL ANY DECISION MADE BY THIS COUNCIL WITH RESPECT TO ANY MATTER CONSIDERED AT ITS MEETING OR HEARING, HE OR SHE WILL NEED A RECORD OF THE PROCEEDINGS, AND THAT FOR SUCH PURPOSE, THE AFFECTED PERSON MAY NEED TO ENSURE THAT VERBATIM RECORD OF THE PROCEEDING IS MADE, WHICH RECORD INCLUDES THE TESTIMONY AND EVIDENCE UPON WHICH THE APPEAL IS TO BE BASED THIS NOTICE DOES NOT CONSTITUTE CONSENT BY THE CITY FOR THE INTRODUCTION OR ADMISSION OF OTHERWISE INADMISSIBLE OR IRRELEVANT EVIDENCE, NOR DOES IT AUTHORIZE CHALLENGES OR APPEALS NOT OTHERWISE ALLOWED BY LAW.



City of Miami Springs, Florida

City Council Meeting

Regular Meeting Minutes

Monday, August 10, 2020 6:00 p.m.

Virtual Council Meeting using Communications Media Technology Pursuant to
Governor's Executive Order 20-69

- 1. Call to Order/Roll Call:** The meeting was called to order by the Mayor at 6:05 p.m.

Present were the following:

Mayor Billy Bain

Vice Mayor George V. Lob

Councilman Bob Best

Councilwoman Maria Mitchell

Councilman Jaime A. Petralanda

City Manager/Finance Director William Alonso

Assistant City Manager Tammy Romero

City Clerk Erika Gonzalez-Santamaria

City Attorney Haydee Sera

Recreation Director Omar Luna

Police Chief Armando Guzman

- 2. Invocation:** Led by Councilman Jaime Petralanda
Salute to the Flag: Audience led the Pledge of Allegiance and Salute to the Flag.
- 3. Agenda / Order of Business: None at this time.**
- 4. Awards & Presentations: None at this time.**
- 5. Open Forum:** The following members of the public addressed the City Council: David Guerra, addressed the City Council.
- 6. Approval of Council Minutes:**
 - A) June 22, 2020 – Regular Meeting
 - B) June 29, 2020 – Special Meeting
 - C) July 23, 2020 – Special Meeting

Vice Mayor Lob moved to approve the minutes of Regular meeting of June 22, 2020 Special meeting of June 29, 2020, and Special meeting of July 23, 2020. Councilman Petralanda seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

7. Reports from Boards & Commissions: None at this time.

8. Public Hearings: None at this time.

9. Consent Agenda: (Funded and/or Budgeted):

A) Recommendation by the Police Department that Council waive the competitive bid process and approve an expenditure to Westward Partners LLC, in the amount of \$20,280.00, for building rental as these funds qualify for expenditure from the Police Law Enforcement Trust Fund, pursuant to Section §31.11 (E)(6)(g) of the City Code and pursuant to the contract renewal option provided by the City's existing contract/contract vendor for an additional twelve-month period

B) Recommendation by the Police Department that Council approve an expenditure to Loxia Technologies, as a sole source provider, in the amount of \$5,874.50, for a customized backup system and related software license needed to backup police dispatch records stored at the data center shared with Medley Police Department, pursuant to Section §31.11 (E)(6)(c) of the City Code

C) Recommendation by Elderly Services that Council approve an expenditure in an amount not to exceed \$120,220.39, to JC White Architectural Interior Products, utilizing three (3) piggyback contracts for certain product types as follows: State of Florida Contract GSA price list # 425-001-12-1 (for Spec products), State of Florida – Haworth Contract # 5612000-19-ACS (for Haworth products), the Omnia Partners (National IPA and US Communities Co-ops) Per region 4 ESC contract #R142213 (for Carolina and OFS products) for purchasing furniture/desks/chairs/tables to furnish the new Senior Center Facility as funds were budgeted in the FY 19/20 Senior Center Construction Budget

Assistant City Manager Tammy Romero read the Consent Agenda Items for the record.

Councilman Best moved to approve Consent Agenda Items. Councilman Petralanda seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

10. Old Business:

A) Discussion on honoring former Councilman Jim Caudle

City Manager William Alonso read the staff report for the record. He stated that the following ideas were shared with Council, street naming a portion of Westward Drive between Apache Street and Chippewa Street, renaming of Prince Field to the James D. Caudle Sports Complex, naming the gym in the community center, and naming a section of the golf course.

Chris Caudle, son of Mr. Jim Caudle, was present to answer any of the City Council's questions.

After some discussion, Councilman Best moved to approve the street naming designation of Westward Drive between Apache Street and Chippewa Street. Councilman Petralanda seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

11. New Business:

A) Resolution – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Approving A Federally-Funded Subaward And Grant Agreement With The Florida Department Of Emergency Management For The Reimbursement Of Expenses Incurred Due To The Novel Coronavirus Disease 2019 (Covid-19); Providing For Authorization; And Providing For An Effective Date

City Manager William Alonso read the Resolution by title.

Councilman Best moved to approve the Resolution as read. Vice Mayor Lob seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

B) Resolution – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Expressing Opposition To A Proposed County Ordinance Relating To Permit Fees And Other Requirements For Work On County Right-Of-Way; Providing For Transmittal; And Providing For An Effective Date

City Manager William Alonso read the Resolution by title.

Councilman Best moved to approve the Resolution as read. Councilwoman Mitchell seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

At this time, Mayor Bain recessed the Council meeting for fifteen (15) minutes due to technical difficulties with the meeting platform.

After further review and the troubleshooting efforts with the issues on the meeting platform, the City Council on advisory of the City Attorney voted to continue the Council meeting to Wednesday, August 12, 2020 at 6:00 p.m.

Councilman Best moved to approve continuing the August 10, 2020 virtual Council meeting to August 12, 2020 at 6pm. Vice Mayor Lob seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

12. Adjourn

There being no further business to be discussed the meeting was adjourned at 6:35 p.m.

Respectfully submitted:

*Erika Gonzalez-Santamaria, MMC
City Clerk*

*Adopted by the City Council on
This 24th day of August, 2020.*

Billy Bain, Mayor

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City of Miami Springs, Florida

City Council Meeting

Regular Meeting Minutes

(Continued from Monday, August 10, 2020)

Monday, August 12, 2020 6:00 p.m.

Virtual Council Meeting using Communications Media Technology Pursuant to
Governor's Executive Order 20-69

- 1. Call to Order/Roll Call:** The meeting was called to order by the Mayor at 6:05 p.m.

Present were the following:

Mayor Billy Bain

Vice Mayor George V. Lob

Councilman Bob Best

Councilwoman Maria Mitchell

Councilman Jaime A. Petralanda

City Manager/Finance Director William Alonso

Assistant City Manager Tammy Romero

City Clerk Erika Gonzalez-Santamaria

City Attorney Haydee Sera

Recreation Director Omar Luna

Golf Director Paul O'Dell

Acting Police Chief Jimmy Deal

- 2. Invocation:** Led by Councilman Bob Best
Salute to the Flag: Audience led the Pledge of Allegiance and Salute to the Flag.

- 3. Agenda / Order of Business:**

A) Approval of ratification of the actions taken at the August 10, 2020 Council Meeting

Assistant City Manager Tammy Romero read the staff memo for the record with the actions taken on Monday, August 10, 2020.

Vice Mayor Lob moved to approve the ratification of the actions taken on August 10, 2020. Councilman Petralanda seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

- 4. Awards & Presentations: None at this time.**

5. Open Forum: The following members of the public addressed the City Council: David Serrone addressed the City Council.

6. Approval of Council Minutes: None at this time.

7. Reports from Boards & Commissions: None at this time.

8. Public Hearings: None at this time.

9. Consent Agenda: (Funded and/or Budgeted): None at this time.

10. Old Business: None at this time.

11. New Business:

C) Resolution – A Resolution Of The Mayor And City Council Of The City Of Miami Springs, Florida, Approving An Interlocal Agreement With Miami-Dade County To Allow The City, Pursuant To Section 8cc-11 Of The Miami-Dade County Code Of Ordinances, To Enforce Various Provisions Of The County Code And Issue Civil Violation Notices; Providing For Authorization; And Providing For An Effective Date

City Manager William Alonso read the Resolution by title.

Councilman Best moved to approve the Resolution as read. Vice Mayor Lob seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

D) Resolution – A Resolution of the Mayor and City Council of the City of Miami Springs, Florida, Approving A Federally-Funded Sub-award and Grant Agreement with Miami-Dade County for the Reimbursement of Expenses Incurred Due to the Novel Coronavirus Disease 2019 (COVID-19) Pursuant To The Coronavirus Aid, Relief, and Economic Security (CARES) Act; Providing for Authorization; and Providing for an Effective Date

City Manager William Alonso read the Resolution by title.

Councilwoman Mitchell moved to approve the Resolution as read. Councilman Best seconded the motion, after some discussion, Vice Mayor Lob offered a friendly amendment as follows: authorize the City Manager and City Attorney to call a special council session if there are any substantial changes to the language of the agreement. After much discussion, Councilman Best withdrew his second. Discussion ensued and Councilman Best re-seconded the original motion to approve the item, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

E) Recommendation by City Manager that Council award City RFP # 02-19/20 to Debris Tech, LLC, and authorize the execution of a three year agreement (Attachment "A"), with the option to extend the contract for an additional two, one-year terms, for Emergency Disaster Debris Monitoring Services

City Manager William Alonso read the Resolution by title.

