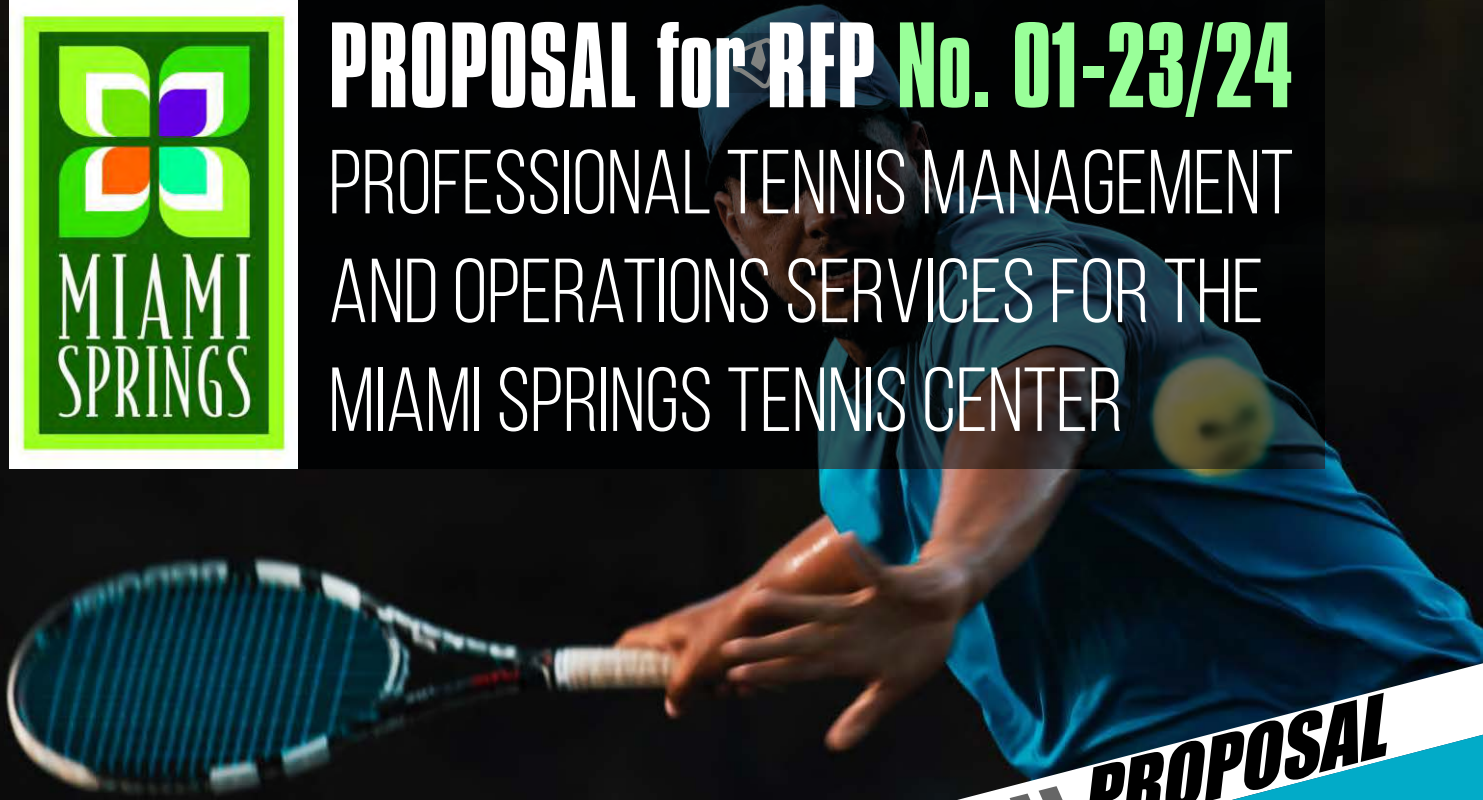




# PROPOSAL for RFP No. 01-23/24

PROFESSIONAL TENNIS MANAGEMENT  
AND OPERATIONS SERVICES FOR THE  
MIAMI SPRINGS TENNIS CENTER



»»» PROPOSAL



**VALIENTE**  
TENNIS ACADEMY



TAB A

# ***COVER PAGE***

**Proposal for RFP No. 01-23/24  
Professional Tennis Management and Operations  
Services for the Miami Springs Tennis Center**

Company Name: Deviceful Sports Solutions LLC., DBA Valiente Tennis Academy

Address: 11900 SW 181 ST MIAMI, FL 33177

Business Email Address: info@valientesystem.com

Business Phone Number: 786-554-5825

Project Manager: Jorge Valiente

Project Manager Phone Number: 786-875-7799

Project Manager Email: jorge@valientesystem.com

Business Legal Status: LLC Structure and DBA, both active

**Individuals Authorized to Make Representation for the Bidder:**

<u>Jorge Valiente</u> Name	<u>Authorized Member</u> Title	<u>786-875-7799</u> Phone Number
<u>Andy Valiente</u> Name	<u>Head Tennis-Fitness Coach</u> Title	<u>786-554-2855</u> Phone Number

Signature: 

Date: February 21, 2024

Print Name: Jorge Valiente

Title: Authorized Member



# ***TABLE OF CONTENTS***

Tab A Cover Page .....	Page 2
Tab B Table of Contents .....	Page 4
Tab C Letter of Intent .....	Page 6
Tab D Firm Qualifications .....	Page 9
-Form 2	
-Form 9	
-Point 1	
-Point 2	
-Point 3	
-Point 4	
-Point 5	
-Point 6	
-Point 7	
Tab E Project Team Qualifications .....	Page 31
-Point 1 Form 8	
-Point 2	
-Point 3	
-Point 4	
-Point 5	
Tab F Project Implementation Strategy .....	Page 45
Tab G Fee Proposal .....	Page 52
Tab H Special Consideration .....	Page 56
Tab I Insurance .....	Page 60
Tab J Bid Security .....	Page 62
Tab K Forms .....	Page 64
Tab L References .....	Page 87



# ***LETTER OF INTENT***



February 21, 2024

To: Parks & Recreation Department, Procurement Department and Evaluators  
City of Miami Springs  
201 Westward Drive  
Miami Springs, FL 33166 Phone: (305)805-5000

Founded by Jorge and Andy Valiente, the academy is based on the combined expertise and experiences of both and their seasoned staff. Their approach to the sport is carefully planned, following specific periodization and workload management derived from programs and professionals that researched and continue to apply these principles for decades in Europe.

Having a cluster of varied racquet sports is a convenience and a benefit that not many communities have. However, every amenity creates a challenge and in the specific case of the Tennis Center of Miami Springs, the challenge is: how to maximize the potential of the facilities for the enjoyment of the majority of the residents?

Our solution to maximize the potential of the Tennis Center is to offer a variety of tennis, pickleball and fitness programs to accommodate and benefit the majority of residents possible. To achieve these goals, our programs will be:

*1 Inclusive: for ages from 3 and up*

*2 Time saving: right where they live*

*3 Flexible: available from early morning to the night*

*4 Varied: different programs to suit different needs*

*5 Convenient: activities to keep kids engaged (for busy parents)*

*6 Social: interaction fosters better communication and interpersonal harmony*



Valiente Tennis Academy will offer the residents of Miami Springs the advantage of having a solid and committed organization, working diligently to offer a wide variety of programs at the Tennis Center, a move that will impact the residents of your community positively in these non-exclusive aspects:

- 1 Improved general health: strengthen the heart, improved lung function and mental health*
- 2 Improved quality of live: tennis and tennis-fitness reduce stress, increase confidence and life expectancy*
- 3 Heightened sense of community and ownership experienced by residents*
- 4 Increased property value: great sports programs are sought after and the properties near to them command higher selling prices*

Our proposal is based on our understanding that the City needs a reliable service provider that will manage the Tennis Center professionally, following specific municipal guidelines and regulations, and will focus on the following aspects:

- 1 Professionalism: focused on providing exceptional management, constant communication with the City's managers and fully engaged with providing the best services to the residents and guests*
- 2 Experience with Municipal Work: knowledgeable about ordinances, posting payments and dues on time, will provide the City with reports on demand and be quick to resolve the City's requests*
- 3 Interaction and Partnership: open to new ideas from the City and ready to propose and implement new methods and technologies to improve services; will work closely with the City to adjust and improve the resident and guest's experience*





# ***FIRM QUALIFICATIONS***

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**FORM 2**

**COMPANY QUALIFICATIONS QUESTIONNAIRE**

Please complete this Company Qualifications Questionnaire. By completing this form and submitting a response to the solicitation, you certify that any and all information contained in the Proposal is true, that your response to the RFP is made without prior understanding, agreement, or connections with any corporation, firm or person submitting a response to the RFP for the same materials, supplies, equipment, or services, is in all respects fair and without collusion or fraud, that you agree to abide by all terms and conditions of the solicitation, and certify that you are authorized to sign for the Respondent's firm.

Some responses may require the inclusion of separate attachments. Separate attachments should be as concise as possible, while including the requested information. In no event should the total page count of all attachments to this Form exceed five (5) pages. Some information may not be applicable; in such instances, please insert "N/A".

**Deviceful Sports Solutions**

---

**Firm Name**

**11900 SW 181 ST MIAMI, FL 33177**

---

**Principal Business Address**

**786-875-7799**

---

**Telephone Number**

**Facsimile Number**

**info@valientesystem.com**

---

**Email Address**

**86-1791519**

---

**Federal I.D. No. or Social Security Number**

**Municipal Business Tax/Occupational License No.**

**FIRM HISTORY AND INFORMATION**

How many years has the firm has been in business under its current name and ownership? Four (4) years

Please identify the Firm's document number with the Florida Division of Corporations and date the Firm registered/filed to conduct business in the State of Florida:

L20000062579 (see official document, Effective Date) FEB/20/2020 FEB/25/2020

---

**Document Number**

**Date Filed**

Please identify the Firm's category with the Florida Department of Business Professional Regulation (DBPR), DBPR license number, and date licensed by DBPR:

N/A

---

N/A

---

N/A

---

**Category**

**License No.**

**Date Licensed**

Please indicate the type of entity form of the Firm (if other, please describe):

Individual     Partnership     Corporation     LLC     LLP     Other \_\_\_\_\_

Please identify the Firm's primary business: Tennis Coaching

---

Please identify the number of continuous years your Firm has performed its primary business: 25 years under firm name and before registering it

---

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

Please list all professional licenses and certifications held by the Firm, its Qualifier/Principal, and any Key Staff, including any active certifications of small, minority, or disadvantaged business enterprise and the name of the entity that issued the license or certification:

License/Certification Type	Name of Entity Issuing License or Certification	License No.	License Issuance Date
Tennis Instructor	USPTA	96020	2020
Tennis Instructor	PTR	66745	2008
Fitness Instructor	NCSF	2020096	2020

Please identify the name, license number, and issuance date of any prior companies that pertain to your Firm:

License/Certification Type	Name of Entity Issuing License or Certification	License No.	License Issuance Date

Please identify all individuals authorized to sign for the entity, their title, and the threshold/level of their signing authority:

Authorized Signor's Name	Title	Signing Authority Threshold (All, Cost up to \$X-Amount, No Cost, Other)
Jorge Valiente	Authorized Member	All

Please identify the total number of Firm employees, managerial/administrative employees, and identify the total number of trades employees by trade (e.g., 20 electricians, 5 laborers, 2 mechanics, etc.):

Total No. of Employees	Sixteen (16)
Total No. of Managerial/Administrative Employees	Four (4)
Total No. of Trades Employees by Trade	

**INSURANCE INFORMATION**

Please provide the following information about the Firm's insurance company:

<u>Philadelphia Indemnity</u>	<u>Karen Sumner</u>
Insurance Carrier Name	Insurance Carrier Contact Person
<u>P.O. Box 6869 Hilton Head Island, SC 29938</u>	<u>843-785-7733 karen@correllhhi.com</u>
Insurance Carrier Address	Telephone No. <span style="float: right;">Email</span>

Has the Firm filed any insurance claims in the last five (5) years?     No     Yes If yes, please identify the type of claim and the amount paid out under the claim: \_\_\_\_\_

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**FIRM OWNERSHIP**

Please identify all Firm owners or partners, their title, and percent of ownership:

Owner/Partner Name	Title	Ownership (%)
Jorge Valiente	Administrator	100

Please identify whether any of the owners/partners identified above are owners/partners in another entity:

No    Yes   If yes, please identify the name of the owner/partner, the other entity's name, and percent of ownership held by the stated owner/partner:

Owner/Partner Name	Other Entity Name	Ownership (%)

**RECENT CONTRACTS**

Please identify the five (5) most recent contracts in which your Firm has provided services to other public entities:

Public Entity Name	Contact Person	Telephone No.	Email Address	Date Awarded
City of Coral Gables	Robert Gomez	786-253-8185	rgomez@coralgables.com	August 2019

By signing below, Respondent certifies that the information contained herein is complete and accurate to the best of Respondent's knowledge.

