

**RESOLUTION NO. 2022 – 3981**

**A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, APPROVING THE PURCHASE OF CLOUD HOSTING SERVICES FROM RECTRAC, LLC D/B/A VERMONT SYSTEMS IN AN AMOUNT NOT TO EXCEED \$20,250.00 OVER A THREE-YEAR PERIOD; PROVIDING FOR A WAIVER OF COMPETITIVE BIDDING; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.**

**WHEREAS**, in September 2021, the City of Miami Springs, Florida (“City”) entered into an agreement with RecTrac LLC d/b/a Vermont Systems (“Vermont Systems”) for the purchase of software, hardware, and related services necessary to support the Parks and Recreation Department’s project to implement a comprehensive recreation management software platform; and

**WHEREAS**, since the adoption of the software, the City has recognized additional needs related to the use of the software including the need for cloud hosting services (the “Services”) for the data that is created from the use of the Vermont Systems’ software; and

**WHEREAS**, the City Manager has negotiated a cost and a scope of services with Vermont Systems for the Services at compensation which is fair, competitive, and reasonable, and which is attached hereto as Exhibit “A” (the “Proposal”); and

**WHEREAS**, due to the City’s existing relationship with Vermont Systems and as the data to be hosted in Vermont Systems’ cloud storage is the Customer Data created from the use of the Vermont Systems’ software by the City and its end users, the City Manager recommends that the City Council waive the competitive procurement requirements of the City Code pursuant to Section 31-11(E)(6)(g) of the City Code for the purchase of the Services as being in the best interest of the City; and

**WHEREAS**, pursuant to the recommendation of the City Manager, and subject to the successful negotiation of an agreement between the City and Vermont Systems, the City Council wishes to approve the purchase of the Services from Vermont Systems consistent with the Proposal in an amount not to exceed \$20,250.00 over the next three (3) years; to expend budgeted funds for any renewal term thereafter; and to waive the

competitive procurement requirements of the City Code pursuant to Section 31-11(E)(6)(g) of the City Code; and

**WHEREAS**, the City Council finds that this Resolution is in the best interest and welfare of the residents of the City.

**NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND CITY COUNCIL OF THE CITY OF MIAMI SPRINGS, FLORIDA, AS FOLLOWS:**

**Section 1. Recitals.** The above recitals are confirmed, adopted, and incorporated herein and made a part hereof by reference.

**Section 2. Approval.** That, subject to the successful negotiation of an agreement between the City and Vermont Systems, the City Council hereby approves the purchase of Services from Vermont Systems consistent with the Proposal in an amount not to exceed \$20,250.00 over a three (3) year period, and to expend budgeted funds for any renewal term thereafter, pursuant to Section 31-11(E)(6)(g) of the City Code.

**Section 3. Waiver.** That the City Council hereby waives the competitive procurement requirements of the City Code pursuant to Section 31-11(E)(6)(g) of the City Code to purchase the Services from Vermont Systems as being in the best interest of the City.

**Section 4. Authorization.** That the City Council hereby authorizes the City Manager to continue to negotiate the terms of service with Vermont Systems, and, if successful, to execute a resulting contract for the purchase of the Services consistent with the Proposal, subject to approval by the City Attorney as to form, content, and legal sufficiency; to expend budgeted funds in an amount not to exceed \$20,250 over the initial three (3) year term; and to expend budgeted funds for any renewal term thereafter.

**Section 5. Effective Date.** That this Resolution shall take effect immediately upon adoption.

The foregoing Resolution was offered by Councilman Vazquez who moved its adoption. The motion was seconded by Councilman Best and upon being put to a vote, the vote was as follows:

Vice Mayor Jacky Bravo	<u>YES</u>
Councilman Bob Best	<u>YES</u>
Councilman Dr. Walter Fajet	<u>YES</u>
Councilman Dr. Victor Vazquez	<u>YES</u>
Mayor Maria Puente Mitchell	<u>YES</u>

PASSED AND ADOPTED this 28<sup>th</sup> day of March, 2022.



MARIA PUENTE MITCHELL  
MAYOR

ATTEST:



ERIKA GONZALEZ, MMC  
CITY CLERK



APPROVED AS TO FORM AND LEGAL SUFFICIENCY  
FOR THE USE AND RELIANCE OF THE CITY OF MIAMI SPRINGS ONLY:



WEISS SEROTA HELFMAN COLE & BIERMAN, P.L.  
CITY ATTORNEY

## EXHIBIT A

### QUOTE FOR CLOUD HOSTING SERVICES



05/03/2021

Quote Number: QUO-08829-F6V2Z7

Software Pricing is valid for 120 Days  
Hardware Pricing is Subject to Change

**Prepared For:** City of Miami Springs  
Miami Springs, FL  
**Contact Name:** Caitlin Smith, Special Events/Program Supervisor  
**Contact Email:** smithc@miamisprings-fl.gov  
**Contact Phone:** 305-805-5075

**Prepared By:** Ricci Skitzis (Sales Executive)  
**Email:** RicciS@vermontsystems.com  
**Toll Free:** 877-883-8757  
**Direct Phone:** 802-255-2112

**Explanation of Quote:** RecTrac 3.1 Full Hosting Services

**Notes:** We are offering an introductory discounted rate on Hosting Services.  
For planning purposes:  
Hosting Year 1 \$4,050.00  
Hosting Year 2 \$8,100.00  
Hosting Year 3 \$8,100.00  
This pricing is based on a 3 year commitment. Following the first year, Hosting Services will revert to standard pricing.

Services (recurring)	Qty	Unit Price	Monthly	Discount	Price
<b>VSI Cloud</b>					
VSI Cloud Hosting Standard Service - Silver, First 5 Users Monthly †(1)	1	\$675.00	\$337.50	\$337.50	\$4,050.00
				<b>Tax:</b>	<b>\$0.00</b>
				<b>Total:</b>	<b>\$4,050.00</b>