Vice Mayor Lob moved to approve the Resolution as read. Councilman Petralanda seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

F) Request by HRS Management (Hole 19) rent deferment

City Manager William Alonso read the staff memo for the record. Yannick Kemmache and Patrick Kemmache, representing HRS Management, were available to answer the City Council's questions.

Mayor Bain recessed the meeting at 6:55 p.m. and reconvened at 7:15 p.m.

Councilman Best moved to approve the negotiation of a revised agreement between the City and HRS Management which includes resuming revenue payments beginning September 1st, amortizing remaining past due revenue payments over the remaining term of the agreement and waiving two months' worth of revenue payments. Councilwoman Mitchell seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

G) Discussion on restaurant temporary permit for outdoor dining

City Manager William Alonso read the Resolution by title.

Councilman Best moved to approve the temporary program allowing for restaurants to use parking spaces directly in front of their business for outdoor dining. Councilwoman Mitchell seconded the motion, which carried 5-0 on roll call vote. The vote was as follows: Vice Mayor Lob, Councilman Best, Councilwoman Mitchell, Councilman Petralanda, and Mayor Bain voting Yes.

12. Other Business: None at this time.

13. Reports & Recommendations:

A) City Attorney

City Attorney Haydee Sera had no report at this time.

B) City Manager

City Manager William Alonso stated that there will be a food distribution event on August 26th more details are to follow.

C) City Council

Councilman Best had no report at this time.

Councilwoman Mitchell expressed her thanks to Councilman Petralanda for spearheading the COVID-19 testing site at the Community Center recently and for arranging the recent food distribution events as well.

Councilman Petralanda had no report at this time.

Vice Mayor Lob had no report at this time

Mayor Bain had no report at this time.

14. Adjourn

There being no further business to be discussed the meeting was adjourned at 6:57 p.m.

Respectfully submitted:

*Erika Gonzalez-Santamaria, MMC
City Clerk*

*Adopted by the City Council on
This 24th day of August, 2020.*

Billy Bain, Mayor

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AGENDA MEMORANDUM

Meeting Date 08/24/2020

To: The Honorable Mayor Billy Bain and Members of the City Council

From: William Alonso, City Manager

Subject: FY2020-21 Budget Workshop Update

After completing our second budget workshop, the budget is still at a millage rate of 7.5228 which provides a balanced budget without using reserves.

At the present time in order to maintain the current millage rate of 7.3300, we would need to use reserves in an amount of \$182,000 (after health insurance cost reduction discussed below) in order to balance the budget assuming no other budget reductions are implemented by Council. However, as the year progresses if State revenues come in higher than budgeted, or certain budgeted city events are cancelled, we can reduce the amount needed from reserves. Additionally, we are still pending from the County how much of our already incurred COVID related costs will be reimbursed. This will also reduce any use of our reserves.

Staff still recommends keeping the millage rate at the current 7.3300 and covering any deficit with reserves, if necessary, which we do not feel will be the case.

After the first workshop there were some items set aside for consideration by Council:

- 1) In Council's budget the \$2,000 set aside for the League of Cities dinner and ad are to be discussed, the \$14,000 for River Cities will be paid on a reimbursement basis as paid invoices are submitted, there will not be a total upfront payment as in the past.
- 2) In the Public Works budget, we allocated \$2,000 for the bags for the doggy stations.
- 3) We received the RFP responses for the health insurance. We only had two bids, one from our current carrier United Health and one from Humana. The Humana proposal will provide enable us to lower the budgeted annual health insurance costs by \$57,000.

The July 1 property value assessment was 1,323,842,345 or almost \$67.4 million higher than the prior year's assessment of \$1,256,462,625. This represents approx. \$469,340 in net additional ad valorem revenues for next year at the current millage rate (remember we can only legally budget 95% of total ad valorem revenues). Although we have an additional \$469,340 in revenues, this is offset by the \$325,000 reduction in State revenues, as well as an increase of \$250,000 in debt service payments for the new Senior center loan.

RESOLUTION NO. 2020 –

**A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF
THE CITY OF MIAMI SPRINGS, FLORIDA, CO-
DESIGNATING A PORTION OF WESTWARD DRIVE
BETWEEN APACHE STREET AND CHIPPEWA STREET
AS “JIM CAUDLE WAY”; PROVIDING FOR
AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE
DATE**

WHEREAS, the City of Miami Springs (the “City”) Council hereby seeks to recognize and honor former Councilman Jim Caudle for his contributions to the community; and

WHEREAS, Jim Caudle lived in Miami Springs for over 65 years and dedicated endless hours and skills as coach to various local sports teams and leagues, led the team that created the Miami Springs Recreation Department by laying out the baseball fields at Prince and Peavy Dove Fields, assisting in securing the purchase of the Miami Springs Golf Course from Miami-Dade County, and countless community activities inspiring young men and women; and

WHEREAS, Jim Caudle enjoyed a 40-year career with the Miami-Dade Parks and Recreation Department, and served as a member of the Miami Springs City Council from 2001-2005; and

WHEREAS, he was inducted into the Miami Springs Wall of Fame in 2016; and

WHEREAS, Jim Caudle was a family-oriented, community service minded individual always willing to serve the community with great spirit, encouraging and promoting positive and friendly competitive; and

WHEREAS, the City Council has determined that it is proper and appropriate to recognize and memorialize Mr. Caudle’s contributions to the City by designating the portion of Westward Drive between Apache Street and Chippewa Street as “Jim Caudle Way”; and

WHEREAS, the City Council finds that adoption of this Resolution is in the best interest of the City.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. Co-Designation. The City Council hereby approves the co-designation of the portion of Westward Drive between Apache Street and Chippewa Street as “Jim Caudle Way” as shown on Exhibit “A” attached hereto.

Section 3. Authorization. The City Council authorizes the City Manager to take all actions necessary to implement this Resolution. The City Manager is authorized to place the appropriate signage or markers along the designated area.

Section 4. Effective Date. This Resolution shall become effective immediately upon its adoption.

The foregoing Resolution was offered by _____ who moved its adoption. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

Vice Mayor Walter Fajet	_____
Councilman Bob Best	_____
Councilwoman Maria Puente Mitchell	_____
Councilman Jaime Petralanda	_____
Mayor Billy Bain	_____

PASSED AND ADOPTED this 24th day of August, 2020.

BILLY BAIN, MAYOR

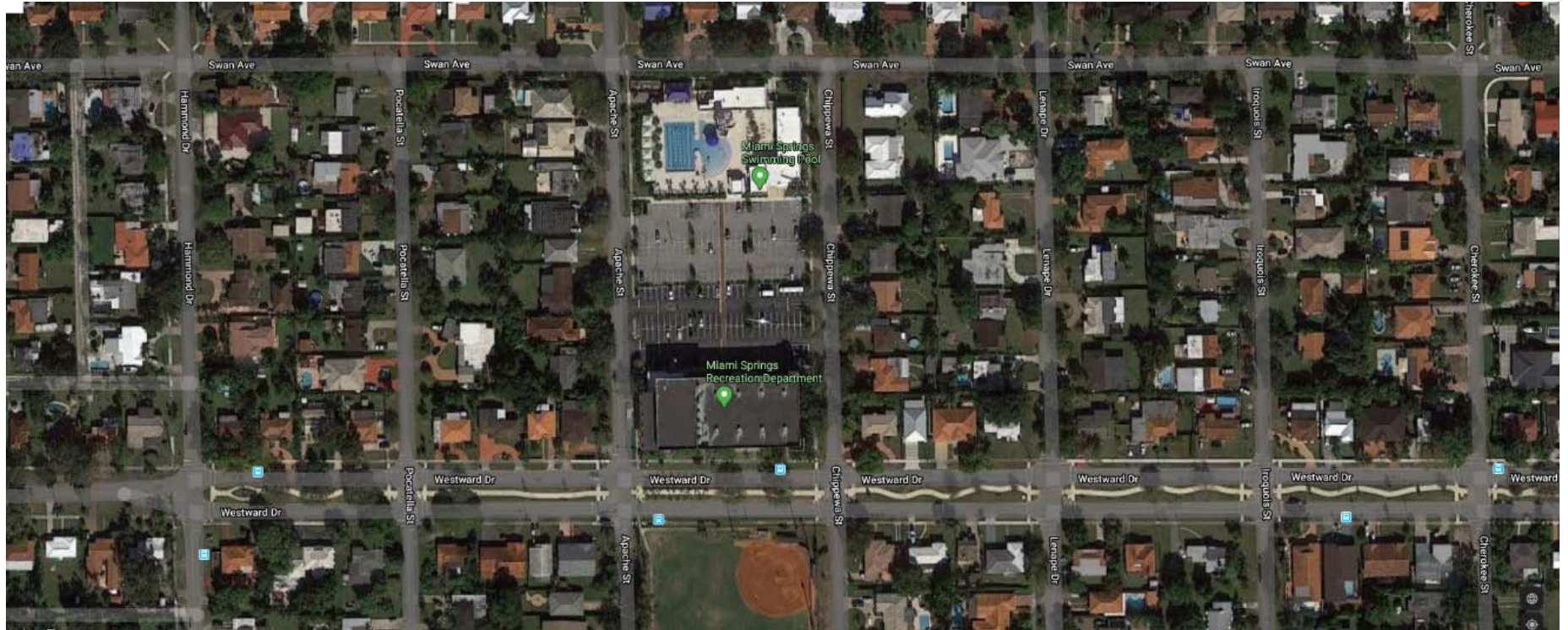
ATTEST:

ERIKA GONZALEZ-SANTAMARIA, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF MIAMI SPRINGS ONLY:

WEISS SEROTA HELFMAN COLE & BIERMAN, P.L.
CITY ATTORNEY

Exhibit A



RESOLUTION NO. 2020-____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, APPROVING A FIRST AMENDMENT TO THE CITY OF MIAMI SPRINGS COUNTRY CLUB FOOD AND BEVERAGE CONCESSIONAIRE AGREEMENT WITH HRS MGMT GROUP, LLC; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, on July 29, 2019, the City of Miami Springs (the “City”) Council adopted Resolution No. 2019-3839, approving a Food and Beverage Concessionaire Agreement related to the Miami Springs Golf and Country Club (the “Agreement”) with HRS MGMT GROUP, LLC (the “Concessionaire”); and

WHEREAS, among other things, the Agreement provides for Concessionaire to make a total of \$216,000.00 in Annual Revenue Payments during the initial five year term of the Agreement, with the first monthly payment due January 1, 2020 following a six-month abatement period that began July 1, 2019; and

WHEREAS, to date, the Concessionaire has made the January and February 2020 payments to the City, but has failed to make the payments due for March, April, May, June, July, and August 2020; and

WHEREAS, because of the unprecedented difficulties, uncertainty, and health and safety concerns caused by the novel coronavirus/COVID-19, the City has agreed to i) waive \$4,000.00 in past due payments for the months of March and April 2020; ii) waive the late fees and interest due on the past due payments for March 2020 through and including August 2020; and iii) amortize \$9,000.00 in past due payments from May 2020 through and including August 2020 over the remaining term of the Agreement, resulting in a total of \$212,000.00 in Annual Revenue Payments over the course of the initial five year term of the Agreement; and

WHEREAS, the City and Concessionaire have mutually agreed to modify the terms of the Agreement in accordance with the terms and conditions set forth in the First Amendment to the Agreement attached hereto as Exhibit “A” (the “First Amendment”); and

WHEREAS, the City Council approves of the First Amendment and authorizes the City Manager to execute the First Amendment on behalf of the City; and

WHEREAS, the City Council finds that this Resolution is in the best interest and welfare of the residents of the City.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by reference.

Section 2. Approval. The City Council approves the First Amendment with the Concessionaire in substantially the form attached hereto as Exhibit "A."

Section 3. Authorization. The City Council hereby authorizes the City Manager to execute the First Amendment, in substantially the form attached hereto as Exhibit "A," subject to the approval of the City Attorney as to form, content, and legal sufficiency.

Section 4. Effective Date. This Resolution shall become effective immediately upon adoption.

The foregoing Resolution was offered by _____ who moved its adoption. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

Vice Mayor Walter Fajet	_____
Councilman Bob Best	_____
Councilwoman Maria Puente Mitchell	_____
Councilman Jaime Petralanda	_____
Mayor Billy Bain	_____

PASSED AND ADOPTED this ____ day of August, 2020.

BILLY BAIN
MAYOR

ATTEST:

ERIKA GONZALEZ, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF MIAMI SPRINGS ONLY:

WEISS SEROTA HELFMAN COLE & BIERMAN, P.L.
CITY ATTORNEY

**FIRST AMENDMENT TO
CITY OF MIAMI SPRINGS COUNTRY CLUB FOOD AND BEVERAGE
CONCESSIONAIRE AGREEMENT
BETWEEN
THE CITY OF MIAMI SPRINGS
AND
HRS MGMT GROUP, LLC**

THIS FIRST AMENDMENT to the **CITY OF MIAMI SPRINGS COUNTRY CLUB FOOD AND BEVERAGE CONCESSIONAIRE AGREEMENT** (the “First Amendment”) is entered into as of the _____ day of _____, 2020 (the “Effective Date of First Amendment”), by and between the **CITY OF MIAMI SPRINGS, FLORIDA**, a Florida municipal corporation, (the “City”) and **HRS MGMT GROUP, LLC**, a Florida Limited Liability Company (the “Concessionaire”), collectively referred to as the “Parties.”

WHEREAS, on July 31, 2019, the City and Concessionaire entered into a Food and Beverage Concessionaire Agreement related to the Miami Springs Golf and Country Club (the “Agreement”); and

WHEREAS, among other things, the Agreement provides for Concessionaire to make a total of \$216,000.00 in Annual Revenue Payments during the initial five year term of the Agreement, with the first monthly payment due January 1, 2020 following a six-month abatement period that began July 1, 2019; and

WHEREAS, to date, the Concessionaire has made the January and February 2020 payments to the City, but has failed to make the payments due for March, April, May, June, July, and August 2020; and

WHEREAS, because of the unprecedented difficulties, uncertainty, and health and safety concerns caused by the novel coronavirus/COVID-19, the City has agreed to i) waive \$4,000.00 in past due payments for the months of March and April 2020; ii) waive the late fees and interest due on the past due payments for March 2020 through and including August 2020; and iii) amortize \$9,000.00 in past due payments from May 2020 through and including August 2020 over the remaining term of the Agreement, as further reflected in Exhibit “A” attached hereto; and

WHEREAS, the City and Concessionaire have mutually agreed to modify the terms of the Agreement in accordance with the terms and conditions set forth in this First Amendment.

NOW, THEREFORE, for and in consideration of the mutual promises set forth herein, the City and Concessionaire agree as follows:

1. **Recitals Incorporated.** The above recitals are true and correct and incorporated herein.
2. **Amendment of Section 1.5 of the Agreement.** Section 1.5 of the Agreement is

amended as follows:¹

1.5 Length of Term and Commencement Date of Agreement; Option. The term of the agreement shall commence retroactively to ~~on the date executed by City Manager,~~ July 1, 2019 (the “Commencement Date”) and shall extend for a period of five (5) years thereafter (the “Term”) unless sooner terminated pursuant to the provisions of the agreement. The City shall have the option, but not the obligation, to extend this Agreement for up to an additional five (5) years, in such intervals as the City decides to be in its best interest.

3. **Amendment of Section 2.1 of the Agreement.** Section 2.1 of the Agreement is deleted in its entirety and replaced as follows:

2.1 Annual Revenue Payments. Concessionaire shall pay to the City Annual Revenue Payments totaling \$212,000.00 during the term of the Agreement in monthly installments in accordance with the 5-Year Concession Annual Revenue Payment Plan attached hereto as Exhibit “A,” on the first day of each month, in advance, without any prior demand therefore or any deduction, holdback, or setoff whatsoever. The initial monthly revenue payment to the City shall be paid on or before January 1, 2020. Any Annual Revenue payments hereunder for any fractional month shall be calculated and paid on a per diem basis using a 30-day month. Annual Revenue payments shall be made payable to the City of Miami Springs and shall be delivered to the City of Miami Springs, Attn: William Alonso, City Manager/Finance Director, 201 Westward Drive, Miami Springs, FL 33166.

4. **Conflict; Amendment Prevails.** In the event of any conflict or ambiguity between the terms and provisions of this First Amendment and the terms and provisions of the Agreement, the terms and provisions of this First Amendment shall control.

5. **Agreement Ratified.** Except as otherwise specifically set forth or modified herein, all terms in the Agreement are hereby ratified and affirmed and shall remain unmodified and in full force and effect in accordance with its terms.

6. **Defined Terms.** All initial capitalized terms used in this First Amendment but not otherwise defined herein shall have the same meaning ascribed thereto in the Agreement.

7. **Counterparts.** This First Amendment may be executed in counterparts, each of which shall be deemed an original, but all of which, when taken together, shall constitute one and the same instrument. An executed facsimile or electronic copy of this First Amendment shall have the same force and effect as an original hereof.

[THIS SPACE INTENTIONALLY LEFT BLANK. SIGNATURE PAGE FOLLOWS.]

¹ Coding: ~~Strikethrough words~~ are deletions to the existing words. Underlined words are additions to the existing words.

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be executed as of the day and year first stated above.

CITY OF MIAMI SPRINGS

CONCESSIONAIRE

By: _____
William Alonso, CPA, CGFO
City Manager

By: _____
Name: _____

Attest:

Title: _____

Entity: **HRS MGMT GROUP, LLC**

By: _____
Erika Gonzalez, MMC
City Clerk

Approved as to form and legal sufficiency:

By: _____
Weiss Serota Helfman Cole & Bierman, P.L.
City Attorney

Addresses for Notice:

City of Miami Springs
Attn: City Manager
201 Westward Drive
Miami Springs, FL 33166
305-805-5011 (telephone)
alonsow@miamisprings-fl.gov (email)

Addresses for Notice:

HRS MGMT GROUP, LLC
Attn: Smail Patrick Kemmache
1450 Ludlam Drive
Miami Springs, FL 33166
305-764-0364 (telephone)
pkemmache@yahoo.com (email)

With a copy to:

Weiss Serota Helfman Cole & Bierman, P.L.
Attn: Daniel A. Espino, Esq. & Haydee S. Sera, Esq.
City of Miami Springs City Attorneys
2525 Ponce de Leon Boulevard, Suite 700
Coral Gables, FL 33134
despino@wsh-law.com (email)
hsera@wsh-law.com (email)

With a copy to:

HRS MGMT GROUP, LLC
Attn: Yannick Kemmache
1450 Ludlam Drive
Miami Springs, FL 33166
305-804-5629 (telephone)
Ykemm001@fiu.edu (email)