Firm: Deviceful Sports Solutions

Authorized Signature:  Date: FEB/21/2024

Print or Type Name: Jorge Valiente Title: Administrator

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

**FORM 9**  
**REFERENCES**

**IN ADDITION TO THE INFORMATION REQUIRED ON THIS FORM, PLEASE PROVIDE A MINIMUM OF THREE REFERENCE LETTERS, ONE OF WHICH SHOULD BE MUNICIPAL OR GOVERNMENT REFERENCES.**

**REFERENCE #1**

Public Entity Name: City of Coral Gables

Reference Contact Person/Title/Department: Robert Gomez / Professional Tennis Operations  
Supervisor / Parks and Recreation

Contact Number & Email 305-460-5360 rgomez@coralgables.com

Public Entity Size/Number of Residents/Square Mileage: City / 49,193 / 37.31 sq mi

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion, Details on Size/Scope of Work/Complexity) Tennis-Fitness instruction / August 2018 / tennis-fitness instruction for junior players year-round, including summer camp program. Instruction is for all levels of junior athletes, from basic to advanced and includes the use of tennis specific and specialized equipment, session planning execution and evaluation

Is the Contract still Active? Yes  No

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

REFERENCE #2

Public Entity Name: Mater Academy (charter school, part of Miami-Dade County public school system)

Reference Contact Person/Title/Department: Miguel Rodriguez / Tennis Coordinator

Contact Number & Email 786-796-3576 migrodriguez@materacademytennis.com

Public Entity Size/Number of Residents/Square Mileage: Charter School / 1582 / 740,000 sq ft

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion, Details on Size/Scope of Work/Complexity) Tennis-Fitness instruction / September 2012 / tennis-fitness instruction for junior players year-round, including summer camp program. Instruction is for all levels of junior athletes + middle and high school teams, from basic to advanced and includes the use of tennis specific and specialized equipment, session planning execution and evaluation

Is the Contract still Active? Yes  No

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

REFERENCE #3

Public Entity Name: Horizons Community Association

Reference Contact Person/Title/Department: Albert Francis / Community Manager

Contact Number & Email 786-656-0627      afrancis@horizonscommassoc.com

Public Entity Size/Number of Residents/Square Mileage: Condominium / 979 / 901,600 sq ft

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion, Details on

Size/Scope of Work/Complexity) Tennis-Fitness instruction / April 2014 / tennis-fitness

instruction for junior and adult players year-round, including summer camp program.

Instruction is for basic to intermediate for both juniors and adults and includes the use of

tennis specific and specialized equipment, session planning execution and evaluation

Is the Contract still Active? Yes  No



## 1. Eligible to Respond

Our company, Deviceful Sports Solutions LLC has been operating since February 20, 2020; as stated in the Florida Department of State Records in the line “Effective Date”

### Authentication Process for Certificate in Next Page

**Tracking Number: 5659065969CU**

**To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.**

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



# *State of Florida*

## *Department of State*


I certify from the records of this office that DEVICEFUL SPORTS SOLUTIONS LLC is a limited liability company organized under the laws of the State of Florida, filed on February 25, 2020, effective February 20, 2020.

The document number of this limited liability company is L20000062579.

I further certify that said limited liability company has paid all fees due this office through December 31, 2023, that its most recent annual report was filed on May 1, 2023, and that its status is active.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Ninth day of February, 2024*



  
Secretary of State

Tracking Number: 5659065969CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

**United States**

**Professional Tennis Association**

Hereby certifies that

**Jorge Valiente**

has successfully completed all requirements necessary for the rating of

**Level 1 - Tennis Instructor**



Chief Executive Officer

Membership No. 96022

**Valid through Dec. 31, 2024**

R8BZ - XCH6 - YDZN - WTP3



certifies that according to the guidelines and standards

# Jorge Valiente

has completed all requirements and is PTR Certified as

## Level 1 - Certified Tennis Coach

*This Certification is valid thru*

**August 31, 2024**

A handwritten signature in black ink that reads 'Dan Santorum'.

Dan Santorum, CEO

A handwritten signature in black ink that reads 'Jorge Valiente'.

PTR Chair

# NATIONAL COUNCIL ON STRENGTH & FITNESS



*Let it be known*

## Jorge Valiente

*has successfully completed the requirements of the  
NCSF Strength Coach Certification Program  
and has earned the title of*

### Certified Strength Coach

*Conferred On*

*November 20, 2020*

**Certification No:**

**2020096**

**Renewal Date:**

**11/30/2024**

NCSFBC Chairman

NCSF Executive Director



THE NET GENERATION TEAM  
CERTIFIES

---

***Jorge Valiente***

AS AN APPROVED

**NET GENERATION COACH**  
**2018**

---

**Thad Hawkes**

Youth Program Coordinator



HEREBY RECOGNIZES

**Jorge Valiente**

jorge@valientesystem.com

FOR THE SUCCESSFUL COMPLETION OF:

**Refresher 2: Preventing  
Misconduct**

COMPLETION DATE:

**01/29/2024**

da9e4f79-38ad-49c0-9398-8f1c1e5ed3c9





**THE PRAXIS INSTITUTE**  
**AWARDED TO**

**Jorge Luis Valiente Orta**

*This Diploma confirms that the recipient has taken the*

*Advanced Therapeutic, Sports &*

*Clinical Massage Program*

*Given in Miami, Florida on November 24, 2009*



**DIRECTOR**

---

---

*International Academy of NeuroMuscular Therapies*

*Saint Petersburg, Florida*

---

---

Be it known that


*Jorge Luis Valiente Orta*

is hereby certified as a

**NeuroMuscular Therapist**

having completed a program of study and successfully passed theoretical and practical examinations in subjects fulfilling the requirements as prescribed by the NeuroMuscular Training Center and The Praxis Institute for certification. In testimony whereof, we have hereto subscribed our name and affixed our seal.

September 8, 2009

  
\_\_\_\_\_  
*Judith DeLany, Director*





# THE PRAxis INSTITUTE

Awarded to

**Jorge Luis Valiente Orta**

This certificate confirms that the following recipient has  
Successfully complete the course of

## SPORT MASSAGE

90 hours of theory and training

Having achieved the knowledge and ability in the art and  
science of this profession.

Awarded in Hialeah, Florida on November 24, 2009



\_\_\_\_\_  
Director



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
02/20/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Correll Insurance Group of Hilton Head PO Box 6869  Hilton Head Island SC 29938	<b>CONTACT NAME:</b> Karen Sumner <b>PHONE (A/C, No, Ext):</b> (843) 785-7733 <b>FAX (A/C, No):</b> <b>E-MAIL ADDRESS:</b> Karen@correllhhi.com																				
	<table border="1"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td><b>INSURER A :</b> Philadelphia Indemnity</td> <td></td> <td>18058</td> </tr> <tr> <td><b>INSURER B :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER C :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER D :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER E :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER F :</b></td> <td></td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE		NAIC #	<b>INSURER A :</b> Philadelphia Indemnity		18058	<b>INSURER B :</b>			<b>INSURER C :</b>			<b>INSURER D :</b>			<b>INSURER E :</b>			<b>INSURER F :</b>	
INSURER(S) AFFORDING COVERAGE		NAIC #																			
<b>INSURER A :</b> Philadelphia Indemnity		18058																			
<b>INSURER B :</b>																					
<b>INSURER C :</b>																					
<b>INSURER D :</b>																					
<b>INSURER E :</b>																					
<b>INSURER F :</b>																					

**COVERAGES**                      **CERTIFICATE NUMBER:** 23-34PTR                      **REVISION NUMBER:**


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b>			PHPK2307627	09/01/2021	09/01/2022	EACH OCCURRENCE	\$ 1,000,000	
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 100,000	
	GEN'L AGGREGATE LIMIT APPLIES PER:							MED EXP (Any one person)	\$ N/A
	<input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						PERSONAL & ADV INJURY	\$ 1,000,000	
	<b>AUTOMOBILE LIABILITY</b>						GENERAL AGGREGATE	\$ 3,000,000	
	<input type="checkbox"/> ANY AUTO						PRODUCTS - COMP/OP AGG	\$ 3,000,000	
	<input checked="" type="checkbox"/> OWNED AUTOS ONLY							\$	
	<input type="checkbox"/> HIRED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	
	<input type="checkbox"/> SCHEDULED AUTOS ONLY						BODILY INJURY (Per person)	\$ 1,000,000	
	<input type="checkbox"/> NON-OWNED AUTOS ONLY						BODILY INJURY (Per accident)	\$ 1,000,000	
	<input type="checkbox"/> OTHER:						PROPERTY DAMAGE (Per accident)	\$ 1,000,000	
								\$	
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b>			PHUB779551	09/01/2021	09/01/2022	EACH OCCURRENCE	\$ 5,000,000	
	<input checked="" type="checkbox"/> <b>EXCESS LIAB</b>						AGGREGATE	\$ 5,000,000	
	<input type="checkbox"/> CLAIMS-MADE							\$	
	<input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000							\$	
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>						PER STATUTE		
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH)		<input checked="" type="checkbox"/> Y / N				OTH-ER		
	If yes, describe under DESCRIPTION OF OPERATIONS below		N/A				E.L. EACH ACCIDENT	\$ 1,000,000	
							E.L. DISEASE - EA EMPLOYEE	\$	
							E.L. DISEASE - POLICY LIMIT	\$	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

[Job #: 1276 Job Type: ]  
66745 - Certificate Holder is listed as Additional Insured # 1406 with respect to Member # 66745 - Jorge Valiente , 11900 SW 181 ST , Miami FL 33177

**CERTIFICATE HOLDER**                      **CANCELLATION**

City of Miami Springs 201 Westward Drive  Miami Springs FL 33166	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
---	--

© 1988-2015 ACORD CORPORATION. All rights reserved.



## 4. Current and Past Clients

- 1) City of Coral Gables 2018 - Present
- 2) Horizons Community 2014 - Present
- 3) Mater Academy School 2012 - Present
- 4) Duglas Cordero 2018 - 2020
- 5) Kendall Tennis Training Center 2017 - 2020
- 6) JS Tennis Academy 2016 - 2017
- 7) Consultant and coaching for Cesar Stewart, Pierre Arnold, Rod Duran, Miguel Tobon, Jorge Todero, Nacho Todero and Katie Rinaldi 1999 - 2015



## **5. Official Complaint History (past 3 years)**

No complaints have been filed against any of the tennis-fitness related licenses for Mr. Jorge Valiente (USPTA, PTR, NCSF and Massage Therapist) in the past 3 years.