5-YEAR CONCESSION FEE PLAN

	Y1(2019)	Y2(2020)	Y3(2021)	Y4(2022)	Y5(2023)	2024
Jan		\$ 2,000.00	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.65
Feb		\$ 2,000.00	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.65
Mar		\$ -	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.65
Apr		\$ -	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.65
May		\$ -	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.65
June		\$ -	\$ 3,195.65	\$ 4,195.65	\$ 5,195.65	\$ 6,195.75
July	0	\$ -	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Aug	0	\$ -	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Sept	0	\$ 2,695.65	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Oct	0	\$ 2,695.65	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Nov	0	\$ 2,695.65	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Dec	0	\$ 2,695.65	\$ 3,695.65	\$ 4,695.65	\$ 5,695.65	
Yearly Total	\$ -	\$ 14,782.60	\$ 41,347.80	\$ 53,347.80	\$ 65,347.80	\$ 37,174.00
5 Year Total	\$ 212,000.00					

Revenue forgiven:

Mar-20	\$ 2,000.00
Apr-20	\$ 2,000.00
	<u>\$ 4,000.00</u>

Revenue deferment:

May-20	\$ 2,000.00
Jun-20	\$ 2,000.00
Jul-20	\$ 2,500.00
Aug-20	\$ 2,500.00
	<u>\$ 9,000.00</u>
	Amortized over 46 months \$195.65



AGENDA MEMORANDUM

Meeting Date: 8/24/2020

To: The Honorable Mayor Billy and Members of the City Council

Via: William Alonso, City Manager/ Finance Director

From: Tammy Romero, Asst. City Manager

Subject: Group Medical Coverage for Employees and their Dependents

Recommendation:

Recommendation by Staff that Council award City RFP #05-19/20 to Humana, the lowest responsible bidder, in an amount of \$1,338,931.00, as the City's annual premium for Group Medical Coverage for Employees and their Dependents based on the number of current employees, with an effective date of October 1st, 2020 to September 30th, 2021, as funds are currently being budgeted in the FY20/21 Budget, pursuant to Section §31.11 (E)(1) of the City Code.

Discussion/Analysis:

In mid June, our Employee Benefits Consultant, Mr. Bob Shafer, began negotiating with United Health Care (UHC) on our renewal rates for FY20/21 and the best/lowest renewal rate they responded to was at 19.5% higher than our current rates. Due to such a high increase, we decided it was in the City's best interest to advertise a solicitation for our Group Medical Insurance in the hopes of obtaining lower insurance premiums. On July 6th, 2020, we advertised Request for Proposal (RFP# 05-19/20) for the Group Medical Coverage for Employees and their Dependents. Additionally, we emailed 10 major insurance firms the RFP package by way of email.

On August 6th, the Request for Proposals were due and two companies responded (Attachment "A"). Responses were reviewed by staff and Mr. Bob Shafer; our Consultant for the City, and both companies were deemed responsive and responsible. The companies were ranked based on services, coverage offered, stability and overall costs. (Refer to Attachment "B")

Our recommendation is to award a contract to Humana for a one (1) year period beginning October 1st 2020 for the following reasons:

- Humana offered a 9.8% increase versus UHC's sealed bid offer of 14.4% increase over our current annual premiums.
- Humana's proposed 9.8% increase is still a savings compared to UHC's initial 19.5% increase and at their 14.4% increase provided with their sealed bid response.
- The benefits and services offered are compatible to what we have today with our current provider UHC.
- The network of doctors, clinics, hospitals and pharmacies with Humana are equal in size to that of UHC.

The above recommendation is for the City's Group Health Insurance only. We are continuing to utilize Humana for the vision and Cigna for dental insurance and neither had an increase to their current plans.

Fiscal Impact: There is no fiscal impact as the proposed FY20/21 Budget already included a 15% increase, so as a result, there will be a reduction of almost \$57,000 from the amounts currently budgeted.

<p style="text-align: center;"><u>Submitted by:</u></p> <p>Department: <u>Finance</u></p> <p>Prepared by: <u>Tammy Romero</u></p> <p>Attachments: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Budgeted/ Funded: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No FY 20/21</p>	<p style="text-align: center;"><u>Approved by (sign as applicable):</u></p> <p>Dept. Head: _____</p> <p>Procurement: _____</p> <p>Asst. City Mgr.: _____</p> <p>City Manager: _____</p>	<p style="text-align: center;"><u>Funding:</u></p> <p>Dept./ Desc.: <u>All City Depts. / Medical Ins.</u></p> <p>Account No.: <u>various</u></p> <p>Amount previously approved: \$ <u>0.00</u></p> <p style="padding-left: 40px;">Current request: \$ <u>1,338,931.00</u></p> <p style="padding-left: 40px;">Total vendor amount: \$ <u>1,338,931.00</u></p>
------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

RESOLUTION NO. 2020-____

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, SELECTING HUMANA, INC. PURSUANT TO REQUEST FOR PROPOSALS NO. 05-19/20 FOR THE CITY'S GROUP MEDICAL INSURANCE COVERAGE FOR EMPLOYEES AND THEIR DEPENDENTS IN AN AMOUNT NOT TO EXCEED \$1,338,931.00; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City of Miami Springs (the "City") issued Request for Proposals No. 05-19/20 (the "RFP") for the City's group medical coverage for employees and their dependents (the "Services"); and

WHEREAS, two proposals were received by the RFP deadline and the City and its employee benefits consultant ranked Humana, Inc. (the "Contractor") as the lowest, most responsive and responsible bidder for the Services; and

WHEREAS, the City Council desires to select the Contractor for the Services and authorize the City Manager to negotiate and execute any necessary agreements with the Contractor for the Services consistent with the Contractor's proposal; and

WHEREAS, the City Council finds that this Resolution is in the best interest and welfare of the residents of the City.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, AS FOLLOWS:

Section 1. Recitals. The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by reference.

Section 2. Selection. That the City Council hereby selects the Contractor for the Services pursuant to the RFP.

Section 3. Authorization. That the City Council hereby authorizes the City Manager to negotiate and execute any necessary agreements with the Contractor consistent with the Contractor's proposal, subject to the approval of the City Attorney as to form, content, and legal sufficiency.

Section 4. Effective Date. That this Resolution shall be effective immediately upon adoption.

The foregoing Resolution was offered by _____ who moved its adoption. The motion was seconded by _____ and upon being put to a vote, the vote was as follows:

Vice Mayor Walter Fajet	_____
Councilman Bob Best	_____
Councilwoman Maria Puente Mitchell	_____
Councilman Jaime Petralanda	_____
Mayor Billy Bain	_____

PASSED AND ADOPTED this ____ day of August, 2020.

BILLY BAIN
MAYOR

ATTEST:

ERIKA GONZALEZ, MMC
CITY CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY
FOR THE USE AND RELIANCE OF THE CITY OF MIAMI SPRINGS ONLY:

WEISS SEROTA HELFMAN COLE & BIERMAN, P.L.
CITY ATTORNEY

Tabulation Sheet

Agency Name City of Miami Springs

Bid Number RFP-05-19/20-0-2020/TM

Bid Name Request for Proposal # 05-19/20 Group Medical Coverage for employees and Their Dependents

Bid Due Date 8/6/2020 2:30:00 PM

Bid Opening **Closed**

2 responses found.

online,
 offline,
 not submitting,
 not received

Company	Responded	Address	Bid Amount	Alt Bid Amount	Documents	Sent
Complete						
1 . Humana, Inc.	08/05/2020	Sales Operations Florida Group, , Clearwater, FL, 33763	\$1638062.00		Completed Supplier Response w/any required forms	<input checked="" type="checkbox"/>
2 . UnitedHealthCare	08/06/2020	3100 SW 145th Ave, , Miramar, FL, 33027	\$0.00		Completed Supplier Response w/any required forms	<input checked="" type="checkbox"/>

City of Miami Springs



RFP # 05-19/20

Group Medical Coverage

Comparative Results of Proposals

City of Miami Springs

RFP #05-19/20

Group Medical Coverage

United Healthcare

Humana

Coverage

Administration		
Employees and Dependents will enter on a no loss, no gain basis	Confirmed	Confirmed
Waive actively at work provision	Confirmed	Confirmed
Medical underwriting not required for future employees	Confirmed	Confirmed
Requirements to Terminate Contract	As detailed within our standard group policy, we have the right to terminate with at least 31 days advance written notice prior to contract termination.	The City is required to submit notification on company letterhead that it is terminating the contract with Humana. The letter should include the reason why the City is terminating the contract.
Timetable to implement program for October 1 effective date	As the incumbent carrier, the underlying infrastructure that currentl supports your plans, eligibility, reporting, billing and other administrative provisions are already in place.	Humana typically requires 60 days to implement our custom plan offering; however, we are able to implement custom plans within 45 days, if we receive all the necessary information. Please refer to Attachment N for a sample implementation timeline drafted for the City.
Minimum participation requirement	Our minimum participation/enrollment level for contributory coverage is 75 percent of eligible employees. The minimum participation/enrollment level for non-contributory coverage is 100 percent.	Yes, our minimum participation level is 50%. If participation falls below 50%, a re-rate may occur.
Responsible for mailing compliance materials	Confirmed. We mail Privacy Notices to our fully insured plan participants in accordance with the HIPAA Privacy regulations and make our on line Notice of Privacy Practices available to them on our myuhc.com website.	Certificates of Coverage are available to covered members on the secure portion of Humana's website at no additional cost. If members do not have internet access, paper copies may be requested through the Customer Care department by dialing the toll-free number on the back of their ID card. Humana's representatives can then mail paper copies to employees per their request at no additional charge.
Employee Enrollments		
Electronic?	We accept eligibility feeds in electronic format provided you submit the transactions using one of our standard formats.	Enrollment will follow the same process as the City currently follows for vision enrollment. However, we do have the ability to receive eligibility information via EDI, one-time spreadsheet, paper, or web submission methods.
Multiple Lines of Coverage?	We accommodate multiple plan types and process medical, dental and ancillary eligibility data along with consumer-driven health plan eligibility data.	Multiple lines of coverage on the same file can be accommodated by our system, which is a requirement for EDI groups to submit all lines of coverage on one file.