## **6. Principal in Charge Experience (5 year)**

Jorge Valiente is the Principal in Charge for this project. He has a 25 year experience working as a coach and director of programs and facilities. See attached resume on page 35 for a complete list of experience



## 7. Team's Experience (within past 10 years)

The team selected for this project has the following experience:

Jorge Valiente: 25 years of continuous experience

Oscar Ortega: 25 years of continuous experience

Andy Valiente: 12 years of continuous experience

Eduardo Camerota: 12 years of continuous experience

Agustin Gonzalez: 8 years of continuous experience

Tao Castillo: 6 years of continuous experience

Janet Valiente: 15 years of continuous experience

Silvio Reyes: 18 years of continuous experience

Martha Puldon: 15 years of continuous experience

For detailed information, check the resume of individual resumes in Tab E



# ***PROJECT TEAM/PERSONNEL QUALIFICATIONS***

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

**FORM 8**  
**KEY STAFF & PROPOSED SUBCONTRACTORS**

KEY STAFF

Please complete the following chart with the Firm’s proposed Key Staff. If additional space is required, please copy/duplicate this page and attach to this Form. Additional space:  No  Yes

Name	Title	Years of Experience	Years with Firm	Licenses/Certifications
Jorge Valiente	Director	25	25	USPTA PTR NCSF NET Generation SAFESPORT CA MASSAGE T
Oscar Ortega	Head of tennis	25	5	PTR ITF x 3 SAFESPORT NET Generation
Andy Valiente	Head of fitness	12	6	PTR ITF x 3 NCSF NET Generation SAFESPORT IFP PICKLEBALL
Eduardo Camerota	Fitness assistant	12	3	PTR ITF SAFESPORT NET Generation
Agustin Gonzalez	Tennis coach	6	2	PTR ITF RED CROSS CPR NET Generation SAFESPORT
Tao Castillo	Tennis coach	6	2	USPTA ITF SAFESPORT NET Generation Cardio Tennis
Janet Valiente	Client Relations	15	3	BA in Communications
Silvio Reyes	IT technician	18	2	BS Information Technology
Martha Puldon	Marketing	15	2	BA in Communications

Please explain the Firm’s ability and resources to substitute personnel with equal or higher qualifications than the Key Staff they will substitute for where substitute is required due to attrition, turnover, or a specific request by the City:

My firm has the ability to replace coaches due to the fact that it receives constant requests for employment. I have been in the business for over 30 years, and the contacts and relations that I have developed over that time in Miami-Dade and Broward allow me to find a certified coach or administrative personnel with ease. Moreover, many great coaches are moving constantly to Florida from other states and countries, and I have first hand knowledge of many of those new arrivals, which I can also tap from if required. If necessary, I can also place several ads in digital and written outlets, requesting personnel that will be carefully interviewed, evaluated and vetted before working for my firm and in the City’s facility



**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

Please identify each Key Staff member’s engagement commitments that will exist concurrently with the City’s Services:

Key Staff Name	Area of Responsibility	Client	Commitment (Hours/week)	Period of Engagement
Jorge Valiente	Facility Director		50+	all year round
Andy Valiente	Facility Assistant Director		50+	all year round

**PROPOSED SUBCONTRACTORS**

The undersigned Respondent hereby designates, as follows, all major subcontractors whom they propose to utilize for the major areas of work for the services. The bidder is further notified that all subcontractors shall be properly licensed, bondable, and shall be required to furnish the City with a Certificate of Insurance in accordance with the contract general conditions. Failure to furnish this information shall be grounds for rejection of the bidder’s proposal. (If no subcontractors are proposed, state “None” on first line below.)

Subcontractor Name & Address	Scope of Work	License Number

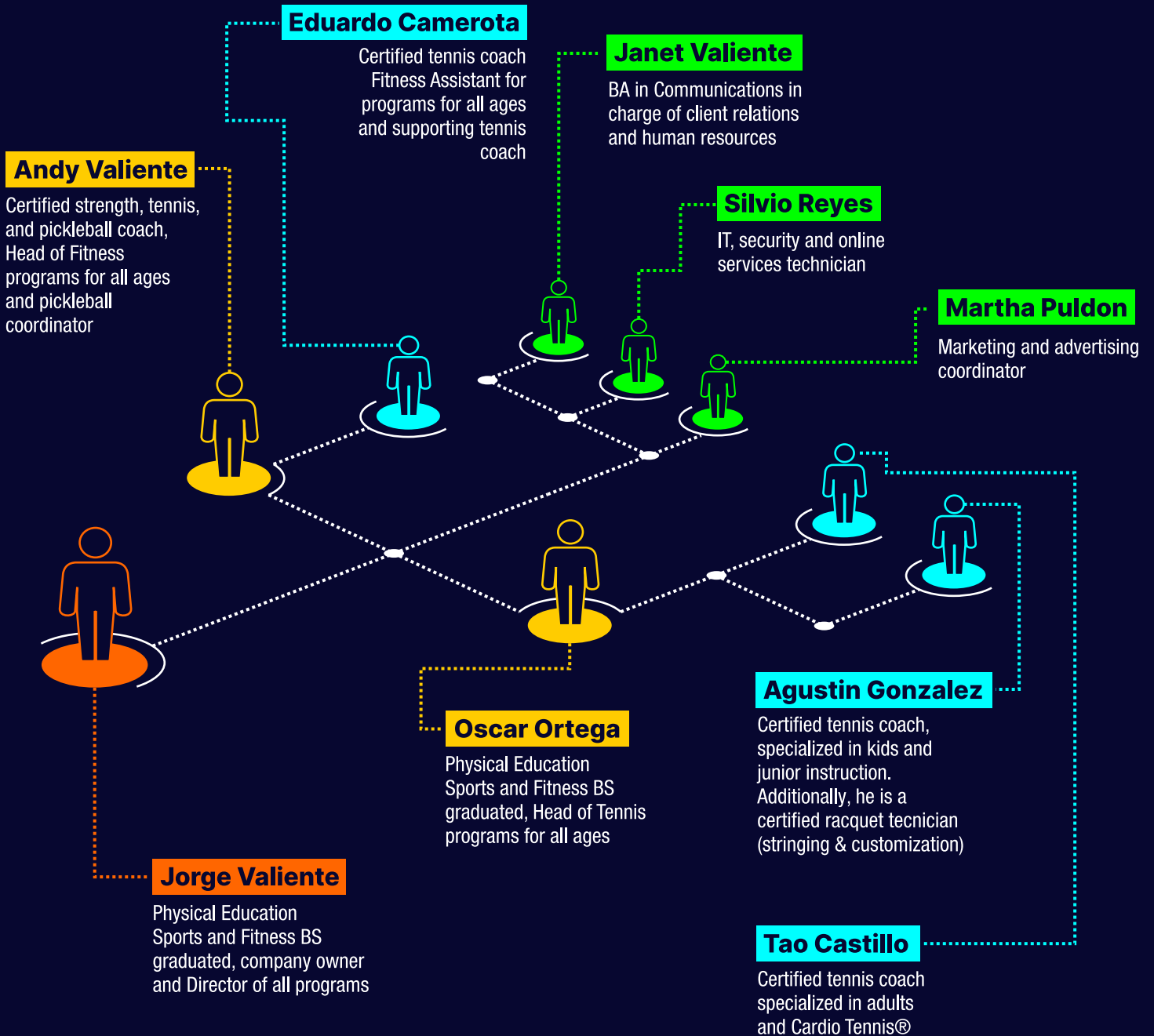
Firm: Deviceful Sports Solutions LLC

Authorized Signature:  Date: February 21, 2024

Print or Type Name: Jorge Valiente Title: Authorized Member



## 2. Company Organizational Chart



\* Detailed team member information can be found in the resume and certification sections

### 3. Principal in Charge Resume

# JORGE VALIENTE

 786-875-7799  
 US - Miami - 33166  
 valientesystem.com  
 jorge@valientesystem.com

## PROFILE

Accomplished Tennis-Fitness Professional with 25 years of experience coaching high performance athletes, managing and directing sough after tennis programs and facilities. Has an exemplary record of leading players and teams to championships and personal victories. Formally trained and always up to date with the latest innovations in training and training technology

## FORMAL EDUCATION

### 2009-2011 Advanced Sports Massage Therapist

The Praxis Institute, Miami FL

### 1990-1991 Master in Theory/Methodology of Sports Training

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1990-1991 Master in Age Specific Psychology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1992-1993 Master in Sports Biomechanics

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1994-1995 Master in Sports Physiology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1984-1989 BS in Physical Education - Sports and Fitness

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

## EXPERIENCE

### 2020-Present Program Director

Valiente Tennis Academy Academy, Miami, US

### 2018-Present Tennis Fitness/Conditioning Provider

Biltmore Tennis Center, City of Coral Gables

### 2014-Present Tennis Fitness/Conditioning Provider

Horizons Community Association, Miami, FL

### 2012-Present Tennis Fitness/Conditioning Provider

Mater Academy Schools, Miami, FL

### 2018-2020 Tennis Fitness/Conditioning Consultant/Coach

Duglas Cordero Tennis Fitness, Miami

### 2017-2020 Tennis Fitness/Conditioning Director

Kendall Tennis Training Center, Miami

### 2016-2017 Tennis Fitness/Conditioning Director

JS Tennis Academy, Miami

### 1999-2015 Tennis Fitness/Conditioning Consultant/Coach

For coaches: Cesar Stewart, Pierre Arnold, Rod Duran, Miguel Tobon, Jorge Todero, Nacho Todero, Katie Rinaldi and Marcos Ortega

## CERTIFICATIONS

### 2020-2024 USPTA Tennis Instructor

Professional Tennis Registry, US

### 2008-2024 PTR Certified Tennis Coach

Professional Tennis Registry, US

### 2020-2024 NCSF Certified Strength Coach

National Council on Strength & Fitness, US

### 2018-2024 Net Generation Coach

USTA, US

### 2019-2024 Safesport Certified

U.S. Center for Safesport

### 2009 Certified Advanced Massage Therapist

The Praxis Institute, Miami, FL

### 2009 Neuromuscular Therapist

IANMT, Saint Petersburg, FL

### 2009 Sport Massage Therapist

The Praxis Institute, Miami, FL

## PROFESSIONAL REFERENCES

### Jose Antonio Franco

Systems Engineer/Framework Architect

Netflix Inc.

Palmetto Bay, FL 33157

P: 305-810-9281

E: tonyfranco1@gmail.com

### Christian Sewing

Licensed Physiotherapist/Oriental Medicine Practitioner

Private practice

Boca Raton, FL 33433

P: 786-380-3077

E: christianmsewing@gmail.com

### Yanelis Garcia

Legal Assistant, Paralegal, Notary

American Dreamers Law

Miami, FL 33174

P: 813-562-4335

E: cubanelys@yahoo.es

## 4. Team Resumes

# ANDY VALIENTE

 786-554-5825  
 US - Miami - 33134  
 valientesystem.com  
 andy@valientesystem.com

### PROFILE

Young tennis-fitness professional with 13 years of experience coaching high performance athletes and all additional levels. Always eager to help and guide, no matter how much work is involved. Dynamic and highly motivated, his energy is one of the biggest assets of the company

### EXPERIENCE

**2017-Present Tennis-Fitness Head**  
Valiente Tennis Academy

**2017-Present Tennis Coach, Program Head**  
Neighborhood Tennis Academy

**2015-2016 Tennis Coach, Program Director**  
Next Level Tennis Academy

**2013-2014 Tennis Coach**  
Doral Tennis Academy

**2012 Tennis Coach**  
JS Tennis Academy

**2011 Tennis Coach**  
Pierre Arnold

### ATHLETES

**2011-Present Tennis Coach and/or Hitting Partner**  
Katerina Stewart, 2011 Orange Bowl Winner G14, 158 WTA  
Sofia Sewing, #9 ITF Junior, UM, WTA Pro  
Daniel Yu, 200 ATP  
Kennedy Shaffer, University of Georgia  
Daniel Krulig, University of Denver

### CERTIFICATIONS

**2011-2024 PTR Tennis Instructor**  
Professional Tennis Registry, US

**2020-2024 NCSF Certified Strength Coach**  
National Council on Strength & Fitness, US

**2020-2024 USTA Organizational Coach  
(Tournament Director)**  
USTA

**2019-2024 Net Generation Coach**  
USTA

**2012 ITF Coach Education Programme Level 3**  
International Tennis Federation, UK

**2012 ITF Coach Education Programme Level 2**  
International Tennis Federation, UK

**2012 ITF Coach Education Programme Level 1**  
International Tennis Federation, UK

**2022-2024 IFP Certified Pickleball Instructor**  
International Federation of Pickleball, Arizona, US

# OSCAR ORTEGA

 786-897-1833  
 US - Miami - 33014  
 valientesystem.com  
 oscar@valientesystem.com

## PROFILE

Professional coach bringing 25 years of experience with a deep understanding of technical analysis and match strategy. Bachelor of Science in Physical Education, Cuba. Proven track record of guiding players to achieve their full potential (2 top Five ATP athletes). Thrilled to bring my expertise and enthusiasm to a world-class tennis coaching organization committed to making a difference within the local business community

## FORMAL EDUCATION

### 1990-1991 Master in Theory/Methodology of Sports Training

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1990-1991 Master in Age Specific Psychology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1992-1993 Master in Sports Biomechanics

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1994-1995 Master in Sports Physiology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 1984-1989 Physical Education - Sports and Fitness BS

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

## ATHLETES

### 1999-Present Tennis

Guillermo Coria, ATP #3

Fernando Gonzales, ATP #5

Alex Ortega, UCLA

William Jacome, Harvard

Oscar Pena, Stanford

Pricilla Castillo, Florida International U.