United Healthcare

Humana

Key Personnel	<p>Kayla Hennessy, Strategic Account Executive</p> <p>Gary Iglesias, Field Account Manager</p> <p>David Cross - day to day services issues</p>	<p>Jackie Martinez Sancho - Dir. of Client Management & Wellness</p> <p>Leidy Rivera - Large Group Sales Executive</p> <p>Connie Oropesa - Client Executive, South Florida Public Sector</p> <p>Carli Paulsrud - Single Point of Contact Representative</p> <p>Elaine Cuevas-Moretti - Account Management</p> <p>Michelle Castillo - Customer Experience Consultant</p>
Enrollment staff to handle October 1 enrollment	Yes	Yes
Staff for Health & Wellness activities	No - Online options for employees	Yes
Account Representative Assigned to Miami Springs	Kayla Hennessy, Strategic Account Executive	Connie Oropesa - Client Executive, South Florida Public Sector
Available for Quarterly meetings	Yes	Yes
Wellness Options and Commitment towards		
Wellness Program	<p>UnitedHealthcare's member-centric well-being solution is transforming wellness delivery by putting members in charge of creating their own personal plans to live their best lives. Our comprehensive well-being solution wraps a comprehensive set of integrated health and wellness tools and resources around members to help them overcome barriers, achieve goals and maintain a healthy body and mind. We combine a holistic suite of interactive member-focused programs, digital engagement, real-time intelligent data analytics and scientific behavior change methodologies to outperform traditional incentive-based wellness programs. Members choose actions and engagement based on what drives them, their preferences and their interests. As members engage, we support them with all of the programs, people and content they need to be successful. We have embedded a variety of wellness tools and resources into our programs at no additional cost.</p>	<p>Yes, our proposal includes Go365, our personalized wellness and rewards program that helps your employees make healthier decisions and guides them on their well-being journey.</p> <p>Your employees can earn awesome rewards for activities such as:</p> <ul style="list-style-type: none"> • Yearly flu shots • Workouts • Vision and dental exams <p>The City could get rewarded with:</p> <ul style="list-style-type: none"> • Increased productivity • Fewer sick days • Lower medical claims <p>Go365 works</p> <p>Productivity losses related to personal and family health problems cost U.S. employers \$226 billion annually. But a five-year impact study showed that employees who were engaged in a wellness and rewards program had:</p> <ul style="list-style-type: none"> • Increases in healthier habits: Between Years 3 and 5, members were more likely to report eating more fruits and vegetables, exercising more per week, lower levels of stress, and being nonsmokers • Improved biometric results: Between Years 3 and 5, members were more likely to have healthy ranges of high-density lipoprotein (HDL) cholesterol, blood glucose, blood pressure, and triglycerides • Reductions in healthcare costs: By Year 5, when compared with low-engaged members, high-engaged members:

United Healthcare

Humana

Dollar participation	We are not including a wellness budget at this time.	Humana will also supplement the above services with an additional \$5,000 wellness fund that the City can use for its own unique employee wellness initiatives.
Program structure	The Rally platform is our digital health and wellness engagement solution that makes individual health ownership simple and fun. Accessible on a laptop, tablet or smartphone, it provides a personalized, intuitive experience that rewards people for getting healthier.	Go365 members earn Points for completing various healthy lifestyle activities, including online educational assessments, preventive screenings, and fitness activities*. The more members engage in Go365, the more Points they can earn and redeem for rewards. Accumulated Points in the program year defines a member's Status: Blue, Bronze, Silver, Gold, and Platinum. Higher Status not only results in Bonus Bucks, but correlates to an overall reduction in healthcare costs.
Ability to duplicate coverages and provide alternatives		
Benefit Comparisons	The benefit plan comparison to current is shown under separate illustration	The benefit plan comparison to current is shown under separate illustration
Duplicate Existing Coverage	As the incumbent carrier, the plans will continue on as was proposed.	Humana's intent is to duplicate the existing coverage as closely as possible.
Deductible credit	N/A	Agreed; prior carrier deductible credit applies to this proposal.
Look back period	N/A	January 1, 2020
Out of Pocket Credit	N/A	Yes
Virtual Visit program included	Yes	Our virtual visit services are provided by Doctor On Demand, a provider that treats non-emergent medical services for members across all 50 states.

United Healthcare

Humana

Service

<p>Billing</p> <p>Perform additions and terminations online</p>	<p>Yes. We accept eligibility transactions within 60 days of the effective date of the change to ensure our systems reflect accurate information at the time of claim payment and premium billing, unless prohibited by specific state mandates or COBRA.</p>	<p>Yes, we accept eligibility information (adds, changes, and terminations) through our secured, web-based employer portal. The City can enter eligibility changes, as well as view and approve changes entered by your employees through our member self-service functions.</p> <p>Our clients must choose only one method, such as EDI, to communicate all adds, changes, and terms. This ensures data integrity by eliminating duplicative data. Enrollment changes received by electronic file are generally updated in Humana systems within 48 to 72 hours, but additional processing time may be needed if discrepancies exist in the submitted information. For groups utilizing EDI, online access is available only for viewing enrollment information.</p>
<p>Immediate credit for differences in billing or receive credit in the future</p>	<p>Our expectation is the City pays as billed. Any credits due will be received on a future invoice.</p>	<p>Pay-as-billed groups are required to return their remittance stub along with their payment. Any adjustment to the amount due should be documented. Self-billed groups require the following information to be included with the payment: Social Security number, effective date, and amount of premium paid. If applicable, the coverage tier and explanation of retroactive adjustments are also required.</p>
<p>Self administered</p>	<p>We do not offer self-billing on fully insured products. As an alternative, you can pay based on your own records, provided you include an Excel file reflecting the details of who you are paying for with the total matching the payment. The invoice type will be eligibility-based to facilitate reconciliation. You will need to respond to any discrepancies resulting from the monthly subscriber comparison. Timely eligibility maintenance is key to limiting reconciling items.</p>	<p>Yes, although the City's current pay-as-billed method is the recommended process, we can accept self-billing. Self-billing involves the City submitting monthly premium payments along with the internal payroll records needed for reconciliation. Our Customer Care center reconciles the City's payment and enrollment to the premium invoice at least monthly. This policy ensures that enrollment and billing issues are quickly identified and resolved. The City is evaluated on an individual basis to determine if minimum requirements for self-reporting of premium payments are met. The determination to allow self-billing is based upon the total number of members enrolled and the City's ability to supply required monthly payment information.</p>

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Monthly invoices sent electronically	Yes. The eligibility system generates and invoice and sends an email letting you know it is ready.	Yes, the City would be able to receive bills in the same manner as they do today if they wish.
Can employees be retroactively cancelled	Yes. We accept eligibility transactions within 60 days of the effective date of the change to ensure our systems reflect accurate information at the time of claim payment and premium billing, unless prohibited by specific state mandates or COBRA.	Terminations must be received within 60 days of the requested termination date.
how far back?	60 days	60 days
COBRA Continuees included on the billing	Yes. If the City defines invoice requirement groupings, we can provide separate billing for COBRA participants.	Yes, COBRA members are included on our monthly invoice to the City. Humana does not administer COBRA but has negotiated discounted rates with several COBRA administrators in the marketplace. This approach puts the City in the driver's seat, giving complete control to determine the best vendor to meet your COBRA administration needs at a discounted rate.
Bill breakdown department location?	Yes. We can invoice by department, location, retirees, etc. Our standard account structure includes breakouts to represent separate claims reporting for different benefit plans, in addition to claim accounts to represent separate claims data for different locations or groups.	Yes, we are able to generate invoices by multiple codes, locations, or departments to meet the City's needs.
retirees?	Yes	Yes
Claims Administration		
Where would claims be processed?	We will continue to process member claims internally in one of our five transaction centers. Workload is balanced among these centers.	Our Louisville Claims center is located at 101 East Main Street, Louisville, Kentucky 40202.
How many clients does this location service?	We process claims for approximately 25,045 customers.	Humana currently processes claims for 46,580 groups (fully insured and self-funded) at this location.
Would a Customer Services staff member be dedicated to the City HR Administration Staff?	The City will continue to be supported by a designated accountant management team (AMT). Although these individuals work on additional accounts, we continuously monitor their workload to ensure you receive the highest level of service.	The City currently has a designated single point of contact to assist with employee service inquiries. In addition, Elaine Cuevas-Moretti will be assigned as the local account management professional providing on-site local representation for service assistance. She has a diverse background in the area of medical, dental, vision, wellness benefits, and Medicare.
Customer service number of City employees to call directly	Yes	Yes, Humana offers a variety of customer service options, including a Customer Care toll-free number, the MyHumana mobile application, and a personalized dashboard at Humana.com.