Bridget Castillo, University of Florida

Ronald Castillo, Florida State U.

## EXPERIENCE

### 2020-Present Tennis Head

Valiente Tennis Academy

### 2019-Present Tennis Fitness/Conditioning Director

Tier One Tennis Academy

### 2017-Present Tennis Fitness/Conditioning Director

Valiente Tennis Academy

### 2018-2020 Tennis Fitness/Conditioning Consultant/Coach

Duglas Cordero Tennis Fitness Miami

### 2017-2019 Tennis Fitness/Conditioning Director

Kendall Tennis Training Center

### 2016-2017 Tennis Fitness/Conditioning Director

JS Tennis Academy

### 2000-2015 Tennis Fitness/Conditioning Consultant/Coach

For coaches: Cesar Stewart, Pierre Arnold, Rod Duran, Miguel Tobon, Jorge Todero, Nacho Todero, Katie Rinaldi and Marcos Ortega

## CERTIFICATIONS

### 2005-2024 PTR Tennis Instructor

Professional Tennis Registry, US

### 2019-2024 Net Generation Coach

USTA

### 2019-2024 Safesport Certified

U.S. Center for Safesport

### 2001 ITF Coach Education Programme Level 3

International Tennis Federation, UK

### 2000 ITF Coach Education Programme Level 2

International Tennis Federation, UK

### 2000 ITF Coach Education Programme Level 1

International Tennis Federation, UK

# EDUARDO CAMEROTA

 786-803-0195  
 US - Miami - 33173  
 valientesystem.com  
 eduardo@valientesystem.com

## PROFILE

Certified tennis coach adept at training well-rounded athletes. Specialize in one-on-one instruction but can also offer years of experience teaching groups. Schedule and training plans are flexible and designed to bolster students' existing skills and catered to their needs

## FORMAL EDUCATION

### 2015-2016 Master in Age Specific Psychology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 2014-2015 Master in Sports Physiology

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

### 2009-2013 Physical Education - Sports and Fitness BS

Instituto de Superior de Cultura Física Manuel Fajardo, Cuba

## ATHLETES

### 1999-Present Tennis

Julietta Taub, USTA 40 and up #39 in United States and golden ticket to Nationals Giancarlo Zing, semifinals Casely Open

## EXPERIENCE

### 2020-Present Tennis-Fitness Assistant

Valiente Tennis Academy

### 2018-2020 Tennis Coach

Morningside Tennis Center

### 2015-2018 Tennis Coach

Winston Park Tennis Academy

### 2012-2014 Tennis-Fitness Coach

Duglas Cordero Tennis Fitness Miami

## CERTIFICATIONS

### 2020-2024 PTR Tennis Instructor

Professional Tennis Registry, US

### 2020-2024 Net Generation Coach

USTA

### 2020-2024 Safesport Certified

U.S. Center for Safesport

### 2015 ITF Coach Education Programme Level 1

International Tennis Federation, UK

# AGUSTIN GONZALEZ

 786-258-7080  
 US - Miami - 33134  
 valientesystem.com  
 agustin@valientesystem.com

## PROFILE

Certified Tennis Coach with years of coaching experience at all levels. Specific expertise with highly competitive youth or adult players that advance to next level of success. Strong skills in player recruitment and public relations.

## FORMAL EDUCATION

### **2015-2019 BA in Psychology**

Wesleyan College, Rocky Mount, NC

### **2016-2019 BS in Exercise Science**

Wesleyan College, Rocky Mount, NC

## CERTIFICATIONS

### **2019-2024 PTR 10U Professional**

Professional Tennis Registry, US

### **2020-2024 Net Generation Coach**

USTA

### **2019-2024 Safesport Certified**

U.S. Center for Safesport

### **2017-2024 Adult and Pediatric First Aid/CPR/AED**

American Red Cross

### **2015 ITF Coach Education Programme Level 1**

International Tennis Federation, UK

### **2015 ITF New Methodologies in Junior's Training**

International Tennis Federation, UK

## EXPERIENCE

### **2022-Present Tennis Coach**

Valiente Tennis Academy

### **2019-2022 Tennis Junior Development Coach**

Neighborhood Tennis

### **2018-2019 Assistant Tennis Coach**

Rocky Mount Academy

# TAO CASTILLO

 914-529-1817  
 US - Miami - 33134  
 valientesystem.com  
 tao@valientesystem.com

## PROFILE

Tennis coach highly skilled at youth development and athletic programming. In-depth knowledge in Ten and Under Tennis (10U) to High Performance coaching. Consistently motivates and inspires players to bring their best to every practice and competition. Collaborative, passionate, motivating leader in Junior Tennis who has been officially commended by colleagues for ingenuity and a high degree of professionalism

## FORMAL EDUCATION

**2018-2021 BA in Business Management**  
Georgia Southern University, Statesboro, GA

**2021-2022 Master in Data Analytics**  
Saint Leo University, Saint Leo, FL

## CERTIFICATIONS

**2019-2024 USPTA Professional**  
Professional Tennis Registry, US

**2019-2024 Net Generation Coach**  
USTA

**2022 Cardio Tennis**  
Cardio Tennis LTD, UK

**2019-2024 Safesport Certified**  
U.S. Center for Safesport

**2020 ITF Coach Education Programme Level 1**  
International Tennis Federation, UK

## EXPERIENCE

**2022-Present Tennis Coach**  
Valiente Tennis Academy

**2021-2022 Tennis Junior Development Coach**  
Neighborhood Tennis

**2017-2020 Junior Tennis Coach (summer only)**  
Club Social Las Redes, Puerto de Santa Maria, Spain



# JANET VALIENTE

 786-597-6237  
 US - Miami - 33177  
 valientesystem.com  
 janet@valientesystem.com

## PROFILE

Experienced Communicator with 15 years of success in developing and executing comprehensive strategies that drive engagement, increase brand awareness, and improve reputation. Proven track record in crisis communication planning, resulting in reductions in negative media coverage. Skilled in managing successful internal and external events, resulting in increased productivity, engagement, and satisfaction

## FORMAL EDUCATION

**2001-2005 BA in Communications**  
Universidad de la Habana, Cuba

## CERTIFICATIONS

**2021 Accredited Business Communication**  
Macquarie University Online, Australia

**2020 Digital Communication**  
Macquarie University Online, Australia

**2020 Strategic Communication**  
Macquarie University Online, Australia

## EXPERIENCE

**2021-Present Client Relations**  
Valiente Tennis Academy

**2005-2018 Human Resources Coordinator**  
Melia Hotels, Cuba

# MARTHA PULDON

 786-429-2422  
 US - Miami - 33177  
 valientesystem.com  
 martha@valientesystem.com

## PROFILE

With 15 years of experience in digital marketing with a proven track record of leading successful campaigns and implementing effective strategies. I have led the end-to-end execution of paid advertising campaigns, resulting in a 20% increase in new sign-ups and a 15% increase in sign-up conversion rates. Experienced in collaborating with cross-functional teams to deliver on-time and on-budget projects and initiatives

## FORMAL EDUCATION

**2000-2004 BA in Communications**  
Universidad de la Habana, Cuba

## CERTIFICATIONS

**2020 Social Media Marketing Professional**  
Meta, US

**2020 Marketing for E-Commerce**  
Meta, US

**2019 Introduction to Consumer Neuroscience  
& Neuromarketing**  
Copenhagen Business School, Denmark

## EXPERIENCE

**2022-Present Digital Marketing Specialist**  
Valiente Tennis Academy

**2004-2018 Marketing and Digital Strategy**  
Iberostar Hotels, Cuba

# SILVIO REYES

 786-236-3811  
 US - Miami - 33177  
 valientesystem.com  
 silvio@valientesystem.com

## PROFILE

With 15 years of experience in digital marketing with a proven track record of leading successful campaigns and implementing effective strategies. I have led the end-to-end execution of paid advertising campaigns, resulting in a 20% increase in new sign-ups and a 15% increase in sign-up conversion rates. Experienced in collaborating with cross-functional teams to deliver on-time and on-budget projects and initiatives

## FORMAL EDUCATION

**2002-2004 BA in IT and Communications**  
Universidad Tecnológica, Cuba

## CERTIFICATIONS

**2020 System Administration and IT Infrastructure Services**  
Google, US

**2018 Cybersecurity Analyst Professional**  
Microsoft, US

**2018 Introduction to Generative AI**  
Google, US

**2016 IT Security: Defense Against the Digital Dark Arts**  
Google, US

## EXPERIENCE

**2022-Present IT Tech + Digital Content Specialist**  
Valiente Tennis Academy


**2011-2021 IT Project Manager**  
Sevatec, Fairfax, VA

**2009-2010 Project Consultant**  
Miracle Systems, Arlington, VA

**2005-2008 IT Specialist**  
Iberostar Hotels, Cuba



## 5. Task of Key Staff and Involvement

 <b>STAFF &amp; INVOLVEMENT</b>		
Staff Member	Tasks	Hours / Week
<b>Jorge Valiente</b>	Program direction Planning of programs Decision making	40+
<b>Oscar Ortega</b>	Tennis program director/coach Planning of tennis programs Tennis coach mentoring	40+
<b>Andy Valiente</b>	Fitness program direction/coach Planning of fitness programs Pickleball coordinator/coach	40+
<b>Eduardo Camerota</b>	Assists fitness program head in execution Fitness coach Athlete tracking	40+
<b>Agustin Gonzalez</b>	Tennis coach for kids and juniors Athlete tracking Racquet technician (striging/repair/moddding)	40+
<b>Tao Castillo</b>	Tennis coach for adults Pickleball coach Cardio Tennis coach	40+
<b>Janet Valiente</b>	Client relations Accts. receivables/payables In charge of payments to City of Miami Springs	25
<b>Martha Puldon</b>	Branding, marketing and advertising Digital and social media campaigns and ads Signs and printed materials	20
<b>Silvio Reyes</b>	Digital security and systems operation All aspects of online booking platform Facility maintenance and repair coordinator	40

\*The figure of 40+ hours for many staff members is only possible if the programs are completely booked, but it shows that they will be 100% committed to work as many hours as needed



# ***PROJECT IMPLEMENTATION STRATEGY***



# Project Implementation Strategy





# EVALUATION OF VENUE NEEDS AND COMMUNICATION



Once we enter the Tennis Center, we will have access to properly assess the specific issues and needs of the entire project. This will be recorded using written and graphic methods as an initial “inventory” that we will keep for our records and also share with the City of Miami Springs in order to better serve the needs of the venue.

## Facility Inventory

- Physical condition of exterior structures
- Physical condition of buildings
- Equipment & its condition (if any)
- Physical condition of surroundings
- Solutions for short, medium and long terms
- Recommendations



## Communication

We understand that we will be working in “partnership” with the City of Miami Springs, reason for which we want to -from day 1- establish a direct communication channel with the Parks and Recreation department and any other department that has direct decision capabilities over the Tennis Center, in order to expedite work related to it, to better serve the residents and guests of the venue. This direct communication will facilitate the following:



- Maintenance and repairs (those that are part of the city) to avoid liability
- Improvements made by us that may need city permission
- Audits and other controls required by the city
- Changes and adjustments suggested by the residents
- Marketing and promotion via city channels
- Development and implementation of new ideas



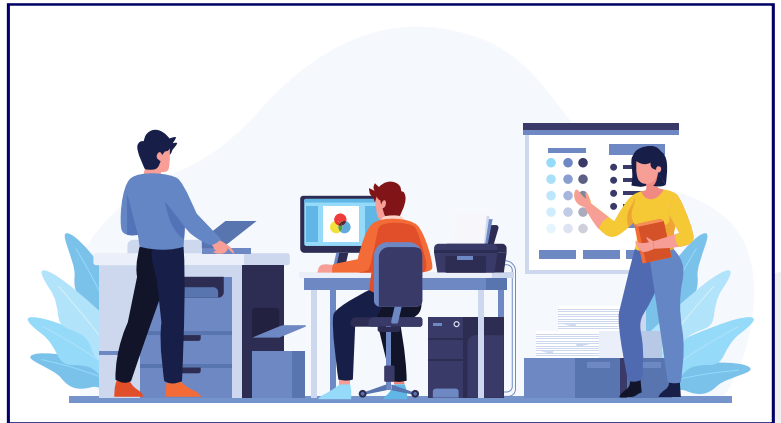
# OFFICE EQUIPMENT SYSTEMS AND SECURITY



Valiente Tennis Academy will have to source office equipment and in order to properly work and and as a base to implement the systems required to service the Tennis Center.

## Equipment

- Office furniture
- Office supplies
- Computers, laptops and tablets
- Peripherals (phones, printers, scanners, boards)
- POS hardware



## Accounting software

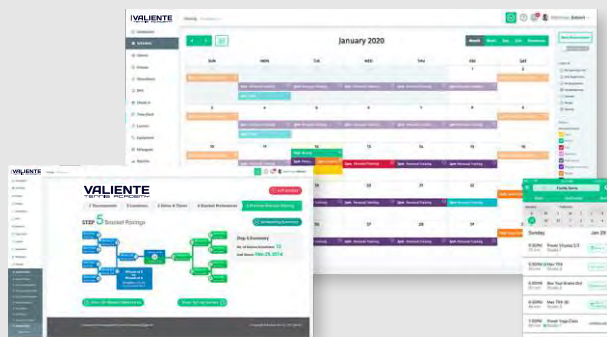
It is important to us to keep clear and permanent records that can generate “on time” payments to the city and can be readily audited. We currently use **Wave** software and will implement it in this venue too.

## Point of Sale software

Our point of sale system to use at the Tennis Center is by **Helcim**, as is the POS hardware.

## Court Reservation Software

Court reservation will be managed using **YourCourts** software. It is intuitive and easier for the user to register/pay and more powerful than systems like PlayByPoint and CourtReserve.



## Security

With all that equipment and gear, we need a secure venue that can be monitored 24/7. We will secure our assets with a system provided by **Frontpoint**.





## SOURCING OF CLUB AND TRAINING EQUIPMENT

3

### **Court and Training Equipment**

We will source court equipment, training equipment/gear and consumables from well established industry brands.

- Court maintenance equipment: by On Court Off Court
- Training equipment and accessories: by Gamma, SKLZ
- Consumables: tennis balls, grips and strings by Babolat

### **Pro Shop**

The Pro Shop will be equipped and stocked with the best and latest from our Babolat. Residents and guests will be able to demo and buy the newest racquets and receive service to their equipment by our Babolat trained expert.

- Stringing machine
- Racquets
- Pickleball paddles
- Bags
- Apparel
- Shoes
- Accessories





# TRAINING PLANNING AND ASSIGNING OF TASKS



Great programs require of heavy planning first, second and last. The fundamental component of everything we do is planning, and is no different when it comes to the programs and the results we expect from them. This trait differentiates us from most academies that train empirically, on the go or according to how the day feels.

Our team has experts that plan programs in "training periods" that have specific goals and logical outcomes. Periodization is the name of the game, and we use it for every single tennis, pickleball and fitness program we offer; a science in itself, created by professionals and used by professionals.

Once the programs are carefully created, named and thoroughly planned we schedule a team meeting, to discuss the execution of the programs and to assign specific tasks to every member. Our members have different specialities, thus allowing them to fit better in specific roles, like teaching kids instead of adults or running tennis programs instead of pickleball clinics.

Lesson #	Subject	Lesson description	Year	Setting	Ability	Days	Period	Duration
1	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	9:00-10:00	1 hour
2	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	10:00-11:00	1 hour
3	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	11:00-12:00	1 hour
4	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	12:00-1:00	1 hour
5	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	1:00-2:00	1 hour
6	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	2:00-3:00	1 hour
7	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	3:00-4:00	1 hour
8	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	4:00-5:00	1 hour
9	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	5:00-6:00	1 hour
10	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	6:00-7:00	1 hour
11	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	7:00-8:00	1 hour
12	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	8:00-9:00	1 hour
13	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	9:00-10:00	1 hour
14	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	10:00-11:00	1 hour
15	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	11:00-12:00	1 hour
16	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	12:00-1:00	1 hour
17	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	1:00-2:00	1 hour
18	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	2:00-3:00	1 hour
19	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	3:00-4:00	1 hour
20	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	4:00-5:00	1 hour
21	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	5:00-6:00	1 hour
22	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	6:00-7:00	1 hour
23	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	7:00-8:00	1 hour
24	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	8:00-9:00	1 hour
25	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	9:00-10:00	1 hour
26	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	10:00-11:00	1 hour
27	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	11:00-12:00	1 hour
28	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	12:00-1:00	1 hour
29	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	1:00-2:00	1 hour
30	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	2:00-3:00	1 hour
31	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	3:00-4:00	1 hour
32	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	4:00-5:00	1 hour
33	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	5:00-6:00	1 hour
34	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	6:00-7:00	1 hour
35	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	7:00-8:00	1 hour
36	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	8:00-9:00	1 hour
37	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	9:00-10:00	1 hour
38	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	10:00-11:00	1 hour
39	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	11:00-12:00	1 hour
40	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	12:00-1:00	1 hour
41	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	1:00-2:00	1 hour
42	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	2:00-3:00	1 hour
43	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	3:00-4:00	1 hour
44	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	4:00-5:00	1 hour
45	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	5:00-6:00	1 hour
46	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	6:00-7:00	1 hour
47	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	7:00-8:00	1 hour
48	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	8:00-9:00	1 hour
49	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	9:00-10:00	1 hour
50	Tennis	Topic description	8	Indoor	Beginner	Mon-Fri	10:00-11:00	1 hour

PRE PRACTICE | VALIENTE | POST PRACTICE

Date: \_\_\_\_\_ Location: \_\_\_\_\_

Coach: \_\_\_\_\_ Practice Partners: \_\_\_\_\_

My Objectives For Today's Practice: Choose 1-4 objectives

My Mind & Body: 1 = Poor / 5 = Excellent

Sleep Quality: 1 2 3 4 5

Energy Level: 1 2 3 4 5

Yesterday's Nutrition: 1 2 3 4 5

Health: 1 2 3 4 5

Stress: 1 2 3 4 5

Areas Of Focus I Will Work On Today: Technical / Tactical / Mental / Emotional

Any Patterns To Work On Today?

Engagement: Did I listen to the coach, try to execute the drill the correct way, make good technical and tactical decisions?

Energy Level & Effort: Did I try my absolute best?

Attitude: Did I have a positive attitude, show energy, good body language and handled my mistakes well?

Am I happy with the results of today's 2 areas of focus?

What did I learn in practice & what can I improve in the next practice?

Coach Feedback: (optional) \_\_\_\_\_

Notes: \_\_\_\_\_

### Schedule

DAYTIME SCHEDULE	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
9:00am - 10am						
10:00am - 11:00am						
11:00am - 12:00pm						
12:00pm - 1:00pm						
1:00pm - 2:00pm						
2:00pm - 3:00pm						
3:00pm - 4:00pm						
4:00pm - 5:00pm						
5:00pm - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00am						
6:00am - 7:00am						
7:00am - 8:00am						
8:00am - 9:00am						
9:00am - 10:00am						
10:00am - 11:00am						
11:00am - 12:00pm						
12:00pm - 1:00pm						
1:00pm - 2:00pm						
2:00pm - 3:00pm						
3:00pm - 4:00pm						
4:00pm - 5:00pm						
5:00pm - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00am						
6:00am - 7:00am						
7:00am - 8:00am						
8:00am - 9:00am						
9:00am - 10:00am						
10:00am - 11:00am						
11:00am - 12:00pm						
12:00pm - 1:00pm						
1:00pm - 2:00pm						
2:00pm - 3:00pm						
3:00pm - 4:00pm						
4:00pm - 5:00pm						
5:00pm - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00am						
6:00am - 7:00am						
7:00am - 8:00am						
8:00am - 9:00am						
9:00am - 10:00am						
10:00am - 11:00am						
11:00am - 12:00pm						
12:00pm - 1:00pm						
1:00pm - 2:00pm						
2:00pm - 3:00pm						
3:00pm - 4:00pm						
4:00pm - 5:00pm						
5:00pm - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00am						
6:00am - 7:00am						
7:00am - 8:00am						
8:00am - 9:00am						
9:00am - 10:00am						
10:00am - 11:00am						
11:00am - 12:00pm						
12:00pm - 1:00pm						
1:00pm - 2:00pm						
2:00pm - 3:00pm						
3:00pm - 4:00pm						
4:00pm - 5:00pm						
5:00pm - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						
11:00pm - 12:00am						
12:00am - 1:00am						
1:00am - 2:00am						
2:00am - 3:00am						
3:00am - 4:00am						
4:00am - 5:00am						
5:00am - 6:00pm						
6:00pm - 7:00pm						
7:00pm - 8:00pm						
8:00pm - 9:00pm						
9:00pm - 10:00pm						
10:00pm - 11:00pm						





# ***FEE PROPOSAL***

**FORM 12**  
**PRICE PROPOSAL**

**THIS PRICE PROPOSAL SHALL BE SUBMITTED IN A SEPARATE, SEALED ENVELOPE THAT WILL BE OPENED AFTER THE TECHNICAL PROPOSAL IS REVIEWED, EVALUATED, AND RANKED**

**Option Year Costs:**

The annual base bid shall be as quoted for the initial five-year contract and shall not increase during any option years.

The Proposer shall provide the hourly rates, unit prices, and equipment rates requested below. These prices and rates shall be all inclusive of labor, equipment, maintenance, fuel, delivery costs, travel time, per diem and any other travel or miscellaneous expenses.

The undersigned attests to his/her authority to submit this proposal and to bind the firm herein named to perform as per contract, if the firm is awarded the agreement by the City. The undersigned further certifies that he/she has read the Request for Proposal relating to this request and this proposal is submitted with full knowledge and understanding of the requirements and time constraints noted herein.

By signing this form, the proposer hereby declares that this proposal is made without collusion with any other person or entity submitting a proposal pursuant to this RFP.

Firm: Deviceful Sports Solutions LLC

Authorized Signature: \_\_\_\_\_ 

Print or Type Name: Jorge Valiente

Title: February 21, 2024

Date: Authorized Member

**FORM 12A**  
**Price Proposal**

**THIS PRICE PROPOSAL SHALL BE SUBMITTED IN A SEPARATE, SEALED ENVELOPE THAT WILL BE  
OPENED AFTER THE TECHNICAL PROPOSAL IS REVIEWED, EVALUATED, AND RANKED**



<b>Tennis Programs</b>	<b>Frequency</b>	<b>Monthly \$</b>	<b>City Revenue</b>	<b>Provider Revenue</b>
Tiny Tennis (3 to 4 yr)	2 days per week	125	37.5	87.5
	daily	17	5.1	11.9
Youngsters (5 to 8 yr)	2 days per week	125	37.5	87.5
	daily	17	5.1	11.9
Orange Gen (8+ yr)	2 days per week	160	48	112
	daily	22	6.6	15.4
Orange Gen+ (8+ yr)	2 days per week	160	48	112
	daily	22	6.6	15.4
Green Gen (8+ yr)	2 days per week	160	48	112
	daily	22	6.6	15.4
Startup Yellow (8+ yr)	3 days per week	235	70.5	164.5
	sibling	200	60	140
	2 days per week	195	58.5	136.5
Competition Yellow (9+ yr)	3 days per week	260	78	182
	sibling	220	66	154
	2 days per week	215	64.5	150.5
Advanced Yellow (11+ yr)	3 days per week	260	78	182
	sibling	220	66	154
	2 days per week	215	64.5	150.5
Adult Cardio Tennis (no age limit)	2 days per week	200	60	140
	daily	30	9	21
Adult Cardio Tennis Level 2	2 days per week	200	60	140
	daily	30	9	21