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Hours of call center operation	Our Advocate4Me service model provides access to advocates from 8 a.m. to 11 p.m. ET Monday through Friday.	Humana’s Customer Care department operating hours are from 8 a.m. to 6 p.m., member time zone, Monday through Friday. Members dial the toll-free customer service line and calls are routed automatically to the appropriate service center. In addition, members have access to an interactive voice response (IVR) system and Humana.com 24 hours a day, seven days a week.
Claims processors undergoing major change in location or system in the next 18 months	No	Humana’s claim payment system is enhanced regularly throughout the year to react to new products, regulatory requirements, and business needs. Although the system is enhanced regularly, the core processing platform has been in place since 2001 and there are no plans to replace or significantly alter the claim processing platform.
Third party auditors allowed to periodically audit claim payments?	Under a fully insured arrangement, we assume the financial risk. Since we take full responsibility and all financial risk, we feel we should not be contractually obligated to allow access to our claim records for an external audit. Our internal quality audit programs ensure accurate and efficient payment of claims. We are also subject to regulatory audits at the state and federal level for fully insured business.	Humana will allow fully insured groups to conduct audits, once we have negotiated mutually acceptable terms with the City. Although there are limitations to the data we can share, this can be discussed further upon being selected as a finalist.
Web portal for employees to track claims	Yes. Members registered on myuhc.com have free access to online resources designed to help them understand and manage their health care expenses.	Confirmed. Our website, Humana.com, is designed to provide members, employers, providers, and agents with the tools and information they need to manage their health benefits and educate themselves on a wealth of health conditions and services available through Humana.
Management Reporting		
Online claims data	Yes	Yes
Is online data real time	No	Yes
Additional charge for claims data	No	No
if so, is it included in quotation?		
Attach samples of management reports	Included in the Proposers packet	Included in the Proposers packet
Claims reports on an incurred or paid basis	Data for fully insured plans is reported on an incurred basis.	Claims reports are available on an incurred basis
Quarterly utilization/claims reports available	Based on the City’s size, we will continue to provide the City with annual reporting at no additional charge.	Confirmed
Additional charge	N/A	No

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Provider Network				
Number of Providers				
Miami-Dade	<u>HMO</u>	<u>POS</u>	<u>HMO</u>	<u>NPOS</u>
PCPs	1944	1958	1699	1745
Pediatricians	736	746	621	629
OB/GYN	371	385	536	541
Urgent Care Facilities	33	33	57	57
Lab Facilities	12	14	42	53
Hospitals	23	23	27	27
Pharmacies	570	570	547	547
Broward				
PCPs	1461	1505	1361	1432
Pediatricians	509	592	424	424
OB/GYN	320	363	398	396
Urgent Care Facilities	46	47	65	65
Lab Facilities	12	18	37	41
Hospitals	18	18	21	21
Pharmacies	428	428	419	419
Are physicians required to send patients to third parties for necessary lab work?	Network physicians are required to refer laboratory services to a participating laboratory provider in our network, except as otherwise authorized by us.		Humana's contracts do not mandate the use of specific ancillary providers, including labs.	
What % of physicians can handle lab work in their office	Approximately 25 percent of laboratory services are billed by physician offices.		Humana does not track this level of detail for our network providers.	
Preferred Lab Vendor	We have national agreements with two of the largest national clinical laboratory service organizations in the country, Laboratory Corporation of America (LabCorp) and Quest Diagnostics, Inc. (Quest). LabCorp and Quest are national leaders in laboratory services and provide the full scope of laboratory services, including routine blood work, esoteric tests, pathology services, infectious disease, oncology, allergy, toxicology, genetic testing and counseling.		Humana has contracts with Quest and with LabCorp.	

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<p>Provider Reimbursement schedule</p>	<p>The majority of network physicians and other health care professionals are reimbursed according to a fee schedule based on the Resource-Based Relative Value Scale (RBRVS). To create each fee schedule, we apply a conversion factor to the RBRVS values. We base this conversion factor on competitive local market conditions, medical expense projections and physician acceptance.</p>	<p>HMO: PCPs are usually reimbursed on a fee-for-service basis but may also be capitated and share in some type of financial incentive program based on quality indicators. Specialist physicians are usually reimbursed using a fee schedule which has been contractually agreed to by us and the network providers. In select markets, specialist physicians may also be capitated under a global arrangement. We are moving from capitation to fee for service where practical.</p> <p>POS: Our network National POS providers, both primary care and specialists, are reimbursed using a fee schedule agreed to by us and the providers.</p>
<p>Hospital discount %</p>	<p>For hospital inpatient services, the discounts range by market from 14 percent to 70 percent. For hospital outpatient services, the discounts range by market from 16 percent to 75 percent.</p>	<p>Humana does not provide specific discount information for fully insured proposals as we would be assuming the risk and discounts are only a portion of the premium rates quoted.</p>
<p>Portability for travel</p>	<p>NHP HMO members outside of their local area may use our national Choice Plus network for emergency care only. Members can obtain services needed on an emergency basis nationwide.</p>	<p>The Humana HMO Premier network has reciprocity in select areas of 15 states. If a member travels outside of the service area, he or she will have access to virtual visits via Doctors on Demand or to emergency services.</p> <p>The Humana National POS network is national provider network.</p>
<p>National network?</p>	<p>NHP is a State of Florida network</p>	<p>HMO - Florida, POS - National</p>
<p>Referral process from PCP to Specialist. Are certain specialists precluded from the referral process</p>	<p>Under the Open Access NHP plan, members must choose a PCP from the network of physicians for each family member; however, they may visit a specialist within their network without obtaining a referral.</p>	<p>Humana is proposing open-access plans. Specialist referrals are not required on any of our proposed plans.</p>
<p>Are PCPs required to have admitting privileges to network hospitals</p>	<p>Yes. To participate in our network, physicians providing inpatient care must, in most cases, have active and unrestricted admitting privileges for their specialty at a network hospital. We do not track the actual percentage.</p>	<p>Yes, Humana's network physicians are required to have admitting privileges with at least one network hospital or a written arrangement with a credentialed and contracted physician who provides care for these members in the inpatient setting.</p>

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Provider Relations site visits	We conduct on-site visits for facilities that are non-accredited or non-certified by recognized agencies. Our credentialing criteria are consistent with NCQA standards, and we no longer require site visits at the offices of PCPs, OB/GYNs and high-volume behavioral health specialists at the time of initial credentialing. Site visits are now conducted based on member complaints about the quality of a practitioner's office related to the following criteria: physical accessibility, physical appearance and adequacy of waiting- and examining-room space, availability of appointments and adequacy of treatment record keeping. We will continue to conduct site visits every three years as part of our credentialing process in certain states, based on commercial or government regulations.	All providers undergo a recredentialing process at least every three years at which time a verification is done on the provider's licensure, complaint status, quality issues, utilization patterns, and any sanctions. Site visits are performed as needed to evaluate accessibility, office appearance, and adequacy of equipment.
Employee required to select PCP	Yes	No
Gate Keeper or Open Access	Open Access	Open Access
How frequently may an employee change their PCP	Changes to the PCP may occur often within a month. Changes submitted before the end of the month will be effective by the first day of the following month (e.g., a change submitted on June 30 will be effective July 1).	Humana does not require members to formally elect a PCP. Members may visit any contracted PCP at any time.
change via website?	Members can change the providers they have selected using myuhc.com.	PCP election is not required
Utilize Specialist as PCP	This is not applicable to the Open Access NHP plan, since members may visit a specialist within their network without obtaining a referral.	Yes, in the open access plans we are proposing to the City, members may establish a specialist as their PCP. If a member elects to see a specialist as his or her PCP, the specialist copayment will apply.
Amount of annual turnover of physicians in your network	Turnover on a national level was 4.84 percent.	HMO: Voluntary term - 1.2% Involuntary term - 3.2% POS: Voluntary term - 0.1% Involuntary term - 2.6%
Referral by in-network provider to nonparticipating provider. Who is at risk?	Our standard physician contracts require network physicians to refer members to network physicians, hospitals and other health care professionals, unless otherwise authorized by UnitedHealthcare. While network physicians are not held financially liable for referrals made to non-network providers without authorization, there could be indirect financial consequences if, due to the nature and severity of the noncompliance in a given situation, we chose to exercise our right to terminate the provider agreement. It is the member's responsibility to ensure that the providers they are seeking services from are network physicians. Most offices will have members sign waivers stating that they are financially responsible if there are charges that the insurance does not cover.	HMO Humana's HMO providers are contractually obligated to refer patients to in-network providers. Providers are subject to a penalty fee if referrals are made to non-network providers. NPOS Humana's provider contracts contain language to inform them of their obligation to refer to in-network providers.
Plan licensed in State of Florida	Yes	Yes