<b>Pickleball Programs</b>	<b>Frequency</b>	<b>Monthly \$</b>	<b>City Revenue</b>	<b>Provider Revenue</b>
Startup Kids	2 days per week	160	48	112
	daily	22	6.6	15.4
Intermediate Kids	2 days per week	160	48	112
	daily	22	6.6	15.4
Startup Adults	2 days per week	180	54	126
	daily	25	7.5	17.5
Intermediate Adults	2 days per week	180	54	126
	daily	25	7.5	17.5



Private Lessons (all ages)	Duration	Monthly \$	City Revenue	Provider Revenue
Private	1 hour	70	21	49
Private	1/2 hour	40	12	28
Private Academy Kids	1hour	65	19.5	45.5
Private Academy Kids	1/2 hour	35	10.5	24.5

Tennis/pickleball Membership	Frequency	Monthly \$	City Revenue	Provider Revenue
Family	annual	260	78	182
Adult	annual	130	39	91
Child	annual	75	22.5	52.5
Senior	annual	75	22.5	52.5
Military	annual	75	22.5	52.5
High school team member	annual	75	22.5	52.5
Non-resident (any age)	annual	200	60	140
Non-resident family	annual	400	120	280

Racquetball Membership	Frequency	Monthly \$	City Revenue	Provider Revenue
Family	annual	150	45	105
Adult	annual	75	22.5	52.5
Child	annual	50	15	35
Senior	annual	75	22.5	52.5
Military	annual	75	22.5	52.5
Non-resident (any age)	annual	125	37.5	87.5
Non-resident family	annual	250	75	175

Registration	Frequency	Monthly \$	City Revenue	Provider Revenue
For any program	periodic	25	7.5	17.5
Residents do not pay it		0	0	0
Military (acredited) do not pay it		0	0	0



# ***SPECIAL CONSIDERATION***





## APP FOR REMOTE INSTRUCTION



*...the first tennis academy in Miami to offer this solution!*

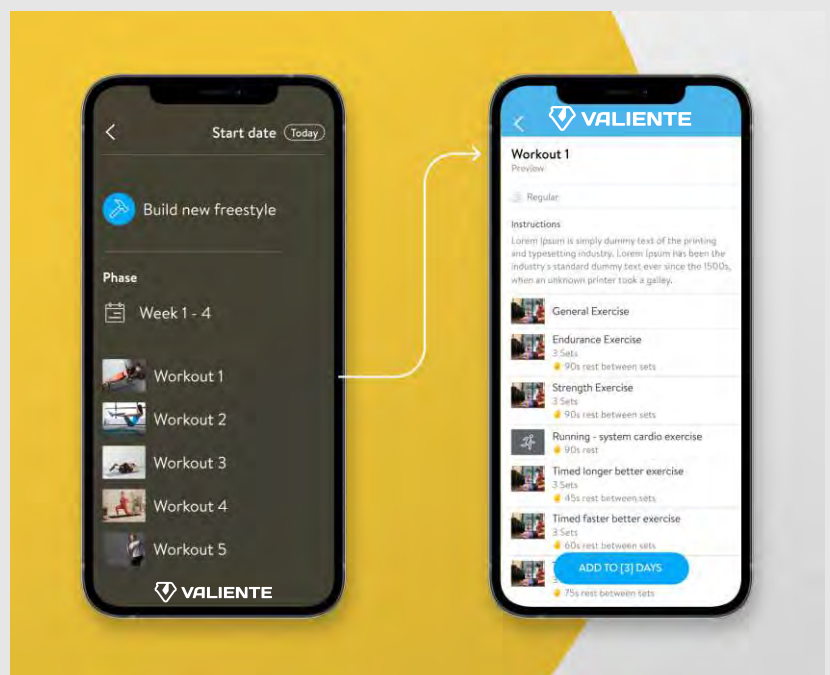
South Florida is prone to have rain, all the time, even when outside the rainy season. This creates the problem of cancelled group and private sessions, downtime for coaches and the modification of training plans and other unwanted situations. Motivated to solve this problem, Valiente Tennis Academy is developing a tennis-fitness app, which will serve clients of all ages as a tool to keep training at home -outdoor or indoor- and will mitigate the effects of the frequent rain that nourishes gardens and keeps the city green but stops tennis training in its tracks.

The Valiente app will be available to download into a phone or tablet, and will guide athletes to execute specific routines, planned in advance as a contingency for when it rains. These exercise routines will be tennis specific and part of the regular tennis training cycle and will help athletes of all ages to stay in top form, ready to comeback strong when the weather permits.

The app allows functionality to work on a preestablished routine or participate in a live training session, depending of what the program director has planned for that day. The preestablished routine can be accessed at any time during that specific day, while the live session is limited to the activity the coach schedules at a specific time and for a specific duration.

### VALIENTE APP BENEFITS & FEATURES

- Beat the rain, storms and hurricanes
- Train at home, on vacations, anywhere
- 100% portable, just access the internet
- Convenient access anytime in a day
- Tennis specific training
- Routines according to level of training
- Live sessions available
- Session tracking
- Offers stats, metrics and reports
- Alerts
- Messaging
- Nutrition tracking and stats (advanced)
- Available to athletes of all ages
- Launch date: end of **April, 2024**





# TENNIS CENTER IMPROVEMENTS AND PROSHOP UPDATE AND AMENITIES



## TENNIS CENTER IMPROVEMENTS

Rest/shaded islands in-between courts, tennis club specific outdoor furniture and other improvements for the Tennis Center are costly propositions that need to be implemented, to provide comfort to the tennis players, coaches and spectators alike. Valiente Tennis Academy will cover the costs of implementing these and other improvements on the courts.



## PRO SHOP UPDATE AND AMENITIES

The Pro Shop should reflect the quality of the services that Valiente Tennis Academy plans to offer and the standards of a city that cares for its residents. For that reason, it will be updated/equipped with the necessary furniture and equipment to offer residents and users a pleasant and professional tennis atmosphere. Valiente Tennis Academy will also install a large TV screen offering The Tennis Channel during the hours of operation, an ice-machine and other amenities to make users and guests feel at home.

### Benefits

- No cost to the city
- Improved user experience
- Elevates the status of the Tennis Center





## OUTDOOR TRAINING GYM



*...complete training to produce better athletes*

Functional fitness programs can benefit every person regardless of fitness level, age, exercise experience or time available for training. Functional training programs can help improve definition, burn calories, enhance aerobic capacity and promote muscle growth. The key component of a functional training workout is simply moving; more specifically, to move in multiple directions and at a number of different speeds.

Resistance training is a form of exercise intended to increase muscular strength and endurance. It involves exercising muscles using some form of resistance. This resistance could be weights, bands, or even your own body-weight working against gravity. Athletes require resistance training for specific results, such as joint stability, muscular endurance, increased muscle size, strength, and power.

As part of our complete athlete philosophy and at our own cost, we plan to implement functional outdoor training equipment in tandem with standard resistance equipment in a combination that will provide an outdoor gym at the level of the needs of the following programs:

- Tennis programs (strengthening and conditioning)
- Cardio tennis (strengthening and conditioning)
- Weight Loss on Court (strengthening and toning)





TAB |

# ***INSURANCE***



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

02/20/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Correll Insurance Group of Hilton Head PO Box 6869  Hilton Head Island SC 29938	<b>CONTACT NAME:</b> Karen Sumner <b>PHONE (A/C, No, Ext):</b> (843) 785-7733 <b>FAX (A/C, No):</b> <b>E-MAIL ADDRESS:</b> Karen@correllhhi.com																				
	<table border="1"> <tr> <th colspan="2">INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> <tr> <td><b>INSURER A :</b> Philadelphia Indemnity</td> <td></td> <td>18058</td> </tr> <tr> <td><b>INSURER B :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER C :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER D :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER E :</b></td> <td></td> <td></td> </tr> <tr> <td><b>INSURER F :</b></td> <td></td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE		NAIC #	<b>INSURER A :</b> Philadelphia Indemnity		18058	<b>INSURER B :</b>			<b>INSURER C :</b>			<b>INSURER D :</b>			<b>INSURER E :</b>			<b>INSURER F :</b>	
INSURER(S) AFFORDING COVERAGE		NAIC #																			
<b>INSURER A :</b> Philadelphia Indemnity		18058																			
<b>INSURER B :</b>																					
<b>INSURER C :</b>																					
<b>INSURER D :</b>																					
<b>INSURER E :</b>																					
<b>INSURER F :</b>																					
<b>INSURED</b> Professional Tennis Registry, Inc.; Professional Pickleball Registry Inc. Professional Platform Tennis Inc.; P. O. Box 4739 Hilton Head Island SC 29938																					

**COVERAGES**

CERTIFICATE NUMBER: 23-34PTR

REVISION NUMBER:


THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:			PHPK2307627	09/01/2021	09/01/2022	EACH OCCURRENCE	\$ 1,000,000
			DAMAGE TO RENTED PREMISES (Ea occurrence)				\$ 100,000	
			MED EXP (Any one person)				\$ N/A	
			PERSONAL & ADV INJURY				\$ 1,000,000	
							GENERAL AGGREGATE	\$ 3,000,000
							PRODUCTS - COMP/OP AGG	\$ 3,000,000
								\$
A	<input checked="" type="checkbox"/> <b>UMBRELLA LIAB</b> <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 10,000			PHUB779551	09/01/2021	09/01/2022	EACH OCCURRENCE	\$ 5,000,000
			AGGREGATE				\$ 5,000,000	
							\$	
							\$	
							\$	
A	<input checked="" type="checkbox"/> <b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below			N/A			PER STATUTE	OTH-ER
			E.L. EACH ACCIDENT				\$ 1,000,000	
			E.L. DISEASE - EA EMPLOYEE				\$	
			E.L. DISEASE - POLICY LIMIT				\$	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

[Job #: 1276 Job Type:]  
 66745 - Certificate Holder is listed as Additional Insured # 1406 with respect to Member # 66745 - Jorge Valiente , 11900 SW 181 ST , Miami FL 33177

**CERTIFICATE HOLDER****CANCELLATION**

City of Miami Springs 201 Westward Drive  Miami Springs FL 33166	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
---	--

© 1988-2015 ACORD CORPORATION. All rights reserved.



# ***BID SECURITY***

# **Bid Security Intentionally omitted by the City of Miami Springs**



TAB K


# ***FORMS***



CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

FORM 1  
PROPOSAL CHECKLIST

- Form 1: Proposal Checklist
- Form 2: Company Qualifications Questionnaire
- Form 3: Certificate of Authority (Complete one of the two forms as applicable)
- Form 3A: Certificate of Authority (for Corporations or Partnerships)
- Form 3B: Certificate of Authority (for Individuals)
- Form 4: Acknowledgment of Addenda
- Form 5: Single Execution Affidavit
- Form 6: Certification for Disclosure of Lobbying Activities on Federal Aid Contracts  
(Compliance with 49 CFR, §20.100(b))
- Form 7: Dispute Disclosure
- Form 8: Key Staff and Proposed Subcontractors
- Form 9: Reference Letters
- Form 10: E-Verify Affidavit
- Form 11: IRS Form W-9
- Form 12: Price Proposal
- Form 13: Bid Security/Bid Bond (unless waived)
- Form 14: Performance Bond & Payment Bond (unless waived)

Firm: Deviceful Sports Solutions Date: FEB/21/2024  
Authorized Signature:   
Print or Type Name: Jorge Valiente Title: Administrator

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

FORM 3A  
CERTIFICATE OF AUTHORITY  
(if Corporation)

N/A

I HEREBY CERTIFY that a meeting of the [circle one] Board of Directors/ Partners of \_\_\_\_\_

\_\_\_\_\_ a business existing under the laws of the State of \_\_\_\_\_, (the  
"Entity") held on \_\_\_\_\_, 20\_\_\_\_, the following resolution was duly  
passed and adopted:

"RESOLVED, that, \_\_\_\_\_, as \_\_\_\_\_  
\_\_\_\_\_ of the Entity, be and is hereby authorized to  
execute this Proposal dated \_\_\_\_\_, 20\_\_\_\_, on  
behalf of the Entity and submit this Proposal to the City of Miami Springs,  
and this Entity and the execution of this Certificate of Authority, attested  
to by the Secretary of the Corporation, and with the Entity's Seal affixed,  
will be the official act and deed of this Entity."