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<p>If an employee/dependent is currently pregnant will they be allowed to continue with their physician should that physician not be in the network?</p>	<p>Our Transition of Care policy helps new members currently receiving certain medical treatment transition from non-network physicians or other health care providers.</p> <p>Expecting mothers may qualify for transition of care or continuity of care when they are in their third trimester and/or have been stratified as having a high-risk pregnancy, as determined by the member's plan through six weeks post-delivery.</p> <p>To receive transition of care benefits, members must apply for transition of care within 30 days after their effective date by calling customer service and completing the transition of care application with their provider. We review the condition and course of treatment against clinical criteria to determine the length of network coverage by the non-network provider.</p>	<p>Yes, the employer/plan sponsor generally determines how the transition of care benefit is to be paid. If a new member is currently seeing a non-participating obstetrician/gynecologist (OB/GYN) and the member is in the second or third trimester, the member would be allowed to continue care with the non-participating OB/GYN through postpartum care (six weeks after delivery).</p> <p>Most employers specify that benefits be paid at the in-network level through postpartum care (six weeks after delivery). After that, the patient may choose to stay with the same provider with benefits payable at the out-of-network level or choose an in-network physician.</p> <p>Approval periods for transition of care will be based on clinical review of the member's case as well as regulatory guidelines and the member's benefit plan document.</p>
<p>Bilingual staff and materials</p>	<p>In order to accommodate the needs of all members, we can host qualifying enrollment events in more than 10 languages, including Spanish, Creole and Vietnamese.</p> <p>Nearly all print materials are available in English and Spanish. We also provide translation support for Japanese, Korean, Mandarin Chinese, Vietnamese and more. Additional fees may apply.</p>	<p>Upon confirmation of Humana being selected as the City's medical carrier, the Humana Account Management team will work with the City on specific benefit and communication materials to deploy to employees. Examples of materials include:</p> <ul style="list-style-type: none"> • SBCs • Informational flyers • Prescription drug lists • Wellness flyers • Provider directories <p>Materials will be available in English and in Spanish.</p>
<p>What is the acceptable loss ratio for Miami Springs</p>	<p>UnitedHealthcare does not have targeted loss ratios based on group size. Instead targeted loss ratios are adjusted based on the group market, product, expense and broker service fees.</p> <p>Loss ratios are considered proprietary and confidential.</p>	<p>Humana considers this to be proprietary information.</p>

United Healthcare

Humana

Out of area dependents - how covered	<p>NHP HMO members outside of their local area may use our national Choice Plus network for emergency care only. Members can obtain services needed on an emergency basis nationwide.</p> <p>NHP also offers out-of-area coverage for non-emergent care as follows:</p> <ul style="list-style-type: none"> ■ We provide our members with access to virtual visits. ■ Convenient care coverage is also available using our national pharmacy providers. 	<p>If the eligible dependent is out-of-area, the following provisions apply, depending upon the type of coverage the member has selected:</p> <ul style="list-style-type: none"> • HMO: If a member is outside of the service area, the plan provides coverage for virtual visits through Doctor on Demand and for emergency care. For members residing outside of the HMO Premier service area, the National POS option may be a better option. • POS: The POS member either utilizes their PCP for the highest level of coverage
Communication Materials - bilingual	Yes	Yes

Past Performance and References

3 municipal references	<p>We feel that, as an existing customer, the City's experience with UnitedHealthcare is representative of the services we offer. Should the City wish to speak with other current customers, we would be happy to facilitate discussions during the finalist stage.</p>	<p>1. Account: City of Oakland Park Contact: Lori Day - HR Director Number of covered members - 395 Length of Relationship - 4 years</p> <p>2. Account: Village of Palm Springs Contact: Janette Piedra - HR Manager Number of covered members - 338 Length of Relationship - 2 years</p> <p>3. Account: Housing Authority of Ft. Lauderdale Contact: Andrea Ayala - Chief Admin. Officer/Human Resources Number of covered members - 182 Length of Relationship - 4 years</p>
2 termed municipal references	<p>We feel that, as an existing customer, the City's experience with UnitedHealthcare is representative of the services we offer. Should the City wish to speak with other current customers, we would be happy to facilitate discussions during the finalist stage.</p>	<p>1. Account: FOP Miami Contact: Lissette Priegues-Granado - Benefits Administrator Number of covered members - 2987 Length of Relationship - 13 years</p> <p>2. Account: City of Coral Gables Contact: Karla Green - HR Director Number of covered members - 657 Length of Relationship - 9 years</p>

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Overall Cost

Proposed Pricing	The premium comparison and annualized cost to current is shown under separate illustration			The premium comparison and annualized cost to current is shown under separate illustration			
	<u>Current Plan Design</u>	<u>Low HMO</u>	<u>High HMO</u>	<u>POS</u>	<u>Low HMO</u>	<u>High HMO</u>	<u>POS</u>
	Employee Only	\$ 753.68	\$866.87	\$764.58	\$ 742.42	\$ 810.03	\$ 781.71
	Employee & Spouse	1,673.17	1,924.44	1,697.37	1,648.19	1,798.28	1,697.37
	Employee & Child(ren)	1,409.37	1,621.05	1,429.75	1,388.34	1,514.77	1,429.75
	Family	2,200.74	2,531.24	2,232.59	2,167.89	2,365.31	2,232.59
	% increase to current	14.4%			9.8%		
	City \$ Contribution	\$1,346,403			\$1,326,292		
	% Difference to Current	14.7%			13.0%		
Trend Factors	HMO	9.6%			Humana considers this to be proprietary information.		
	PPO	9.6%					
	Rx	9.6%					
Book of business rate increase	2017	Yearly book-of-business (BOB) rate increases are considered proprietary and confidential			Humana considers this to be proprietary information.		
	2018						
	2019						
	2020						
Potential year end charges		No			No		

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Humana

Cost Guarantees or rating caps Acceptable loss ratio	UnitedHealthcare does not have targeted loss ratios based on group size. Instead targeted loss ratios are adjusted based on the group market, product, expense and broker service fees. Loss ratios are considered proprietary and confidential.	Humana considers this to be proprietary information.
quoted rates fall within range?	Yes	Yes
Rates are guaranteed for 12 months?	Yes	Yes
Cost Guarantees or rate caps	We are not offering a multi-year proposal at this time; therefore, our quotation does not include a cap on rate increases.	Humana is capping with an MER guarantee. Please refer to Section 6. B. Medical Expense Ratio Rate Cap Agreement.
Incentives	None	\$5,000 Wellness fund
A.M. Best Rating	A	A-

City of Miami Springs



RFP # 05-19/20

Group Medical Coverage

Benefit Review

City of Miami Springs

RFP # 05-19/20
 Group Medical Coverage
 Requested Benefits

	Current Benefits			United Healthcare		
	HMO	HMO	POS	NHP HMO	NHP HMO	POS
Plan Name/Number	Low HMO	High HMO	POS Coverage	Low HMO (BXJB RxNH21)	High HMO (BXJ9 RxNH24)	NHP POS (BXJL RxNH21)
Annual Deductible						
<i>In-network</i>	\$750/\$1,500	\$0	\$750/\$1,500	\$750/\$1,500	\$0	\$750/\$1,500
<i>Out-of-Network</i>	N/A	N/A	\$1,500/\$3,000	N/A	N/A	\$1,500/\$3,000
Annual Out of Pocket Max.						
<i>In-network</i>	\$2,250/\$5,500	\$1,500/\$3,000	\$2,750/\$5,500	\$2,250/\$5,500	\$1,500/\$3,000	\$2,750/\$5,500
<i>Out-of-Network</i>	N/A	N/A	\$5,500/\$11,000	N/A	N/A	\$5,500/\$11,000
Lifetime Maximum						
<i>In-network</i>	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
<i>Out-of-Network</i>	N/A	N/A	Unlimited	N/A	N/A	Unlimited
Office Visit						
<i>In-network PCP</i>	\$25 Copay	\$15 Copay	\$20 Copay	\$25 Copay	\$15 Copay	\$20 Copay
<i>In-network Specialists</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$50 Copay	\$15 Copay	\$20 Copay
<i>Open Access</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40%
Prescription Drugs						
<i>Formulary</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Level 1</i>	\$10	\$10	\$10	\$10	\$7	\$10
<i>Level 2</i>	\$35	\$35	\$35	\$35	\$35	\$35
<i>Level 3</i>	\$60	\$50	\$60	\$70	\$70	\$70
<i>Specialty</i>	\$200	\$250	\$200	\$200	\$250	\$200
<i>Mail Order</i>	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3

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	Current Benefits			United Healthcare		
	HMO	HMO	POS	NHP HMO	NHP HMO	POS
Plan Name/Number	Low HMO	High HMO	POS Coverage	Low HMO (BXJB RxNH21)	High HMO (BXJ9 RxNH24)	NHP POS (BXJL RxNH21)
Emergency Room	\$100 Copay	\$50 Copay	\$100 Copay	\$100 Copay	\$50 Copay	\$100 Copay
Urgent Care	\$50 Copay	\$25 Copay	\$50 Copay	\$50 Copay	\$25 Copay	\$50 Copay
Hospital Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient Surgery						
<i>In-network</i>	0% after deductible	0% after deductible	20% after deductible	0% after deductible	0% after deductible	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Major Diagnostic (CT/PET scans, MRIs)						
<i>In-network</i>	0% after deductible	0% after deductible	20% after deductible	0% after deductible	0% after deductible	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Mental Health						
Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient						
<i>In-network</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$50 Copay	\$15 Copay	\$20 Copay
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Drug & Alcohol Abuse						
Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient						
<i>In-network</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$50 Copay	\$15 Copay	\$20 Copay
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible

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City of Miami Springs

RFP # 05-19/20
 Group Medical Coverage
 Requested Benefits

	Current Benefits			Humana		
	HMO	HMO	POS	HMO	HMO	POS
Plan Name/Number	Low HMO	High HMO	POS Coverage	Low HMO	High HMO	POS (NPOS Copay)
Annual Deductible						
<i>In-network</i>	\$750/\$1,500	\$0	\$750/\$1,500	\$750/\$1,500	\$0	\$750/\$1,500
<i>Out-of-Network</i>	N/A	N/A	\$1,500/\$3,000	N/A	N/A	\$1,500/\$3,000
Annual Out of Pocket Max.						
<i>In-network</i>	\$2,250/\$5,500	\$1,500/\$3,000	\$2,750/\$5,500	\$2,250/\$5,500	\$1,500/\$3,000	\$2,750/\$5,500
<i>Out-of-Network</i>	N/A	N/A	\$5,500/\$11,000	N/A	N/A	\$5,500/\$11,000
Lifetime Maximum						
<i>In-network</i>	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
<i>Out-of-Network</i>	N/A	N/A	Unlimited	N/A	N/A	Unlimited
Office Visit						
<i>In-network PCP</i>	\$25 Copay	\$15 Copay	\$20 Copay	\$25 Copay	\$15 Copay	\$20 Copay
<i>In-network Specialists</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$50 Copay	\$15 Copay	\$20 Copay
<i>Open Access</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Prescription Drugs						
<i>Formulary</i>	Yes	Yes	Yes	Yes	Yes	Yes
<i>Level 1</i>	\$10	\$10	\$10	\$10	\$10	\$10
<i>Level 2</i>	\$35	\$35	\$35	\$35	\$35	\$35
<i>Level 3</i>	\$60	\$50	\$60	\$60	\$50	\$60
<i>Specialty</i>	\$200	\$250	\$200	\$200	\$200	\$200
<i>Mail Order</i>	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3	2.5 x Copay for 90 day supply for Levels 1,2,3

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	Current Benefits			Humana		
	HMO	HMO	POS	HMO	HMO	POS
Plan Name/Number	Low HMO	High HMO	POS Coverage	Low HMO	High HMO	POS (NPOS Copay)
Emergency Room	\$100 Copay	\$50 Copay	\$100 Copay	\$100 Copay	\$50 Copay	\$100 Copay
Urgent Care	\$50 Copay	\$25 Copay	\$50 Copay	\$50 Copay	\$25 Copay	\$50 Copay
Hospital Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient Surgery						
<i>In-network</i>	0% after deductible	0% after deductible	20% after deductible	0% after deductible	0% after deductible	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Major Diagnostic (CT/PET scans, MRIs)						
<i>In-network</i>	0% after deductible	0% after deductible	20% after deductible	0% after deductible	0% after deductible	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Mental Health						
Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient						
<i>In-network</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$25 Copay	\$15 Copay	\$20 Copay
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Drug & Alcohol Abuse						
Inpatient						
<i>In-network</i>	0% after deductible	\$500 copay/admit	20% after deductible	0% after deductible	\$500 copay/admit	20% after deductible
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible
Outpatient						
<i>In-network</i>	\$50 Copay	\$15 Copay	\$20 Copay	\$25 Copay	\$15 Copay	\$20 Copay
<i>Out-of-Network</i>	N/A	N/A	40% after deductible	N/A	N/A	40% after deductible

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City of Miami Springs



RFP # 05-19/20

Group Medical Coverage

Overall Cost Review

City of Miami Springs

RFP # 05-19/20

Group Medical Coverage

RFP Premium Recap

Requested Plan Designs

Premium Rate Structure		Current Premium Rates - UHC		United Healthcare		Humana	
Type of Coverage	# Employees	Current Rates	Annual Premium	Premium Rates	Annual Premium	Premium Rates	Annual Premium
Low HMO Coverage							
Employee	44	\$ 657.23	\$ 347,017	\$ 753.68	\$ 397,943	\$ 742.42	\$ 391,998
Employee & Spouse	4	1,459.05	70,034	1,673.17	80,312	1,648.19	79,113
Employee & Child(ren)	5	1,229.01	73,741	1,409.37	84,562	1,388.34	83,300
Family	4	1,919.11	92,117	2,200.74	105,636	2,167.89	104,059
Total	57						
			Total \$ 582,910		Total \$ 668,453		Total \$ 658,470
High HMO							
Employee	46	\$ 759.08	\$ 419,012	\$ 866.87	\$ 478,512	\$ 810.03	\$ 447,137
Employee & Spouse	3	1,685.15	60,665	1,924.44	69,280	1,798.28	64,738
Employee & Child(ren)	11	1,419.48	187,371	1,621.05	213,979	1,514.77	199,950
Family	4	2,216.50	106,392	2,531.24	121,500	2,365.31	113,535
Total	64						
			Total \$ 773,441		Total \$ 883,270		Total \$ 825,359
POS Coverage							
Employee	7	\$ 668.08	\$ 56,119	\$ 764.58	\$ 64,225	\$ 781.71	\$ 65,664
Employee & Spouse	0	1,483.14	-	1,697.37	-	1,735.39	-
Employee & Child(ren)	0	1,249.30	-	1,429.75	-	1,461.79	-
Family	1	1,950.81	23,410	2,232.59	26,791	2,282.58	27,391
Total	8						
			Total \$ 79,528		Total \$ 91,016		Total \$ 93,055
			Combined Total \$ 1,435,879		Combined Total \$ 1,642,739		Combined Total \$ 1,576,884
				Difference	14.4%		9.8%

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City of Miami Springs

RFP # 05-19/20
 Group Medical Coverage
 RFP Premium Recap
 Requested Plan Designs

Premium Rate Structure		Current Premium Rates - UHC		United Healthcare	
Low HMO Coverage		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	44	\$ 657.23	\$ 347,017	\$ 753.68	\$ 397,943
Employee & Spouse	4	1,459.05	70,034	1,673.17	80,312
Employee & Child(ren)	5	1,229.01	73,741	1,409.37	84,562
Family	4	1,919.11	92,117	2,200.74	105,636
Total	57				
		Total	\$ 582,910	Total	\$ 668,453
High HMO		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	46	\$ 759.08	\$ 419,012	\$ 866.87	\$ 478,512
Employee & Spouse	3	1,685.15	60,665	1,924.44	69,280
Employee & Child(ren)	11	1,419.48	187,371	1,621.05	213,979
Family	4	2,216.50	106,392	2,531.24	121,500
Total	64				
		Total	\$ 773,441	Total	\$ 883,270
POS Coverage		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	7	\$ 668.08	\$ 56,119	\$ 764.58	\$ 64,225
Employee & Spouse	0	1,483.14	-	1,697.37	-
Employee & Child(ren)	0	1,249.30	-	1,429.75	-
Family	1	1,950.81	23,410	2,232.59	26,791
Total	8				
		Total	\$ 79,528	Total	\$ 91,016
		Combined Total	\$ 1,435,879	Combined Total	\$ 1,642,739
				Difference	14.4%

city costs

Cost to City 10-01-2020			
Low HMO Coverage		Total Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>		
Employee	97	\$ 753.68	\$ 877,284
Employee & Spouse	7	1,213.43	101,928
Employee & Child(ren)	16	1,081.53	207,653
Family	9	1,477.21	159,539
Total	129		
		Total	\$ 1,346,403
		Monthly	\$ 112,200
		Difference to Current	14.7%
Cost to City 10-01-2019			
Low HMO Coverage		Total Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>		
Employee	97	\$ 657.23	\$ 765,016
Employee & Spouse	7	1,058.14	88,884
Employee & Child(ren)	16	943.12	181,079
Family	9	1,288.17	139,122
Total	129		
		Total	\$ 1,174,101
		Monthly	\$ 97,842

City of Miami Springs

RFP # 05-19/20
 Group Medical Coverage
 RFP Premium Recap
 Requested Plan Designs

Premium Rate Structure		Current Premium Rates - UHC		Humana	
Low HMO Coverage		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	44	\$ 657.23	\$ 347,017	\$ 742.42	\$ 391,998
Employee & Spouse	4	1,459.05	70,034	1,648.19	79,113
Employee & Child(ren)	5	1,229.01	73,741	1,388.34	83,300
Family	4	1,919.11	92,117	2,167.89	104,059
Total	57				
		Total	\$ 582,910	Total	\$ 658,470
High HMO		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	46	\$ 759.08	\$ 419,012	\$ 810.03	\$ 447,137
Employee & Spouse	3	1,685.15	60,665	1,798.28	64,738
Employee & Child(ren)	11	1,419.48	187,371	1,514.77	199,950
Family	4	2,216.50	106,392	2,365.31	113,535
Total	64				
		Total	\$ 773,441	Total	\$ 825,359
POS Coverage		Current Rates	Annual Premium	Premium Rates	Annual Premium
<u>Type of Coverage</u>	<u># Employees</u>				
Employee	7	\$ 668.08	\$ 56,119	\$ 781.71	\$ 65,664
Employee & Spouse	0	1,483.14	-	1,697.37	-
Employee & Child(ren)	0	1,249.30	-	1,429.75	-
Family	1	1,950.81	23,410	2,232.59	26,791
Total	8				
		Total	\$ 79,528	Total	\$ 92,455
		Combined Total	\$ 1,435,879	Combined Total	\$ 1,576,284
				Difference	9.8%

city costs

Cost to City 10-01-2020			
<u>Type of Coverage</u>	<u># Employees</u>	<u>Total Rates</u>	<u>Annual Premium</u>
Employee	97	\$ 742.42	\$ 864,177
Employee & Spouse	7	1,195.31	100,406
Employee & Child(ren)	16	1,065.38	204,553
Family	9	1,455.16	157,157
Total	129		
		Total	\$ 1,326,292

Monthly \$ 110,524
 Difference to Current 13.0%

Cost to City 10-01-2019			
<u>Type of Coverage</u>	<u># Employees</u>	<u>Total Rates</u>	<u>Annual Premium</u>
Employee	97	\$ 657.23	\$ 765,016
Employee & Spouse	7	1,058.14	88,884
Employee & Child(ren)	16	943.12	181,079
Family	9	1,288.17	139,122
Total	129		
		Total	\$ 1,174,101
		Monthly	\$ 97,842