I FURTHER CERTIFY that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Entity  
this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

Secretary: \_\_\_\_\_  
Print Name: \_\_\_\_\_

President: \_\_\_\_\_  
Print Name: \_\_\_\_\_

(Seal)

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**FORM 3B  
CERTIFICATE OF AUTHORITY  
(if Individual)**

**N/A**

I, \_\_\_\_\_ (“Affiant”) being first duly sworn, deposes and says:

1. I am the \_\_\_\_\_  
[Select and print as applicable: Owner/Partner/Officer/Representative/Agent] of: \_\_\_\_\_  
\_\_\_\_\_ doing  
business as \_\_\_\_\_, the  
Contractor that has submitted the attached Proposal.
2. I am fully informed respecting the preparation and contents of the attached Proposal and all of  
the pertinent circumstances respecting such Proposal.
3. I am authorized to execute the Proposal dated \_\_\_\_\_, and submit  
this Proposal to the City of Miami Springs, and the execution of this Certificate of Authority,  
attested to by a Notary Public, will be the official act and deed of this attestation.

**In the presence of:**

**Signed, sealed and delivered by:**

\_\_\_\_\_  
**Witness #1 Print Name:** \_\_\_\_\_

\_\_\_\_\_  
**Print Name:** \_\_\_\_\_

\_\_\_\_\_  
**Witness #2 Print Name:** \_\_\_\_\_

\_\_\_\_\_  
**Title:** \_\_\_\_\_

**ACKNOWLEDGMENT**

State of Florida

County of \_\_\_\_\_

The foregoing instrument was acknowledged before me by means of \_\_\_ physical presence or \_\_\_ online  
notarization, this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by \_\_\_\_\_  
(name of person) as \_\_\_\_\_ (type of authority) for \_\_\_\_\_  
\_\_\_\_\_(name of party on behalf of whom instrument is executed).

\_\_\_\_\_  
**Notary Public (Print, Stamp, or Type as Commissioned)**

\_\_\_\_\_  
Personally known to me; or

\_\_\_\_\_  
Produced identification (Type of Identification: \_\_\_\_\_)

\_\_\_\_\_  
Did take an oath; or

\_\_\_\_\_  
Did not take an oath

**CERTIFICATE OF AUTHORITY**  
**(IF LIMITED LIABILITY CORPORATION)**

STATE OF Florida )

) SS:

COUNTY OF Miami-Dade )

I HEREBY CERTIFY that a meeting of the Principals of the Deviceful Sports Solutions LLC

organized and existing under the laws of the State of Florida,  
held on February 20, 2024, the following resolution was duly passed and  
adopted:

"RESOLVED, that, Jorge Valiente as Authorized Member of the Limited  
Liability Corporation be and is hereby authorized to execute the Proposal dated, February 21  
2024, to the City of Miami Springs and that their execution thereof shall be the official act and deed  
of this Limited Liability Corporation." I further certify that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 20 day of February, 2024.

Secretary: 

Print Name: Jorge Valiente

(SEAL)



CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

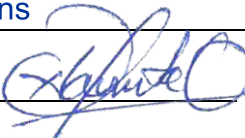
**FORM 4**  
**ACKNOWLEDGEMENT OF ADDENDA**

I HEREBY ACKNOWLEDGE that I have received all of the following addenda and am informed of the contents thereof:

Addendum Numbers Received:  
(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum 1	<input type="checkbox"/> Addendum 6
<input checked="" type="checkbox"/> Addendum 2	<input type="checkbox"/> Addendum 7
<input type="checkbox"/> Addendum 3	<input type="checkbox"/> Addendum 8
<input type="checkbox"/> Addendum 4	<input type="checkbox"/> Addendum 9
<input type="checkbox"/> Addendum 5	<input type="checkbox"/> Addendum 10

Firm: Deviceful Sports Solutions

Authorized Signature:  Date: FEB/21/2024

Print or Type Name: Jorge Valiente Title: Administrator

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

**FORM 5**  
**SINGLE EXECUTION AFFIDAVITS**

THIS FORM COMBINES SEVERAL AFFIDAVIT STATEMENTS TO BE SWORN TO BY THE RESPONDENT OR BIDDER AND NOTARIZED BELOW. IN THE EVENT THE RESPONDENT OR BIDDER CANNOT SWEAR TO ANY OF THESE AFFIDAVIT STATEMENTS, THE RESPONDENT OR BIDDER IS DEEMED TO BE NON-RESPONSIBLE AND IS NOT ELIGIBLE TO SUBMIT A PROPOSAL/BID.

THESE SINGLE EXECUTION AFFIDAVITS ARE STATEMENTS MADE ON BEHALF OF:

Deviceful Sports Solutions  
NAME OF PROPOSING OR BIDDING ENTITY

By: Jorge Valiente, Administrator  
INDIVIDUAL'S NAME AND TITLE

86-1791519  
FEIN OF PROPOSING OR BIDDING ENTITY

Date: FEB/21/2024

**Americans with Disabilities Act Compliance Affidavit**

The above named firm, corporation or organization is in compliance with and agrees to continue to comply with, and assure that any subcontractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 12101-12213 and 47 USC Sections 225 and 166 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501-553.513, Florida Statutes:
- The Rehabilitation Act of 1973, 29 USC Section 794;
- The Federal Transit Act, as amended 49 USC Section 1612;
- The Fair Housing Act as amended 42 USC Section 3601-3631.

JV

Respondent Initials

**Public Entity Crimes Affidavit**

I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentations.

I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt,

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

I understand that an “affiliate” as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

I understand that a “person” as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term “person” includes those officers, directors, executives, and partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement, which I have marked below, is true in relations to the entity submitting this sworn statement.

**(INDICATE WHICH STATEMENT APPLIES.)**

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida , Division of Administrative Hearings and the final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Consultant list (attach a copy of the final order).

I understand that the submission of this form to the contracting officer for the public entity identified in paragraph 1 above is for that public entity only and that this form is valid through December 31 of the

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

calendar year in which it is filed. I also understand that I am required to inform the public entity prior to entering into a contract in excess of the threshold amount provided in Section 287.017, Florida Statutes for category two of any change in the information contained in this form.

JV

Respondent Initials

**No Conflict of Interest or Contingent Fee/Anti-Kickback/Code of Ethics Affidavit**

Respondent warrants that neither it nor any principal, employee, agent, representative nor family member has paid, promised to pay, or will pay any fee or consideration that is contingent on the award or execution of a contract arising out of this solicitation. Respondent also warrants that neither it nor any principal, employee, agent, representative nor family member has procured or attempted to procure this contract in violation of any of the provisions of the Miami Dade County conflict of interest or code of ethics ordinances. Further, Respondent acknowledges that any violation of this warranty will result in the termination of the contract and forfeiture of funds paid or to be paid to the Respondent should the Respondent be selected for the performance of this contract.

JV

Respondent Initials

**Business Entity Affidavit**

Respondent hereby recognizes and certifies that no elected official, board member, or employee of the City of Miami Springs (the "City") shall have a financial interest directly or indirectly in this transaction or any compensation to be paid under or through this transaction, and further, that no City employee, nor any elected or appointed officer (including City board members) of the City, nor any spouse, parent or child of such employee or elected or appointed officer of the City, may be a partner, officer, director or proprietor of Respondent or Consultant, and further, that no such City employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Consultant or Respondent. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Respondent. Any exception to these above described restrictions must be expressly provided by applicable law or ordinance and be confirmed in writing by City. Further, Respondent recognizes that with respect to this transaction or bid, if any Respondent violates or is a party to a violation of the ethics ordinances or rules of the City, the provisions of Miami-Dade County Code Section 2-11.1, as applicable to City, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Respondent may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to City.

JV

Respondent Initials



**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**Non-Collusion/Anti-Collusion Affidavit**

1. Respondent/Bidder has personal knowledge of the matters set forth in its Proposal/Bid and is fully informed respecting the preparation and contents of the attached Proposal/Bid and all pertinent circumstances respecting the Proposal/Bid;
2. The Proposal/Bid is genuine and is not a collusive or sham Proposal/Bid; and
3. Neither the Respondent /Bidder nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including Affiant, has in any way colluded, conspired, connived, or agreed, directly or indirectly with any other Respondent/Bidder, firm, or person to submit a collusive or sham Proposal/Bid, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Respondent /Bidder, firm, or person to fix the price or prices in the attached Proposal/Bid or of any other Respondent /Bidder, or to fix any overhead, profit, or cost element of the Proposal/Bid price or the Proposal/Bid price of any other Respondent/Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against City of Miami Springs or any person interested in the proposed Contract.

JV

Respondent Initials

**Scrutinized Companies**

1. Respondent certifies that it and its subcontractors are not on the Scrutinized Companies that Boycott Israel List. Pursuant to Section 287.135, F.S., the City may immediately terminate the Agreement that may result from this RFP at its sole option if the Respondent or its subcontractors are found to have submitted a false certification; or if the Respondent , or its subcontractors are placed on the Scrutinized Companies that Boycott Israel List or is engaged in the boycott of Israel during the term of the Agreement.
2. If the Agreement that may result from this RFP is for more than one million dollars, the Respondent certifies that it and its subcontractors are also not on the Scrutinized Companies with Activities in Sudan, Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria as identified in Section 287.135, F.S. pursuant to Section 287.135, F.S., the City may immediately terminate the Agreement that may result from this RFP at its sole option if the Respondent , its affiliates, or its subcontractors are found to have submitted a false certification; or if the Respondent, its affiliates, or its subcontractors are placed on the Scrutinized Companies with Activities in Sudan List, or Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria during the term of the Agreement.
3. The Respondent agrees to observe the above requirements for applicable subcontracts entered into for the performance of work under the Agreement that may result from this RFP. As provided in Subsection 287.135(8), F.S., if federal law ceases to authorize the above-stated contracting prohibitions then they shall become inoperative.

JV

Respondent Initials

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**Acknowledgment, Warranty, and Acceptance**

1. Consultant warrants that it is willing, able to, and will comply with all applicable federal, state, county, and local laws, rules and regulations.
2. Consultant warrants that it has read, understands, and is willing to and will comply with all of the requirements of the solicitation and any and all addenda issued pursuant thereto.
3. Consultant warrants that it will not delegate or subcontract its responsibilities under an agreement without the prior written permission of the City Manager.
4. Consultant warrants that all information provided by it in connection with this proposal is true and accurate.
5. I hereby propose to furnish the services specified in the RFP. I agree that my Proposal will remain firm for a period of 365 days in order to allow the City adequate time to evaluate the Statements of Qualifications.
6. I certify that all information contained in this Proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this Statement of Qualification on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.
7. I understand that a person or affiliate who has been placed on the convicted Consultant list following a conviction for public entity crimes may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, sub-contractor, or consultant under a contract with a public entity, and may not transact business with any public entity in excess of the threshold amount provided in Sec. 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted Consultant list.

JV

Respondent Initials

**Ownership Disclosure Affidavit**

1. If the contract or business transaction is with a corporation or company, the full legal name and business address shall be provided for each officer, director, member and manager and each stockholder or member who holds directly or indirectly five percent (5%) or more of the corporation's or company's stock or shares. If the contract or business transaction is with a trust, the full legal name and address shall be provided for each trustee and each beneficiary. All such names and addresses are (Post Office addresses are not acceptable), as follows (attach additional sheet, if necessary):

Name	Address	Ownership (%)
Deviceful Sports Solutions LLC	11900 SW 181 ST MIAMI, FL 33177	100

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**


2. The full legal names and business address of any other individual (other than subcontractors, material men, suppliers, laborers, or lenders) who have, or will have, any interest (legal, equitable, beneficial or otherwise) in the contract or business transaction with the City are (Post Office addresses are not acceptable), as follows (attach additional sheet, if necessary):

Name	Address
N/A	

  JV    
Respondent Initials

**Truth in Negotiation Certificate**

The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for projects and services that may be offered pursuant to this Request for Proposals and the Continuing Services Agreement related thereto will be accurate, complete, and current at the time of contracting. The Consultant further agrees that the price provided under separate, project specific agreements and any additions thereto shall be adjusted to exclude any significant sums by which the City determines the agreement price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

following the end of each corresponding agreement. For purpose of this certificate, the end of the agreement shall be deemed to be the date of the final billing or acceptance of the work by the City, whichever is later. The undersigned firm is furnishing this Truth in Negotiation Certificate pursuant to Section 287.055(5)(a), Florida Statutes for the undersigned firm to receive a continuing agreement for professional architecture and engineering services with the City of Miami Springs, Florida.

JV

Respondent Initials

**Prohibition on Contingent Fees**

The Consultant warrants that he or she has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant to solicit or secure this Request for Proposals and the Continuing Services Agreement related thereto and that he or she has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Consultant any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this agreement. The undersigned Consultant is furnishing this statement pursuant to Section 287.055(6)(a), Florida Statutes for the undersigned firm to receive a continuing agreement for professional architecture and engineering services with the City of Miami Springs, Florida. Consultant understands that for the breach or violation of this provision, the City shall have the right to terminate the resulting agreement without liability and, at its discretion, to deduct from the contract price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration. The provisions of this statement shall be incorporated in the resulting agreement, if awarded, as though fully stated therein.

JV

Respondent Initials

**Sworn Signature of Proposing Entity Representative and Notarization  
for all above Affidavits follows on the next page.**

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

In the presence of:

Witness #1 Print Name: Janet Valiente

Witness #2 Print Name: Silvio Reyes

Signed, sealed and delivered by:

Print Name: Jorge Valiente

Title: Administrator

Firm: Deviceful Sports Solutions

**ACKNOWLEDGMENT**

State of Florida

County of Miami-Dade

The foregoing instrument was acknowledged before me by means of  physical presence or \_\_\_ online notarization, this 21 day of February, 2024, by Jorge Valiente (name of person) as Authorized Member (type of authority) for Deviceful Sports Solutions LLC (name of party on behalf of whom instrument is executed).



Notary Public (Print, Stamp, or Type as Commissioned)

\_\_\_ Personally known to me; or

Produced identification (Type of Identification: FL Driver's License V453-432-66-150-1)

Did take an oath; or

\_\_\_ Did not take an oath

**CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24**

**FORM 6**

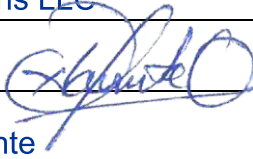
**CERTIFICATION FOR DISCLOSURE OF LOBBYING ACTIVITIES ON FEDERAL-AID CONTRACTS  
(Compliance with 49 CFR, Section 20.100 (b))**

The prospective participant certifies, by signing this certification, that to the best of his or her knowledge and belief:

1. No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities", in accordance with its instructions. (Standard Form-LLL can be obtained from the Florida Department of Transportation's Professional Services Administrator or Procurement Office.)
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.
4. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.
5. The Contractor described below certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

Firm: Deviceful Sports Solutions LLC

Authorized Signature: \_\_\_\_\_



Date: FEB/21/2024

Print or Type Name: Jorge Valiente

Title: Authorized Member

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24

FORM 7  
DISPUTE DISCLOSURE

Answer the following questions by placing an "X" after "Yes" or "No". If you answer "Yes" to any of the questions, please explain in the space provided, or on a separate sheet attached to this form.

1. Has your firm or any of its officers, received a reprimand of any nature or been suspended by the Department of Professional Regulations or any other regulatory agency or professional associations within the last five (5) years?

YES \_\_\_\_\_ NO  X

---

2. Has your firm, or any member of your firm, been declared in default, terminated or removed from a contract or job related to the services your firm provides in the regular course of business within the last five (5) years?

YES \_\_\_\_\_ NO  X

---

3. Has your firm had against it or filed any requests for equitable adjustment, contract claims, Bid protests, or litigation in the past five (5) years that is related to the services your firm provides in the regular course of business?

YES \_\_\_\_\_ NO  X

---

If yes, state the nature of the request for equitable adjustment, contract claim, protest, litigation, and/or regulatory action, and state a brief description of the case, the outcome or status of the suit, the monetary amounts of extended contract time involved, and the court or agency before which the action was instituted, the applicable case or file number, and the status or disposition for such reported action. Describe all litigation (include the court and location) of any kind involving Consultant or any Key Staff members within the last five (5) years.

I hereby certify that all statements made are true and agree and understand that any misstatement or misrepresentation or falsification of facts shall be cause for forfeiture of rights for further consideration of this Proposal for the City of Miami Springs.

Firm: Deviceful Sports Solutions LLC

Authorized Signature: \_\_\_\_\_ Date: February 21, 2024

Print or Type Name: Jorge Valiente Title: Authorized Member

CITY OF MIAMI SPRINGS  
REQUEST FOR PROPOSALS NO. 01-23/24



FORM 10  
E-VERIFY AFFIDAVIT

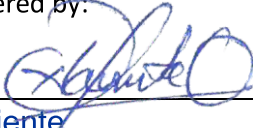
In accordance with Section 448.095, Florida Statutes, the City of Miami Springs requires all contractors doing business with the City to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The City will not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

**The respondent Firm must provide of its proof of enrollment in E-Verify.** For instructions on how to provide proof of the Firm's participation/enrollment in E-Verify, please visit: <https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify>

By submitting a response to this RFP and signing below, the respondent Firm acknowledges that it has read Section 448.095, Florida Statutes and will comply with the E-Verify requirements imposed by it, including but not limited to obtaining E-Verify affidavits from subcontractors.

Check here to confirm proof of enrollment in E-Verify has been submitted as part of the response.

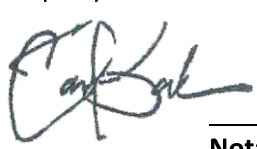
In the presence of:  
  
\_\_\_\_\_  
Witness #1 Print Name: Janet Valiente  
  
\_\_\_\_\_  
Witness #2 Print Name: Silvio Reyes

Signed, sealed and delivered by:  
  
\_\_\_\_\_  
Print Name: Jorge Valiente  
\_\_\_\_\_  
Title: Administrator  
\_\_\_\_\_  
Firm: Deviceful Sports Solutions

**ACKNOWLEDGMENT**

State of Florida  
County of Miami-Dade

The foregoing instrument was acknowledged before me by means of  physical presence or \_\_\_ online notarization, this 21 day of February, 2024, by Jorge Valiente  
(name of person) as Authorized Member (type of authority) for Deviceful Sports Solutions LLC  
(name of party on behalf of whom instrument is executed).



Notary Public (Print, Stamp, or Type as Commissioned)

- \_\_\_\_ Personally known to me; or
- Produced identification (Type of Identification: FL Driver's License V453-432-66-150-1)
- Did take an oath; or
- \_\_\_\_ Did not take an oath





## My Company Account

# My Company Profile

## Company Information

**Company Name**

Devicel Sports Solutions LLC

**Doing Business As (DBA) Name**

Valiente Tennis Academy

**Company ID**

2384232

**Enrollment Date**

Feb 15, 2024

**Employer Identification Number (EIN)**

861791519

**Unique Entity Identifier (UEI)**

---

**DUNS Number**

---

**Total Number of Employees**

10 to 19

**NAICS Code**

611

**Sector**

Educational Services

**Subsector**

Educational Services

[Edit Company Information](#)

## Employer Category

**Employer Category**

None of these categories apply

[Edit Employer Category](#)

 An official website of the United States government [Here's how you know](#)



Menu 

## My Company Account

### Company Addresses

#### Physical Address

11900 SW 181 ST  
Miami, FL 33177

#### Mailing Address

Same as Physical Address

[Edit Company Addresses](#)

### Hiring Sites

#### Number of Sites

1

[Edit Hiring Sites](#)

## Company Access and MOU

#### My Company is Configured to:

Verify Its Own Employees

#### Memorandum of Understanding

[View Current MOU](#)

[U.S. Department of Homeland Security](#) [U.S. Citizenship and Immigration Services](#)

[Accessibility](#) [Plug-ins](#) [Site Map](#)



**FORM 11**  
**IRS FORM W-9**

Please visit the following link for information about IRS Form W-9:

<https://www.irs.gov/forms-pubs/about-form-w-9>

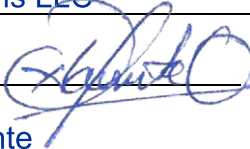
Please complete and submit with the proposal IRS Form W-9, which may be found online by visiting:

<https://www.irs.gov/pub/irs-pdf/fw9.pdf>

Check here to confirm IRS Form W-9 has been submitted as part of the response.

Firm: Deviceful Sports Solutions LLC

Authorized Signature: \_\_\_\_\_



Date: February 21, 2024

Print or Type Name: Jorge Valiente

Title: Authorized Member

# Request for Taxpayer Identification Number and Certification

**Give Form to the  
 requester. Do not  
 send to the IRS.**

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. <b>Deviceful Sports Solutions LLC</b>		
	2 Business name/disregarded entity name, if different from above <b>Valiente Tennis Academy (DBA)</b>		
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
	<input checked="" type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate  <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____ <b>Note:</b> Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is <b>not</b> disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.  <input type="checkbox"/> Other (see instructions) ▶ _____		Exempt payee code (if any) _____  Exemption from FATCA reporting code (if any) _____  <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. <b>11900 SW 181 ST</b>		Requester's name and address (optional)
	6 City, state, and ZIP code <b>MIAMI, FL 33177</b>		
	7 List account number(s) here (optional)		

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>																							
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> </tr> </table>																							
<b>or</b>																							
<b>Employer identification number</b>																							
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">8</td> <td style="border: 1px solid black; width: 20px; height: 20px; text-align: center;">6</td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> <td style="border: 1px solid black; width: 20px; height: 20px;"></td> </tr> </table>	8	6																					
8	6																						

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶ <b>February 21, 2024</b>
------------------	----------------------------	---------------------------------

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.*

**FORM 13**  
**BID SECURITY/BID BOND**

**INTENTIONALLY OMITTED. BID SECURITY/BID BOND WAIVED BY CITY MANAGER.**

**N/A**

FORM 14

FORM OF PAYMENT AND PERFORMANCE BONDS

INTENTIONALLY OMITTED. PERFORMANCE BOND REQUIREMENT WAIVED BY CITY MANAGER.

N/A

# ***REFERENCES***

## Reference Letter

**Name:** Robert Gomez

**Position:** Professional Tennis Operations Supervisor

**Entity:** City of Coral Gables

**Address:** 405 Biltmore Way, Coral Gables, FL 33134

**Business Phone Number:** 305-460-5360

**Business Email Address:** rgomez@coralgables.com

**Contract Date and Value:** August 2018, \$6,000 to \$10,000 monthly depending on assistance

**Description of Project:** Tennis-fitness instruction for junior players year-round, including

summer camp program. Instruction is for all levels of junior athletes,

from basic to advanced and includes the use of tennis specific and

specialized equipment, session planning execution and evaluation



## Reference Letter

**Name:** Miguel Rodriguez

**Position:** Tennis Coordinator

**Entity:** Mater Academy Charter School

**Address:** 6340 Sunset Drive, Miami FL 33143

**Business Phone Number:** 786-796-3576

**Business Email Address:** migrodriguez@materacademytennis.com

**Contract Date and Value:** September 2012, \$12,6000 annually

**Description of Project:** Tennis-fitness instruction for junior players year-round, including  
summer camp program. Instruction is for all levels of junior athletes +  
middle and high school teams, from basic to advanced and includes the  
use of tennis specific and specialized equipment, session planning  
execution and evaluation

## Reference Letter

**Name:** Albert Francis

**Position:** Community Manager

**Entity:** Horizons Community Association

**Address:** 8055 SW 107 Ave, Miami FL 33173

**Business Phone Number:** 786-656-0627

**Business Email Address:** afrancis@horizonscommassoc.com

**Contract Date and Value:** April 2014, up to \$15,000 annually

**Description of Project:** Tennis-fitness instruction for junior and adult players year-round,  
including summer camp program. Instruction is for basic to intermediate  
for both juniors and adults and includes the use of tennis specific and  
specialized equipment, session planning execution and evaluation



**Copyright & Disclaimer**

Copyright 2022 by Valiente Tennis Academy.

All the content and some graphics published in this e-presentation are the property of Valiente Tennis Academy.

786.875.7799 - 786.554.5825 - [info@valientesystem.com](mailto:info@valientesystem.com) - [www.valientesystem.com](http://www.valientesystem.com)